

# **CURRICULUM VITAE**

**Tuomas Sandholm**

## EMPLOYMENT

(Founding of companies and consulting are listed separately later.)

- 7/2006– **Carnegie Mellon University**  
*Professor*  
Computer Science Department
- 1/2001– **Carnegie Mellon University**  
*Founder and Director*  
Electronic Marketplaces Laboratory  
(Was called Agent-Mediated Electronic Marketplaces Laboratory until 6/2012)
- 5/2013– **Carnegie Mellon University**  
*Member*  
Ph.D. Program in Algorithms, Combinatorics, and Optimization (ACO)
- 12/2012– **Carnegie Mellon University**  
*Affiliated Professor*  
Carnegie Mellon/University of Pittsburgh Joint Ph.D. Program in  
Computational Biology
- 12/2007– **Carnegie Mellon University**  
*Affiliated Professor*  
Machine Learning Department
- 1/2001–6/2006 **Carnegie Mellon University**  
*Associate Professor*  
Computer Science Department
- 7/2000–12/2000 **Washington University**  
*Associate Professor*  
Department of Computer Science
- 8/1996–6/2000 **Washington University**  
*Assistant Professor*  
Department of Computer Science
- 8/1997–12/2000 **Washington University**  
*Adjunct faculty member (courtesy appointment)*  
Center for Optimization & Semantic Control  
Department of Systems Science and Mathematics
- 9/1992–8/1996 **University of Massachusetts, Amherst**  
*Research Assistant*  
Distributed Problem Solving Lab, Department of Computer Science
- 9/1995–12/1995 **University of Massachusetts, Amherst**  
*Teaching Associate*, Full lecturing responsibility  
Department of Computer Science
- 12/1990–8/1992 **Technical Research Centre of Finland**  
*Research Scientist*, Laboratory for Information Processing  
Espoo, Finland

6/1990–12/1990      **Nokia Research Center**  
*Research Scientist*, Knowledge Engineering Department  
Espoo, Finland

12/1988–5/1990      **Kielikone Co.**  
*Programmer (during college studies)*  
Espoo, Finland

6/1989–7/1989      **Smart and Final Iris, Co.**  
*Database Developer (during a college summer break)*  
Los Angeles, CA

## EDUCATION

- 5/1994–9/1996     **Ph.D., Computer Science, GPA 4.0/4**  
University of Massachusetts, Amherst  
Thesis title:  
Negotiation among self-interested computationally limited agents  
Ph.D. Committee:  
1. Victor Lesser (chair), University of Massachusetts, Computer Science  
2. James Kurose, University of Massachusetts, Computer Science  
3. Shlomo Zilberstein, University of Massachusetts, Computer Science  
4. Mark Fox, U. of Toronto, Industrial Engineering/Computer Science  
5. Herbert Gintis, University of Massachusetts, Economics
- 9/1992–5/1994     **M.S., Computer Science, GPA 3.95/4**  
University of Massachusetts, Amherst  
Master’s Project (2 parts):  
1. Utility-based termination of anytime algorithms  
2. A new order parameter for 3SAT
- 9/1988–12/1991     **Dipl. Eng. (like M.S. with B.S. included) *with distinction***  
**Industrial Engineering and Management Science**  
Helsinki University of Technology, Finland  
Majors:  
1. Knowledge engineering, GPA 4.7/5  
2. Business strategy and international marketing, GPA 4.2/5  
3. Systems and operations research, GPA 5.0/5  
In addition, 18 post-Master’s credits in majors 1. and 3.
- 8/1987–7/1988     **Airforce Academy, Finland**  
Pilot Second Lieutenant  
Obligatory military service; highest possible officer rank achieved

## PERSONAL

- Born December 1968, Helsinki, Finland. Visa status: Green card. Married to Christina Fong-Sandholm. Two children: Sophia Sandholm, born 2006, and Annika Sandholm, born 2008.
- URL: <http://www.cs.cmu.edu/~sandholm>
- Languages: Finnish, English, Swedish, German.
- Hobbies:
  - Windsurfing. Best results: 12th in the Worlds (1987), 5th in the Europeans (1987), 1st in the Finnish Nationals (1987), ranking #1 in Finland (1986).
  - Squash
  - Chess
  - Go
  - Poker
  - Sailing (racing and cruising)
  - Snowboarding
  - Past hobby: Airplane piloting, including acrobatic

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**Primary research interests:** Market design; optimization (search and integer programming, combinatorial optimization, stochastic optimization, and convex optimization); game theory; mechanism design; electronic commerce; artificial intelligence; multiagent systems; auctions and exchanges; automated negotiation and contracting; equilibrium finding; algorithms for solving games; advertising markets; kidney exchange; prediction markets; voting; coalition formation; safe exchange; preference elicitation; normative models of bounded rationality; resource-bounded reasoning; privacy; multiagent learning.

**Secondary research interests:** Machine learning; constraint satisfaction; networks; reputation mechanisms.

**My home page has my main papers organized by topic.**

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## PUBLICATION LIST

### JOURNAL PAPERS

1. Sandholm, T., Likhodedov, A., and Gilpin, A. Automated Design of Revenue-Maximizing Combinatorial Auctions. *Operations Research*, special issue on Computational Economics, to appear.
2. Othman, A., Pennock, D., Reeves, D., and Sandholm, T. 2013. A Practical Liquidity-Sensitive Automated Market Maker. *ACM Transactions on Economics and Computation (TEAC)*, 1(3), Article 14, 25 pages.
3. Othman, A. and Sandholm, T. 2013. The Gates Hillman Prediction Market. *Review of Economic Design* 17(2), 95–128.
4. Gilpin, A., Peña, J., and Sandholm, T. 2012. First-Order Algorithm with  $O(\ln(1/\epsilon))$  Convergence for  $\epsilon$ -Equilibrium in Two-Person Zero-Sum Games. *Mathematical Programming*, 133(1-2), 279-298.
5. Conitzer, V. and Sandholm, T. 2012. Computing Optimal Outcomes under an Expressive Representation of Settings with Externalities. *Journal of Computer and System Sciences (JCSS)*, special issue on Knowledge Representation and Reasoning, 78(1), 2–14.
6. Yin, Z., Jiang, A., Tambe, M., Kietkintveld, C., Leyton-Brown, K., Sandholm, T., Sullivan, J. 2012. TRUSTS: Scheduling Randomized Patrols for Fare Inspection in Transit Systems using Game Theory. *AI Magazine*, 33(4), 59–72.
7. Othman, A. and Sandholm, T. 2011. Inventory-Based versus Prior-Based Options Trading Agents. *Algorithmic Finance* 1:95–121.
8. Conitzer, V. and Sandholm, T. 2011. Expressive Markets for Donating to Charities. *Artificial Intelligence*, 175(7–8), 1251–1271, special issue on Representing, Processing, and Learning Preferences: Theoretical and Practical Challenges.
9. Gilpin, A. and Sandholm, T. 2011. Information-Theoretic Approaches to Branching in Search. *Discrete Optimization*, 8(2), 147–159.

10. Sandholm, T. 2010. The State of Solving Large Incomplete-Information Games, and Application to Poker. *AI Magazine*, special issue on Algorithmic Game Theory, Winter, 13–32.
11. Benisch, M., Davis, G., and Sandholm, T. 2010. Algorithms for Closed Under Rational Behavior (CURB) Sets. *Journal of Artificial Intelligence Research (JAIR)* 38: 513–534.
12. Woodle, S., Daller, J., Aeder M., Shapiro, R., Sandholm, T., Casingal, V., Goldfarb, D., Lewis, R., Goebel, J., and Siegler, M. 2010. Ethical Considerations for Participation of Nondirected Living Donors in Kidney Exchange Programs. *American Journal of Transplantation (AJT)* 10: 1460–1467.
13. Hoda, S., Gilpin, A., Peña, J., and Sandholm, T. 2010. Smoothing techniques for computing Nash equilibria of sequential games. *Mathematics of Operations Research* 35(2), 494–512.
14. Rees, M., Kopke, J., Pelletier, R., Segev, D., Rutter, M., Fabrega, A., Rogers, J., Pankewycz, O., Hiller, J., Roth, A., Sandholm, T., Ünver, U., and Montgomery, R. 2009. A Nonsimultaneous, Extended, Altruistic-Donor Chain. *New England Journal of Medicine* 360(11), 1096–1101.
15. Conitzer, V., and Sandholm, T. 2008. New Complexity Results about Nash Equilibria. *Games and Economic Behavior* (#1 journal in game theory), 63(2), 621–641.
16. Brandt, F. and Sandholm, T. 2008. On the Existence of Unconditionally Privacy-Preserving Auctions Protocols. *ACM Transactions on Information and System Security*, 11(2), Article 10, 21 pages, May.
17. Gilpin, A. and Sandholm, T. 2007. Lossless Abstraction of Imperfect Information Games. *Journal of the ACM*, 54(5), October.
18. Conitzer, V., Sandholm, T., and Lang, J. 2007. When Are Elections with Few Candidates Hard to Manipulate? *Journal of the ACM*, 54(3), June, 33 pages.
19. Sandholm, T. 2007. Expressive Commerce and Its Application to Sourcing: How We Conducted \$35 Billion of Generalized Combinatorial Auctions. *AI Magazine*, 28:3, 45–58, Fall.
20. Sandholm, T. 2007. Perspectives on Multiagent Learning. *Artificial Intelligence.*, 171, 382–391. Special issue on Foundations of Multi-Agent Learning.
21. Conitzer, V. and Sandholm, T. 2007. AWESOME: A General Multiagent Learning Algorithm that Converges in Self-Play and Learns a Best Response Against Stationary Opponents. *Machine Learning*, 67, 23–42. Special issue on Learning and Computational Game Theory.
22. Blum, A., Sandholm, T., and Zinkevich, M. 2006. Online Algorithms for Market Clearing. *Journal of the ACM*, Vol. 53, No. 5, pp. 845–879.
23. Conitzer, V. and Sandholm, T. 2006. Complexity of Constructing Solutions in the Core Based on Synergies among Coalitions. *Artificial Intelligence*, 170: 607–619.
24. Sandholm, T. and Suri, S. 2006. Side Constraints and Non-Price Attributes in Markets. *Games and Economic Behavior*, 55: 321–330, Note. Special issue on Computing and Markets.
25. Sandholm, T., Levine, D., Concordia, M., Martyn, P., Hughes, R., Jacobs, J., and Begg, D. 2006. Changing the Game in Strategic Sourcing at Procter & Gamble: Expressive Competition Enabled by Optimization. (For the Franz Edelman Award submission by Procter & Gamble and CombineNet.) *Interfaces* 36(1), 55–68. Special issue on the 2005 Edelman award competition.
26. Yokoo, M., Conitzer, V., Sandholm, T., Ohta, N., and Iwasaki, A. 2006. Coalitional Games in Open Anonymous Environments. (In Japanese.) *Journal of Information Processing Society of Japan*, Vol. 47, No. 5, 1451–1462.

27. Sandholm, T., Suri, S., Gilpin, A., and Levine, D. 2005. CABOB: A Fast Optimal Algorithm for Combinatorial Auctions. *Management Science* 51(3), 374–390, special issue on Electronic Markets.
28. Blum, A., Jackson, J., Sandholm, T., and Zinkevich, M. 2004. Preference Elicitation and Query Learning. *Journal of Machine Learning Research (JMLR)* 5: 649–667. Special topic on Learning Theory.
29. Sandholm, T. and Suri, S. 2003. BOB: Improved Winner Determination in Combinatorial Auctions and Generalizations. *Artificial Intelligence*, 145, 33–58.
30. Suri, S., Sandholm, T. and Warkhede, P. 2003. Compressing 2-Dimensional Routing Tables. *Algorithmica*, 35 (4): 287–300.
31. Sandholm, T. and Zhou, Y. 2002. Surplus Equivalence of Leveled Commitment Contracts. *Artificial Intelligence*, 142, 239–264.
32. Sandholm, T. 2002. *eMediator*: A Next Generation Electronic Commerce Server. *Computational Intelligence*, 18 (4): 656–676, Special Issue on Agent Technologies for Electronic Commerce.
33. Braynov, S. and Sandholm, T. 2002. The Impact of Trust on Multiagent Negotiation. *Computational Intelligence*, 18 (4), 501–514, Special issue on Agent Technology for Electronic Commerce.
34. Sandholm, T. and Lesser, V. 2002. Leveled Commitment Contracting: A Backtracking Instrument for Multiagent Systems. *AI Magazine* 23 (3): 89–100. Special Issue on Mechanism Design.
35. Sandholm, T. 2002. Algorithm for Optimal Winner Determination in Combinatorial Auctions. *Artificial Intelligence*, 135, 1–54.
36. Larson, K. and Sandholm, T. 2001. Bargaining in Computationally Complex Problems: Deliberation Equilibrium. *Artificial Intelligence*, 132(2), 183–217.
37. Sandholm, T. and Lesser, V. 2001. Leveled Commitment Contracts and Strategic Breach. *Games and Economic Behavior*, 35, 212–270 (#1 journal in game theory). Special issue on AI and Economics.
38. Andersson, M. and Sandholm, T. 2001. Leveled Commitment Contracts with Myopic and Strategic Agents. *Journal of Economic Dynamics and Control*, 25, 615–640. Special issue on Agent-Based Computational Economics, invited submission, reviewed.
39. Sandholm, T. 2000. Agents in Electronic Commerce: Component Technologies for Automated Negotiation and Coalition Formation. *Autonomous Agents and Multi-Agent Systems*, 3(1), 73–96. Special Issue on Best of ICMA98, invited submission, reviewed.
40. Sandholm, T. 2000. Approaches to Winner Determination in Combinatorial Auctions. *Decision Support Systems*, 28(1-2), 165–176.
41. Sandholm, T. 2000. Issues in Computational Vickrey Auctions. *International Journal of Electronic Commerce*, 4(3), 107–129. Special issue on Intelligent Agents for Electronic Commerce.
42. Larson, K. and Sandholm, T. 2000. Anytime Coalition Structure Generation: An Average Case Study. *Journal of Experimental and Theoretical AI*, 12, 23–42.
43. Sandholm, T. and Huai, Q. 2000. *Nomad*: Mobile Agent System for an Internet-Based Auction House. *IEEE Internet Computing*, 4(2), 80–86, Mar/Apr, Special issue on Agent Technology and the Internet.

44. Sandholm, T. 2000. Automated Contracting in Distributed Manufacturing among Independent Companies. *Intelligent Manufacturing*, 11(3), 273–286, Special issue on Distributed Manufacturing Systems.
45. Sandholm, T., Larson, K., Andersson, M., Shehory, O., and Tohmé, F. 1999. Coalition Structure Generation with Worst Case Guarantees. *Artificial Intelligence*, 111(1-2), 209–238.
46. Sandholm, T. 1999. Automated Negotiation. *Communications of the ACM* 42(3), 84–85. Special issue on Agents in E-commerce.
47. Tohmé, F. and Sandholm, T. 1999. Coalition Formation Processes with Belief Revision among Bounded Rational Self-Interested Agents. *Journal of Logic and Computation*, 9(6), 793–815.
48. Sandholm, T. and Lesser, V. 1997. Coalitions among Computationally Bounded Agents. *Artificial Intelligence*, 94(1), 99–137, Special issue on Economic Principles of Multiagent Systems.
49. Sandholm, T. 1997. Unenforced E-commerce Transactions. *IEEE Internet Computing*, 1(6), 47–54, Nov–Dec, Special issue on Electronic Commerce.
50. Sandholm, T. and Crites, R. 1996. Multiagent Reinforcement Learning in the Iterated Prisoner’s Dilemma. *BioSystems*, 37:147-166, Special issue on the Prisoner’s Dilemma.

## REFEREED CONFERENCES AND WORKSHOPS

1. Dickerson, J., Procaccia, A., and Sandholm, T. 2013. Failure-Aware Kidney Exchange. *ACM Conference on Electronic Commerce (EC)*, Philadelphia, PA. (Acceptance rate 32%.)
2. Kroer, C. and Sandholm, T. 2013. Computational Bundling for Auctions. Poster at the *ACM Conference on Electronic Commerce (EC)*, Philadelphia, PA.
3. Ganzfried, S. and Sandholm, T. 2013. Action Translation in Extensive-Form Games with Large Action Spaces: Axioms, Paradoxes, and the Pseudo-Harmonic Mapping. *International Joint Conference on Artificial Intelligence (IJCAI)*, Beijing, China. (Acceptance rate 28%.)
4. Sui, X., Boutilier, C., and Sandholm, T. 2013. Analysis and Optimization of Multi-dimensional Percentile Mechanisms. *International Joint Conference on Artificial Intelligence (IJCAI)*, Beijing, China. (Acceptance rate 28%.)
5. Gatti, N., Rocco, M., and Sandholm, T. 2013. Algorithms for strong Nash equilibrium with more than two agents. *National Conference on Artificial Intelligence (AAAI)*, Bellevue, WA. (Acceptance rate 29%.)
6. Dickerson, J. and Sandholm, T. 2013. Throwing darts: Random sampling helps tree search when the number of short certificates is moderate. *National Conference on Artificial Intelligence (AAAI)*, late-breaking paper track, Bellevue, WA. (Acceptance rate 46%.)
7. Gatti, N., Rocco, M., and Sandholm, T. 2013. Strong Nash equilibrium is in smoothed P. *National Conference on Artificial Intelligence (AAAI)*, late-breaking paper track, Bellevue, WA. (Acceptance rate 46%.)
8. Sandholm, T. 2013. Modern Dynamic Organ Exchanges: Algorithms and Market Design *National Conference on Artificial Intelligence (AAAI)*, Bellevue, WA. Senior Member Track reviewed presentation.
9. Gatti, N., Rocco, M., and Sandholm, T. 2013. On the verification and computation of strong Nash equilibrium. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Saint Paul, MN. (Acceptance rate 23%.)



10. Leishman, R., Formica, R., Andreoni, K., Friedewald, J., Sleeman, E., Monstello, C., Stewart, D., and Sandholm, T. 2013. The Organ Procurement and Transplantation Network (OPTN) Kidney Paired Donation Pilot Program (KPDPP): Review of Current Results. *American Transplant Congress (ATC)*, Seattle, WA. Abstract of talk. Abstract published in *American Journal of Transplantation*, p. 135, 2013.
11. Leishman, R., Formica, R., Andreoni, K., Friedewald, J., Sleeman, E., Monstello, C., Stewart, D., and Sandholm, T. 2013. An Early Look at Transplant Outcomes from the OPTN KPD Pilot Program: Comparing Cold Times and DGF Rates with Other Living and Deceased Donor Transplants. *American Transplant Congress (ATC)*, Seattle, WA. Abstract of talk. Abstract published in *American Journal of Transplantation*, p. 135, 2013.
12. Stewart, D., Leishman, R., Sleeman, E., Monstello, C., Lunsford, G., Maghirang, J., Sandholm, T., Gentry, S., Formica, R., Friedewald, J., and Andreoni, K. 2013. Tuning the OPTN’s KPD Optimization Algorithm to Incentivize Centers to Enter Their “Easy-to-Match” Pairs. *American Transplant Congress (ATC)*, Seattle, WA. Abstract of talk. Abstract published in *American Journal of Transplantation*, p. 179, 2013.
13. Dickerson, J. and Sandholm, T. 2013. Liver and Multi-Organ Exchange. *American Transplant Congress (ATC)*, Seattle, WA. Abstract of poster.
14. Dickerson, J., Procaccia, A., and Sandholm, T. 2013. Optimizing Kidney Exchange with Transplant Chains: Theory and Reality. *American Transplant Congress (ATC)*, Seattle, WA. Abstract of poster. Abstract published in *American Journal of Transplantation*, p. 268, 2013.
15. Dickerson, J., Procaccia, A., and Sandholm, T. 2013. Results about, and Algorithms For, Robust Probabilistic Kidney Exchange Matching. *American Transplant Congress (ATC)*, Seattle, WA. Abstract of poster. Abstract published in *American Journal of Transplantation*, p. 269, 2013.
16. Ganzfried, S. and Sandholm, T. 2013. Improving Performance in Imperfect-Information Games with Large State and Action Spaces by Solving Endgames. *IJCAI Workshop on Computer Games*.
17. Dickerson, J. and Sandholm, T. 2013. Liver and Multi-Organ Exchange. *IJCAI Workshop on Constraint Reasoning, Planning and Scheduling Problems for a Sustainable Future (GREEN-COPLAS)*.
18. Dickerson, J. and Sandholm, T. 2013. Throwing darts: Random sampling helps tree search when the number of short certificates is moderate. *Symposium on Combinatorial Search (SoCS)*, Leavenworth, WA. (Acceptance rate 48%.)
19. Ganzfried, S. and Sandholm, T. 2013. Improving Performance in Imperfect-Information Games with Large State and Action Spaces by Solving Endgames. *AAAI Workshop on Computer Poker and Incomplete Information*, oral and poster presentation.
20. Ganzfried, S. and Sandholm, T. 2013. Action Translation in Extensive-Form Games with Large Action Spaces: Axioms, Paradoxes, and the Pseudo-Harmonic Mapping. *AAAI Workshop on Computer Poker and Incomplete Information*, poster presentation.
21. Ganzfried, S. and Sandholm, T. 2012. Safe Opponent Exploitation. *ACM Conference on Electronic Commerce (EC)*, Valencia, Spain. (Acceptance rate 33%; 11% for plenary track.) Talk in the plenary (non-parallel) track. Also presented in the poster session.
22. Sandholm, T. and Singh, S. 2012. Lossy Stochastic Game Abstraction with Bounds. *ACM Conference on Electronic Commerce (EC)*, Valencia, Spain. (Acceptance rate 33%.) (Full oral presentation; also presented in the poster session.)

23. Othman, A. and Sandholm, T. 2012. Profit-Charging Market Makers with Bounded Loss, Vanishing Bid/Ask Spreads, and Unlimited Market Depth. *ACM Conference on Electronic Commerce (EC)*, Valencia, Spain. (Acceptance rate 33%.) (Full oral presentation; also presented in the poster session.)
24. Dickerson, J., Procaccia, A., and Sandholm, T. 2012. Dynamic Matching via Weighted Myopia with Application to Kidney Exchange. *National Conference on Artificial Intelligence (AAAI)*, Toronto, Canada. (Acceptance rate 26%.)
25. Tang, P. and Sandholm, T. 2012. Optimal Auctions for Spiteful Bidders. *National Conference on Artificial Intelligence (AAAI)*, Toronto, Canada. (Acceptance rate 26%.)
26. Dickerson, J., Procaccia, A., and Sandholm, T. 2012. Optimizing Kidney Exchange with Transplant Chains: Theory and Reality. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Valencia, Spain. (Full paper, acceptance rate 20%.)
27. Ganzfried, S., Sandholm, T., and Waugh, K. 2012. Strategy Purification and Thresholding: Effective Non-Equilibrium Approaches for Playing Large Games. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Valencia, Spain. (Full paper, acceptance rate 20%.)
28. Othman, A. and Sandholm, T. 2012. Rational Market Making with Probabilistic Knowledge. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Valencia, Spain. (Full paper, acceptance rate 20%.)
29. Tang, P. and Sandholm, T. 2012. Mixed-Bundling Auctions with Reserve Prices. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Valencia, Spain. (Full paper, acceptance rate 20%.)
30. Gatti, N., Patrini, G., Rocco, M., and Sandholm, T. 2012. Combining Local Search Techniques and Path Following for Bimatrix Games. *Conference on Uncertainty in Artificial Intelligence (UAI)*, Catalina Island, CA, 8/15–17. (Acceptance rate 31%.)
31. Jiang, A., Yin, Z., Johnson, M., Tambe, M., Kietkintveld, C., Leyton-Brown, K., and Sandholm, T. 2012. TRUSTS: Scheduling Randomized Patrols for Fare Inspection in Transit Systems. *Innovative Applications of Artificial Intelligence (IAAI) Conference*, Toronto, Canada.
32. Jiang, A., Yin, Z., Johnson, M., Tambe, M., Kietkintveld, C., Leyton-Brown, K., and Sandholm, T. 2012. Towards Optimal Patrol Strategies for Fare Inspection in Transit Systems. *AAAI Spring Symposium on Game Theory for Security, Sustainability and Health*, Stanford University, CA.
33. Sui, X., Boutilier, C., and Sandholm, T. 2012. Analysis and Optimization of Multi-dimensional Percentile Mechanisms. *International Workshop on Computational Social Choice (COMSOC)*, Krakow, Poland.
34. Ganzfried, S. and Sandholm, T. 2012. Tartanian5: A Heads-Up No-Limit Texas Hold'em Poker-Playing Program. Oral presentation paper at the *Computer Poker Symposium* at the National Conference on Artificial Intelligence (AAAI), July 23, Toronto, CA. Also accepted for poster presentation at the symposium and at a poster session at the main AAAI conference.
35. Ganzfried, S. and Sandholm, T. 2012. Safe Opponent Exploitation. *Adaptive and Learning Agents (ALA) workshop* at the International Conference on Autonomous and Multi-Agent Systems (AAMAS), Valencia, Spain. (Long presentation track).
36. Othman, A. and Sandholm, T. 2012. Inventory-Based versus Prior-Based Options Trading Agents. *Workshop on Risk Aversion in Algorithmic Game Theory and Mechanism Design* at the ACM Conference on Electronic Commerce (EC), Valencia, Spain, June 7.

37. Sandholm, T. and Singh, S. 2012. Lossy Stochastic Game Abstraction with Bounds. *Optimization in Multi-Agent Systems (OptMAS)* workshop at the International Conference on Autonomous and Multi-Agent Systems (AAMAS), Valencia, Spain.
38. Tang, P. and Sandholm, T. 2012. Coalitional Structure of the Muller-Satterthwaite Theorem. *Workshop on Cooperative Games in Multiagent Systems (CoopMAS) at the International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*.
39. Tang, P. and Sandholm, T. 2011. Approximating optimal combinatorial auctions for complements using restricted welfare maximization. In Proceedings of the *International Joint Conference on Artificial Intelligence (IJCAI)*, Barcelona, Spain. (Full paper, oral and poster track, acceptance rate 17%.)
40. Ganzfried, S. and Sandholm, T. 2011. Game Theory-Based Opponent Modeling in Large Imperfect-Information Games. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Taipei, Taiwan. (Full paper, acceptance rate 22%.)
41. Ganzfried, S., Sandholm, T., and Waugh, K. 2011. Strategy Purification. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Taipei, Taiwan. (Extended abstract, acceptance rate 45%.)
42. Benisch, M. and Sandholm, T. 2011. A Framework for Automated Bundling and Pricing Using Purchase Data. *Conference on Auctions, Market Mechanisms and Their Applications (AMMA)*, New York, NY. (Archival track.)
43. Othman, A. and Sandholm, T. 2011. Automated Market Makers That Enable New Settings: Extending Constant-Utility Cost Functions. *Conference on Auctions, Market Mechanisms and Their Applications (AMMA)*, New York, NY. (Archival track.)
44. Othman, A. and Sandholm, T. 2011. Liquidity-Sensitive Automated Market Makers via Homogeneous Risk Measures. *Workshop on Internet and Network Economics (WINE)*, Singapore. (Full paper, acceptance rate 30%.)
45. Tang, P. and Sandholm, T. 2011. Approximating optimal combinatorial auctions for complements using restricted welfare maximization. *ACM Conference on Electronic Commerce (EC) Workshop on Bayesian Mechanism Design*, San Jose, CA.
46. Ganzfried, S., Sandholm, T., and Waugh, K. 2011. Strategy Purification. *National Conference on Artificial Intelligence (AAAI) Workshop on Applied Adversarial Reasoning and Risk Modeling*, San Francisco, CA.
47. Othman, A. and Sandholm, T. 2010. Automated Market-Making in the Large: The Gates Hillman Prediction Market. *ACM Conference on Electronic Commerce (EC)*, Cambridge, MA. (Acceptance rate 33%.)
48. Othman, A., Pennock, D., Reeves, D., and Sandholm, T. 2010. A Practical Liquidity-Sensitive Automated Market Maker. *ACM Conference on Electronic Commerce (EC)*, Cambridge, MA. (Acceptance rate 33%.)
49. Walsh, W., Boutilier, C., Sandholm, T., Shields, R., Nemhauser, G., and Parkes, D. 2010. Automated Channel Abstraction for Advertising Auctions. *National Conference on Artificial Intelligence (AAAI)*, Atlanta. (Acceptance rate 26.9%.)
50. Othman, A. and Sandholm, T. 2010. Envy Quotes and the Iterated Core-Selecting Combinatorial Auction. *National Conference on Artificial Intelligence (AAAI)*, Atlanta. (Acceptance rate 26.9%.)
51. Sharma, A. and Sandholm, T. 2010. Asymmetric spite in auctions. *National Conference on Artificial Intelligence (AAAI)*, Atlanta. (Acceptance rate 26.9%.)

52. Othman, A. and Sandholm, T. 2010. Decision Rules and Decision Markets. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Toronto, Canada, May. (Full paper, acceptance rate 24%.)
53. Othman, A. and Sandholm, T. 2010. When Do Markets with Simple Agents Fail? *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Toronto, Canada, May. (Full paper, acceptance rate 24%.)
54. Othman, A., Sandholm, T., Budish, E. 2010. Finding Approximate Competitive Equilibria: Efficient and Fair Course Allocation. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Toronto, Canada, May. (Full paper, acceptance rate 24%.)
55. Ganzfried, S. and Sandholm, T. 2010. Computing Equilibria by Incorporating Qualitative Models. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Toronto, Canada, May. (Full paper, acceptance rate 24%.)
56. Krysta, P., Michalak, T., Sandholm, T., and Wooldridge, M. 2010. Combinatorial Auctions with Externalities (Extended Abstract). *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Toronto, Canada, May. (Short paper; acceptance rate for long and short papers in aggregate 44%.)
57. Gilpin, A. and Sandholm, T. 2010. Speeding Up Gradient-Based Algorithms for Sequential Games (Extended Abstract). *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Toronto, Canada, May. (Short paper; acceptance rate for long and short papers in aggregate 44%.)
58. Ganzfried, S. and Sandholm, T. 2010. Computing Equilibria by Incorporating Qualitative Models. *Second Brazilian Workshop of the Game Theory Society* in honor of John Nash, on the occasion of the 60th anniversary of Nash Equilibrium, Sao Paulo, 7/29–8/4, 2010.
59. Gilpin, A. and Sandholm, T. 2010. Speeding Up Modern Gradient-Based Algorithms for Large Sequential Games. *6th International Workshop on Parallel Matrix Algorithms and Applications (PMAA)*, 6/30–7/2, University of Basel, Switzerland.
60. Awasthi, P. and Sandholm, T. 2009. Online Stochastic Optimization in the Large: Application to Kidney Exchange. In Proceedings of the *International Joint Conference on Artificial Intelligence (IJCAI)*, Pasadena, CA. (Full oral paper, acceptance rate 25.7%.)
61. Benisch, M., Sadeh, N., and Sandholm, T. 2009. Methodology for Designing Reasonably Expressive Mechanisms with Application to Ad Auctions. In Proceedings of the *International Joint Conference on Artificial Intelligence (IJCAI)*, Pasadena, CA. (Full oral paper, acceptance rate 25.7%.)
62. Ganzfried, S. and Sandholm, T. 2009. Computing Equilibria in Multiplayer Stochastic Games of Imperfect Information. In Proceedings of the *International Joint Conference on Artificial Intelligence (IJCAI)*, Pasadena, CA. (Full oral paper, acceptance rate 25.7%.)
63. Othman, A. and Sandholm, T. 2009. How Pervasive is the Myerson-Satterthwaite Impossibility? In Proceedings of the *International Joint Conference on Artificial Intelligence (IJCAI)*, Pasadena, CA. (Full oral paper, acceptance rate 25.7%.)
64. Othman, A. and Sandholm, T. 2009. Better with Byzantine: Manipulation-Optimal Mechanisms. *Symposium on Algorithmic Game Theory (SAGT)*, Cyprus. (Acceptance rate 54%.)
65. Andreoni, K., Sleeman, E., Hanto, R., McBride, M., Cherikh, W., Samana, C., Segev, D., Gentry, S., Sandholm, T., and Cecka, J. 2009. Development of a National Kidney Paired Donation Pilot Program. *American Transplant Conference (ATC)*, May 30 – June 3, Boston, MA. (Poster presentation.)

66. Rees, M., Kopke, J., Pelletier, R., Segev, D., Fabrega, A., Rogers, J., Pankewycz, O., Hiller, J., Roth, A., Sandholm, T., Ünver, U., Nibhanubpudy, R., Bowers, V., VanBuren, C., and Montgomery, R. 2009. Six Nonsimultaneous Extended Altruistic Donor (NEAD) Chains. *American Transplant Conference (ATC)*, May 30 – June 3, Boston, MA. (Poster presentation.)
67. Benisch, M., Kelley, P., Sadeh, N., Sandholm, T., Tsai, J., Cranor, L., Drielsma, P., and Drielsma, P. 2009. The Impact of Expressiveness on the Effectiveness of Privacy Mechanisms for Location Sharing. *Symposium on Usable Privacy and Security (SOUPS)*. (Poster.)
68. Walsh, W., Boutilier, C., Sandholm, T., Shields, R., Nemhauser, G., Parkes, D. 2009. Automated Channel Abstraction for Advertising Auctions. *Fifth Ad Auctions Workshop at the ACM Conference on Electronic Commerce (EC)*, Stanford, CA, July 6th.
69. Benisch, M., Sadeh, N., and Sandholm, T. 2008. A Theory of Expressiveness in Mechanisms. *National Conference on Artificial Intelligence (AAAI)*, Vancouver. (Full paper, acceptance rate 24%.)
70. Boutilier, C., Parkes, D., Sandholm, T., and Walsh, W. 2008. Expressive Banner Ad Auctions and Model-Based Online Optimization for Clearing. *National Conference on Artificial Intelligence (AAAI)*, Vancouver. (Full paper, acceptance rate 24%.)
71. Gilpin, A., Peña, J., and Sandholm, T. 2008. First-order Algorithm with  $O(\ln(1/\epsilon))$  Convergence for  $\epsilon$ -Equilibrium in Games. *National Conference on Artificial Intelligence (AAAI)*, Vancouver. (Full paper, acceptance rate 24%.)
72. Gilpin, A. and Sandholm, T. 2008. Expectation-based versus potential-aware automated abstraction in games: An experimental comparison. *National Conference on Artificial Intelligence (AAAI)*, Vancouver. (Short paper, acceptance rate 26% for full and short papers together.)
73. Walsh, W., Boutilier, C., Parkes, D., and Sandholm, T. 2008. Computing Reserve Prices and Identifying the Value Distribution in Real-world Auctions with Market Disruptions. *National Conference on Artificial Intelligence (AAAI)*, Vancouver. (Short paper, acceptance rate 26% for full and short papers together.)
74. Ganzfried, S. and Sandholm, T. 2008. Computing an Approximate Jam/Fold Equilibrium for 3-Agent No-Limit Texas Hold'em Tournaments. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Estoril, Portugal, May. (Full paper, acceptance rate 22%.)
75. Gilpin, A. and Sandholm, T. 2008. A heads-up no-limit Texas Hold'em poker player: Discretized betting models and automatically generated equilibrium-finding programs. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Estoril, Portugal, May. (Full paper, acceptance rate 22%.)
76. Gilpin, A. and Sandholm, T. 2008. Solving two-person zero-sum repeated games of incomplete information. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Estoril, Portugal, May. (Full paper, acceptance rate 22%.)
77. Benisch, M., Sadeh, N., and Sandholm, T. 2008. A Theory of Expressiveness in Mechanisms. *International Congress of the Game Theory Society (GAMES)*, Evanston, IL, July 13–17. (Full-length presentation.)
78. Walsh, W., Boutilier, C., Parkes, D., and Sandholm, T. 2008. Computing Reserve Prices in Real-World English Auctions. *International Congress of the Game Theory Society (GAMES)*, Evanston, IL, July 13–17. (Full-length presentation.)

79. Sandholm, T., Gilpin, A., Sørensen, T., Peña, J., and Hoda, S. 2008. Game-theory-based approaches to full-scale Heads-Up Texas Hold'em poker: Automated abstraction and scalable equilibrium-finding algorithms. *International Congress of the Game Theory Society (GAMES)*, Evanston, IL, July 13–17. (Full-length presentation.)
80. Othman, A. and Sandholm, T. 2008. Beyond the Revelation Principle: Manipulation-Optimal Mechanisms. *International Congress of the Game Theory Society (GAMES)*, Evanston, IL, July 13–17. (Full-length presentation.)
81. Gilpin, A., Hoda, S., Peña, J., and Sandholm, T. 2008. Gradient-based algorithms for Nash equilibrium finding in huge sequential two-person zero-sum imperfect-information games. *International Congress of the Game Theory Society (GAMES)*, Evanston, IL, July 13–17. (Full-length presentation.)
82. Ganzfried, S. and Sandholm, T. 2008. Algorithms for Multiplayer Stochastic Games of Imperfect Information with Application to Three-Player No-Limit Texas Holdem Tournaments. *International Congress of the Game Theory Society (GAMES)*, Evanston, IL, July 13–17. (Poster presentation.)
83. Michael Rees, R. Pelletier, S. Mulgaonkar, D. Laskow, B. Nibhanupudy, Jonathan Kopke, Alvin Roth, Utku Ünver, Tuomas Sandholm, and Tayfun Sönmez. 2008. Report From A 60 Transplant Center Multiregional Kidney Paired Donation Program. Proceedings of the *International Congress of the Transplantation Society*, Sydney, Australia, August 10–14. (Oral presentation track.) Abstract published in *American Journal of Transplantation*, p. 605, 2008.
84. Michael Rees, Jonathan Kopke, Gareth Hil, William Reitsma, R. Pelletier, J. Rogers, Tuomas Sandholm, Alvin Roth, Utku Ünver, and R. Montgomery. 2008. The Never-Ending Altruistic Donor. Proceedings of the *International Congress of the Transplantation Society*, Sydney, Australia, August 10–14. (Oral presentation track.) Abstract published in *American Journal of Transplantation*, p. 288, 2008.
85. Othman, A. and Sandholm, T. 2008. The Cost and Windfall of Manipulability. *Computational Social Choice Workshop (COMSOC)*, Liverpool, UK, September. (Acceptance rate 65%.)
86. Boutilier, C., Parkes, D., Sandholm, T., and Walsh, W. 2008. Expressive Banner Ad Auctions and Model-Based Online Optimization for Clearing. In Proceedings of the *Fourth Workshop on Ad Auctions*, Chicago, July 8–9, 2008, in conjunction with the *ACM Conference on Electronic Commerce (EC)*.
87. Benisch, M., Sadeh, N., Sandholm, T. 2008. The Cost of Inexpressiveness in Advertisement Auctions. In Proceedings of the *Fourth Workshop on Ad Auctions*, Chicago, July 8–9, 2008, in conjunction with the *ACM Conference on Electronic Commerce (EC)*.
88. Gilpin, A., Sandholm, T., and Sørensen, T. 2007. Potential-Aware Automated Abstraction of Sequential Games, and Holistic Equilibrium Analysis of Texas Hold'em Poker. *National Conference on Artificial Intelligence (AAAI)*, Vancouver. (Full paper, acceptance rate 27%.)
89. Kleinberg, R., Hajiaghayi, M., and Sandholm, T. 2007. Automated Online Mechanism Design and Prophet Inequalities. *National Conference on Artificial Intelligence (AAAI)*, Vancouver. (Full paper, acceptance rate 27%.)
90. Sandholm, T., Conitzer, V., and Boutilier, C. 2007. Automated Design of Multistage Mechanisms. *International Joint Conference on Artificial Intelligence (IJCAI)*, Hyderabad, India. (Oral presentation track; acceptance rate 16%.)
91. Conitzer, V. and Sandholm, T. 2007. Incremental Mechanisms Design. *International Joint Conference on Artificial Intelligence (IJCAI)*, Hyderabad, India. (Acceptance rate 35%.)

92. Gilpin, A. and Sandholm, T. 2007. Information-theoretic approaches to branching in search. *International Joint Conference on Artificial Intelligence (IJCAI)*, Hyderabad, India. (Acceptance rate 35%.)
93. Brandt, F., Sandholm, T., and Shoham, Y. 2007. Spiteful Bidding in Sealed-Bid Auctions. *International Joint Conference on Artificial Intelligence (IJCAI)*, Hyderabad, India. (Acceptance rate 35%.)
94. Abraham, D., Blum, A., and Sandholm, T. 2007. Clearing Algorithms for Barter Exchange Markets: Enabling Nationwide Kidney Exchanges. *ACM Conference on Electronic Commerce (EC)*, San Diego. (Full paper, acceptance rate 27%.)
95. Gilpin, A. and Sandholm, T. 2007. Better automated abstraction techniques for imperfect information games, with application to Texas Hold'em poker. *International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Honolulu. (Full paper, acceptance rate 22%.)
96. Gilpin, A., Hoda, S., Peña, J., and Sandholm, T. 2007. Gradient-based algorithms for finding Nash equilibria in extensive form games. *International Conference on Game Theory*, July 9-13, Stony Brook University, NY. (Full oral presentation track.)
97. Gilpin, A., Hoda, S., Peña, J., and Sandholm, T. 2007. Computational Experience with a First-order Algorithm for Computing Nash Equilibria in Sequential Games. At the *Second International Conference on Continuous Optimization (ICCOPT)*, McMaster University, Hamilton, Ontario, Canada, August 13–16. Invited.
98. Gilpin, A., Hoda, S., Peña, J., and Sandholm, T. 2007. Gradient-based algorithms for finding Nash equilibria in extensive form games. *3rd International Workshop on Internet and Network Economics (WINE)*. (Long paper.) Springer LNCS 4858.
99. Gilpin, A. and Sandholm, T. 2006. A competitive Texas Hold'em Poker player via automated abstraction and real-time equilibrium computation. *National Conference on Artificial Intelligence (AAAI)*, Boston, MA. (Full-length paper; oral presentation track; acceptance rate 22%.)
100. Conitzer, V. and Sandholm, T. 2006. Nonexistence of Voting Rules That Are Usually Hard to Manipulate. *National Conference on Artificial Intelligence (AAAI)*, Boston, MA. (Full-length paper; oral presentation track; acceptance rate 22%.)
101. Benisch, M., Davis, G., and Sandholm, T. 2006. Algorithms for rationalizability and CURB sets. *National Conference on Artificial Intelligence (AAAI)*, Boston, MA. (Full-length paper; oral presentation track; acceptance rate 22%.)
102. Ohta, N., Iwasaki, A., Yokoo, M., Maruono, K., Conitzer, V., and Sandholm, T. 2006. A Compact Representation Scheme for Coalitional Games in Open Anonymous Environments. *National Conference on Artificial Intelligence (AAAI)*, Boston, MA. (Full-length paper; acceptance rate 30%.)
103. Conitzer, V. and Sandholm, T. 2006. Computing the Optimal Strategy to Commit to. *ACM Conference on Electronic Commerce (EC)*, Ann Arbor, MI, June 11–15. (Acceptance rate 29%.)
104. Gilpin, A. and Sandholm, T. 2006. Finding Equilibria in Large Sequential Games of Imperfect Information. *ACM Conference on Electronic Commerce (EC)*, Ann Arbor, MI, June 11–15. (Acceptance rate 29%.)

105. Conitzer, V. and Sandholm, T. 2006. A Technique for Reducing Normal Form Games for Computing a Nash Equilibrium. *International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Hakodate, Japan, May. (Long paper, oral presentation, acceptance rate 11%.) Earlier version:
106. Sandholm, T. and Gilpin, A. 2006. Sequences of Take-It-Or-Leave-It Offers: Near-Optimal Auctions Without Full Valuation Revelation. *International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Hakodate, Japan, May. (Long paper, oral presentation, acceptance rate 11%.)
107. Conitzer, V. and Sandholm, T. 2006. Failures of the VCG mechanism in combinatorial auctions and exchanges. *International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Hakodate, Japan, May. (Long paper, acceptance rate 23%.)
108. Gilpin, A. and Sandholm, T. 2006. Information-theoretic approaches to branching in search. *International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Hakodate, Japan, May. (Short paper, acceptance rate 48%.)
109. Sandholm, T. 2006. Expressive Commerce and Its Application to Sourcing. *Innovative Applications of Artificial Intelligence (IAAI)* conference, Boston, MA, June. (Deployed Application Track.)
110. Conitzer, V. and Sandholm, T. 2006. Nonexistence of Voting Rules That Are Usually Hard to Manipulate. *17th International Conference on Game Theory*, State University of New York, Stony Brook, July 10–14, 2006.
111. Gilpin, A. and Sandholm, T. 2006. A competitive Texas Hold'em Poker player via automated abstraction and real-time equilibrium computation. *17th International Conference on Game Theory*, State University of New York, Stony Brook, July 10–14, 2006.
112. Benisch, M., Davis, G., and Sandholm, T. 2006. Algorithms for rationalizability and CURB sets. *Alternative Solution Concepts workshop* at the ACM Conference on Electronic Commerce (EC), Ann Arbor, MI, June.
113. Conitzer, V. and Sandholm, T. 2006. A Generalized Strategy Eliminability Criterion and Computational Methods for Applying It. *Alternative Solution Concepts workshop* at the ACM Conference on Electronic Commerce (EC), Ann Arbor, MI, June.
114. Conitzer, V. and Sandholm, T. 2006. Incrementally Making Mechanisms More Strategy-Proof. *Multidisciplinary ECAI-06 workshop on Advances on Preference Handling.*, August 28–29, 2006, Riva del Garda, Italy.
115. Sandholm, T., Gilpin, A., and Conitzer, V. 2005. Mixed-Integer Programming Methods for Finding Nash Equilibria. *National Conference on Artificial Intelligence (AAAI)*, Pittsburgh, Pennsylvania. (Oral presentation, acceptance rate 18%.)
116. Conitzer, V., Sandholm, T., and Santi, P. 2005. Combinatorial Auctions with k-wise Dependent Valuations. *National Conference on Artificial Intelligence (AAAI)*, Pittsburgh, Pennsylvania. (Oral presentation, acceptance rate 18%.)
117. Likhodedov, A. and Sandholm, T. 2005. Approximating revenue-maximizing combinatorial auctions. *National Conference on Artificial Intelligence (AAAI)*, Pittsburgh, Pennsylvania. (Oral presentation, acceptance rate 18%.)
118. Yokoo, M., Conitzer, V., Sandholm, T., Ohta, N., and Iwasaki, A. 2005. Coalitional Games in Open Anonymous Environments. *National Conference on Artificial Intelligence (AAAI)*, Pittsburgh, Pennsylvania. (Oral presentation, acceptance rate 18%.)



119. Conitzer, V. and Sandholm, T. 2005. A Generalized Strategy Eliminability Criterion and Computational Methods for Applying It. *National Conference on Artificial Intelligence (AAAI)*, Pittsburgh, Pennsylvania. (Acceptance rate 28%.)
120. Conitzer, V. and Sandholm, T. 2005. Expressive Negotiation in Settings with Externalities. *National Conference on Artificial Intelligence (AAAI)*, Pittsburgh, Pennsylvania. (Acceptance rate 28%.)
121. Conitzer, V. and Sandholm, T. 2005. Communication Complexity of Common Voting Rules. *ACM Conference on Electronic Commerce (EC)*, Vancouver, Canada, June. (Acceptance rate 29%.)
122. Conitzer, V. and Sandholm, T. 2005. Complexity of (Iterated) Dominance. *ACM Conference on Electronic Commerce (EC)*, Vancouver, Canada, June. (Acceptance rate 29%.)
123. Brandt, F. and Sandholm, T. 2005. Decentralized Voting with Unconditional Privacy. *International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Utrecht, Netherlands, July. (Acceptance rate 24%.)
124. Larson, K. and Sandholm, T. 2005. Mechanism Design and Deliberative Agents. *International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Utrecht, Netherlands, July. (Acceptance rate 24%.)
125. Brandt, F. and Sandholm, T. 2005. Efficient Privacy-Preserving Protocols for Multi-Unit Auctions. In Proceedings of *Financial Cryptography and Data Security (FC)*. (Acceptance rate 24%.)
126. Conitzer, V. and Sandholm, T. 2005. Common Voting Protocols as Maximum Likelihood Estimators. *Conference on Uncertainty in Artificial Intelligence (UAI)*. Oral presentation track. (Acceptance rate 34% overall, less for the oral track.)
127. Brandt, F. and Sandholm, T. 2005. Unconditional Privacy in Social Choice. *Tenth Conference on Theoretical Aspects of Rationality and Knowledge (TARK)*, Singapore, June. (Acceptance rate 32%.)
128. Yokoo, M., Conitzer, V., Sandholm, T., Ohta, N., and Iwasaki, A. 2005. Coalitional Games in Open Anonymous Environments. *International Joint Conference on Artificial Intelligence (IJCAI)*, Edinburgh, UK. (Poster paper.)
129. Yokoo, M., Conitzer, V., Sandholm, T., Ohta, N., and Iwasaki, A. 2005. A New Solution Concept for Coalitional Games in Open Anonymous Environments. *Annual Conference of the Japan Society on Artificial Intelligence (JSAI)*.
130. Larson, K. and Sandholm, T. 2005. Mechanism Design and Deliberative Agents. *DIMACS workshop on Bounded Rationality*, Rutgers, NJ, 1/31-2/1.
131. Parkes, D. and Sandholm, T. 2005. Optimize-and-Dispatch Architecture for Expressive Ad Auctions. *First Workshop on Sponsored Search Auctions* at the ACM Conference on Electronic Commerce, Vancouver, BC, Canada, June 5.
132. Conitzer, V. and Sandholm, T. 2005. A Technique for Reducing Normal Form Games to Compute a Nash Equilibrium. *Workshop on Game Theoretic and Decision Theoretic Agents (GTDT)*, at the International Joint Conference on Artificial Intelligence (IJCAI), Edinburgh, UK.
133. Brandt, F., Sandholm, T., and Shoham, Y. 2005. Spiteful Bidding in Sealed-Bid Auctions. *Workshop on Game Theoretic and Decision Theoretic Agents (GTDT)*, at the International Joint Conference on Artificial Intelligence (IJCAI), Edinburgh, UK.

134. Sandholm, T., Conitzer, V., and Boutilier, C. 2005. Automated Design of Multistage Mechanisms. *First International Workshop on Incentive Based Computing*, at the *IEEE / WIC / ACM International Conference on Web Intelligence (WI)*, Compiègne, France, September 19.
135. Conitzer, V. and Sandholm, T. 2004. Self-interested Automated Mechanism Design and Implications for Optimal Combinatorial Auctions. *ACM Conference on Electronic Commerce (EC)*, pp. 132-141, New York, NY, May. (Long paper, acceptance rate 16%.)
136. Conitzer, V. and Sandholm, T. 2004. Expressive Negotiation over Donations to Charities. *ACM Conference on Electronic Commerce (EC)*, pp. 51-60, New York, NY, May. (Long paper, acceptance rate 16%.)
137. Conitzer, V. and Sandholm, T. 2004. Computational Criticisms of the Revelation Principle. *ACM Conference on Electronic Commerce (EC)*, New York, NY, May. (Short paper, acceptance rate 32%.)
138. Conitzer, V. and Sandholm, T. 2004. Revenue failures and collusion in combinatorial auctions and exchanges with VCG payments. *ACM Conference on Electronic Commerce (EC)*, New York, NY, May. (Short paper, acceptance rate 32%.)
139. Likhodedov, A. and Sandholm, T. 2004. Mechanism for Optimally Trading Off Revenue and Efficiency in Multi-Unit Auctions. *ACM Conference on Electronic Commerce (EC)*, New York, NY, May. (Short paper, acceptance rate 32%.)
140. Larson, K. and Sandholm, T. 2004. Strategic Deliberation and Truthful Revelation: An Impossibility Result. *ACM Conference on Electronic Commerce (EC)*, New York, NY, May. (Short paper, acceptance rate 32%.)
141. Larson, K., and Sandholm, T. 2004. Using Performance Profile Trees to Improve Deliberation Control. *National Conference on Artificial Intelligence (AAAI)*, pp. 73–79, San Jose, CA, July. (Acceptance rate 27%.)
142. Conitzer, V., Derryberry, J., and Sandholm, T. 2004. Combinatorial Auctions with Structured Item Graphs. *National Conference on Artificial Intelligence (AAAI)*, pp. 212–218, San Jose, CA, July. (Acceptance rate 27%.)
143. Boutilier, C., Sandholm, T., and Shields, R. 2004. Eliciting Bid Taker Non-Price Preferences in (Combinatorial) Auctions. *National Conference on Artificial Intelligence (AAAI)*, pp. 204–211, San Jose, CA, July. (Acceptance rate 27%.)
144. Conitzer, V. and Sandholm, T. 2004. Computing Shapley Values, Manipulating Value Division Schemes, and Checking Core Membership in Multi-Issue Domains. *National Conference on Artificial Intelligence (AAAI)*, pp. 219–225, San Jose, CA, July. (Acceptance rate 27%.)
145. Likhodedov, A. and Sandholm, T. 2004. Methods for Boosting Revenue in Combinatorial Auctions. *National Conference on Artificial Intelligence (AAAI)*, pp. 232–237, San Jose, CA, July. (Acceptance rate 27%.)
146. Conitzer, V. and Sandholm, T. 2004. Communication Complexity as a Lower Bound for Learning in Games. *International Conference on Machine Learning (ICML)*, pp. 185–192, Banff, Canada, July. (Acceptance rate 32%.)
147. Hudson, B. and Sandholm, T. 2004. Effectiveness of Query Types and Policies for Preference Elicitation in Combinatorial Auctions. *International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, pp. 386–393, Columbia University, New York, July. (Acceptance rate 24%.)

148. Conen, W. and Sandholm, T. 2004. Coherent Pricing of Efficient Allocations in Combinatorial Economies. *International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Columbia University, New York, July. (Acceptance rate 24%.)
149. Larson, K. and Sandholm, T. 2004. Experiments on Deliberation Equilibria in Auctions. *International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Columbia University, New York, July. (Acceptance rate 24%.)
150. Brandt, F. and Sandholm, T. 2004. (Im)possibility of Unconditionally Privacy-Preserving Auctions. *International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Columbia University, New York, July. (Acceptance rate 24%.)
151. Conitzer, V. and Sandholm, T. 2004. An Algorithm for Automatically Designing Deterministic Mechanisms without Payments. *International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, pp. 128–135, Columbia University, New York, July. (Acceptance rate 24%.)
152. Kothari, A., Sandholm, T., and Suri, S. 2004. Solving Combinatorial Exchanges: Optimality via Few Partial Bids. *International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Columbia University, New York, July. (Poster paper, acceptance rate 50%.)
153. Santi, P., Conitzer, V., and Sandholm, T. 2004. Towards a Characterization of Polynomial Preference Elicitation with Value Queries in Combinatorial Auctions. *Annual Conference on Learning Theory (COLT)*, pp. 1–16, Banff, Alberta, Canada. Springer LNCS 3120.
154. Likhodedov, A. and Sandholm, T. 2004. Mechanism for Optimally Trading Off Revenue and Efficiency in Multi-unit Auctions. *Sixth Conference on Logic and the Foundations of Game and Decision Theory (LOFT)*, Leipzig, Germany, July 16–18. (Long presentation track.)
155. Conitzer, V. and Sandholm, T. 2004. Computational Criticisms of the Revelation Principle. *Sixth Conference on Logic and the Foundations of Game and Decision Theory (LOFT)*, Leipzig, Germany, July 16–18. (Oral presentation, reviewed.)
156. Gilpin, A., and Sandholm, T. Arbitrage in Combinatorial Exchanges. *Second World Congress of the Game Theory Society*, Marseilles, France, July, 2004. Full oral presentation.
157. Sandholm, T. and Gilpin, A. 2004. Sequences of Take-It-Or-Leave-It Offers: Near-Optimal Auctions Without Full Valuation Revelation. *Second World Congress of the Game Theory Society*, Marseilles, France, July. Full oral presentation.
158. Likhodedov, A. and Sandholm, T. 2004. Mechanism for Optimally Trading Off Revenue and Efficiency in Multi-Unit Auctions. *Second World Congress of the Game Theory Society*, Marseilles, France, July. Full oral presentation. Significantly extended version that combines the results from our EC-03 poster paper and our EC-04 short paper.
159. Conitzer, V., Sandholm, T., and Lang, J. 2004. Voting Protocols that are Hard to Manipulate. *Second World Congress of the Game Theory Society (GAMES)*, Marseilles, France, July. Full oral presentation.
160. Conitzer, V. and Sandholm, T. 2004. Complexity Results about Nash Equilibria. *Second World Congress of the Game Theory Society (GAMES)*, Marseilles, France, July. Full oral presentation.
161. Likhodedov, A. and Sandholm, T. 2004. Methods for Boosting Revenue in Combinatorial Auctions. *Second World Congress of the Game Theory Society (GAMES)*, Marseilles, France, July. Full oral presentation.

162. Larson, K. and Sandholm, T. 2004. Strategic Deliberation and Truthful Revelation: An Impossibility Result. *Second World Congress of the Game Theory Society (GAMES)*, Marseilles, France, July. Full oral presentation.
163. Conitzer, V. and Sandholm, T. 2004. Complexity of (Iterated) Dominance and a New Definition of Eliminability. *Second World Congress of the Game Theory Society (GAMES)*, Marseilles, France, July. Poster presentation.
164. Conitzer, V. and Sandholm, T. 2004. Expressive Negotiation over Donations to Charities. *Second World Congress of the Game Theory Society (GAMES)*, Marseilles, France, July. Poster presentation.
165. Conitzer, V. and Sandholm, T. 2004. Communication Complexity as a Lower Bound for Learning in Games. *Second World Congress of the Game Theory Society (GAMES)*, Marseilles, France, July. Poster presentation.
166. Conitzer, V. and Sandholm, T. 2004. AWESOME: A General Multiagent Learning Algorithm that Converges in Self-Play and Learns a Best Response Against Stationary Opponents. *Second World Congress of the Game Theory Society (GAMES)*, Marseilles, France, July. Poster presentation.
167. Conitzer, V. and Sandholm, T. 2004. Complexity of Constructing Solutions in the Core. *Second World Congress of the Game Theory Society (GAMES)*, Marseilles, France, July. Poster presentation.
168. Conitzer, V. and Sandholm, T. 2004. Revenue failures and collusion in combinatorial auctions and exchanges with VCG payments. In proceedings of the *AAMAS-04 Workshop on Agent Mediated Electronic Commerce (AMEC-04)*, New York, NY, USA, 2004. (Acceptance rate: 37%.)
169. Larson, K. and Sandholm, T. 2004. Designing Auctions for Deliberative Agents. In proceedings of the *workshop on Agent Mediated Electronic Commerce (AMEC-04)*, pp. 225–238, New York, NY. (Poster paper, acceptance rate: 63%.)
170. Brandt, F. and Sandholm, T. 2004. On Correctness and Privacy in Distributed Mechanisms. In proceedings of the *AAMAS-04 Workshop on Agent Mediated Electronic Commerce (AMEC-04)*, pp. 1–14, New York, NY, USA, 2004. (Acceptance rate: 37%.)
171. Gilpin, A. and Sandholm, T. 2004. Arbitrage in Combinatorial Exchanges. In proceedings of the *AAMAS-04 Workshop on Agent Mediated Electronic Commerce (AMEC-04)*, pp. 43–56, New York, NY, USA, 2004. (Acceptance rate: 37%.)
172. Conitzer, V., Sandholm, T., and Santi, P. 2004. Elicitation in Combinatorial Auctions with Restricted Preferences and Bounded Interdependency Between Items. *DIMACS Workshop on Computational Issues in Auction Design*, Rutgers University, NJ, October 7–8. Oral presentation.
173. Boutilier, C., Sandholm, T., and Shields, R. 2004. Eliciting Bid Taker Non-Price Preferences in (Combinatorial) Auctions. *DIMACS Workshop on Computational Issues in Auction Design*, Rutgers, October 7–8. Oral presentation.
174. Gilpin, A., and Sandholm, T. 2004. Arbitrage in Combinatorial Exchanges. Poster at the *DIMACS Workshop on Computational Issues in Auction Design*, Rutgers, October 7–8.
175. Likhodedov, A. and Sandholm, T. 2004. Methods for Boosting Revenue in Combinatorial Auctions. Poster at the *DIMACS Workshop on Computational Issues in Auction Design*, Rutgers, October 7–8.

176. Conitzer, V. and Sandholm, T. 2003. Universal Voting Protocol Tweaks to Make Manipulation Hard. *International Joint Conference on Artificial Intelligence (IJCAI)*, Acapulco, Mexico, August. (Acceptance rate 21%.)
177. Conitzer, V. and Sandholm, T. 2003. Definition and Complexity of Some Basic Metareasoning Problems. *International Joint Conference on Artificial Intelligence (IJCAI)*, Acapulco, Mexico, August. (Acceptance rate 21%.)
178. Conitzer, V. and Sandholm, T. 2003. Complexity Results about Nash Equilibria. *International Joint Conference on Artificial Intelligence (IJCAI)*, Acapulco, Mexico, August. (Acceptance rate 21%.)
179. Conitzer, V. and Sandholm, T. 2003. Complexity of Determining Nonemptiness of the Core. *International Joint Conference on Artificial Intelligence (IJCAI)*, Acapulco, Mexico, August. (Acceptance rate 21%.)
180. Zinkevich, M, Blum, A. and Sandholm, T. 2003. On Polynomial-Time Preference Elicitation with Value Queries. *ACM Conference on Electronic Commerce (EC)*, pp. 176–185, San Diego, CA, June. (Acceptance rate 19%.)
181. Conitzer, V. and Sandholm, T. 2003. Automated Mechanism Design for a Self-Interested Designer. *ACM Conference on Electronic Commerce (EC)*, San Diego, CA, June. (Short paper, acceptance rate 58%.)
182. Conitzer, V. and Sandholm, T. 2003. Complexity of Determining Nonemptiness of the Core. *ACM Conference on Electronic Commerce (EC)*, San Diego, CA, June. (Short paper, acceptance rate 58%.)
183. Kothari, A., Sandholm, T., and Suri, S. 2003. Solving Combinatorial Exchanges: Optimality via Few Partial Bids. *ACM Conference on Electronic Commerce (EC)*, San Diego, CA, June. (Short paper, acceptance rate 58%.)
184. Hudson, B. and Sandholm, T. 2003. Using Value Queries in Combinatorial Auctions. *ACM Conference on Electronic Commerce (EC)*, San Diego, CA, June. (Short paper, acceptance rate 58%.)
185. Likhodedov, A. and Sandholm, T. 2003. Auction Mechanism for Optimally Trading Off Revenue and Efficiency. *ACM Conference on Electronic Commerce (EC)*, San Diego, CA, June. (Short paper, acceptance rate 58%.)
186. Conen, W. and Sandholm, T. 2003. Differential-revelation VCG mechanisms for combinatorial auctions. *ACM Conference on Electronic Commerce (EC)*, San Diego, CA, June. (Short paper, acceptance rate 58%.)
187. Conitzer, V. and Sandholm, T. 2003. BL-WoLF: A Framework For Loss-Bounded Learnability In Zero-Sum Games. *International Conference on Machine Learning (ICML)*, pp. 91–98, Washington, DC. (Acceptance rate 32%.)
188. Wang, X. and Sandholm, T. 2003. Learning Near-Pareto-Optimal Conventions in Polynomial Time. Proceedings of the *17th Neural Information Processing Systems: Natural and Synthetic (NIPS)* conference, Vancouver, Canada, 12/9-12/11/2003. (Acceptance rate 28%.)
189. Larson, K. and Sandholm, T. 2003. Miscomputing ratio: The Social Cost of Selfish Computing. *International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Melbourne Australia, July. (Acceptance rate 25%.)
190. Hudson, B. and Sandholm, T. 2003. Generalizing Preference Elicitation in Combinatorial Auctions. *International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Melbourne Australia, July. (Poster paper, acceptance rate 57%.)

191. Conitzer, V. and Sandholm, T. 2003. AWESOME: A General Multiagent Learning Algorithm that Converges in Self-Play and Learns a Best Response Against Stationary Opponents. *International Conference on Machine Learning (ICML)*, pp. 83–90, Washington, DC. (Acceptance rate 32%.)
192. Blum, A., Jackson, J., Sandholm, T., and Zinkevich, M. 2003. Preference Elicitation and Query Learning. *Annual Conference on Learning Theory (COLT)*. (Acceptance rate 53%.)
193. Conitzer, V., Lang, J., and Sandholm, T. 2003. How Many Candidates Are Needed to Make Elections Hard to Manipulate? *International Conference on Theoretical Aspects of Reasoning about Knowledge (TARK)*, pp. 201–214, Bloomington, Indiana, June.
194. Sandholm, T. 2003. Terminating Decision Algorithms Optimally. *International Conference on Principles and Practice of Constraint Programming (CP)*, Cork, Ireland. (Poster paper, acceptance rate 45%.) Springer LNCS 2833, pp. 950–955.
195. Conitzer, V. and Sandholm, T. 2003. Automated Mechanism Design: Complexity Results Stemming from the Single-Agent Setting. *International Conference on Electronic Commerce (ICEC)*, Pittsburgh, PA, 9/30/03–10/3/03.
196. Braynov, S. and Sandholm, T. 2003. Auctions with Untrustworthy Bidders. *IEEE Conference on Electronic Commerce*, Newport Beach, CA, June 24–27.
197. Conitzer, V. and Sandholm, T. 2003. Applications of Automated Mechanism Design. *Bayesian Modeling Applications workshop at the International Conference on Uncertainty in Artificial Intelligence (UAI)*, Acapulco, Mexico, August.
198. Sandholm, T. and Gilpin, A. 2003. Sequences of Take-It-Or-Leave-It Offers: Near-Optimal Auctions Without Full Valuation Revelation. *In proceedings of the workshop on Agent-Mediated Electronic Commerce (AMEC V)*, Melbourne, Australia, 7/15/2003.
199. Nareyek, A. and Sandholm, T. 2003. Planning in Dynamic Worlds: More than External Events. *Agents and Automated Reasoning Workshop at the International Joint Conference on Artificial Intelligence (IJCAI)*, pp. 30–35, Acapulco, Mexico, August.
200. Likhodedov, A. and Sandholm, T. 2003. Auction Mechanism for Optimally Trading Off Revenue and Efficiency. *In Proceedings of the workshop on Agent-Mediated Electronic Commerce (AMEC V)*, Melbourne, Australia, 7/15/2003.
201. Conitzer, V. and Sandholm, T. 2003. An Algorithm for Single-Agent Deterministic Automated Mechanism Design without Payments. *Distributed Constraint Reasoning workshop at the International Joint Conference on Artificial Intelligence (IJCAI)*, Acapulco, Mexico, August.
202. Conitzer, V. and Sandholm, T. 2003. Computational Criticisms of the Revelation Principle. *AAMAS-03 workshop on Agent-Mediated Electronic Commerce (AMEC V)*, Melbourne, Australia, 7/15/2003. (Poster paper.)
203. Conitzer, V. and Sandholm, T. 2003. Computing Shapley Values, Manipulating Value Division Schemes, and Checking Core Membership in Multi-Issue Domains. *Distributed Constraint Reasoning workshop at the International Joint Conference on Artificial Intelligence (IJCAI)*, Acapulco, Mexico, August.
204. Sandholm, T., and Wang, X. 2002. (Im)possibility of Safe Exchange Mechanism Design. *National Conference on Artificial Intelligence (AAAI)*, Edmonton, Canada, 7/28-8/1/2002. (Oral track, acceptance rate 6%.)
205. Conitzer, V., and Sandholm, T. 2002. Complexity of Manipulating Elections with Few Candidates. *National Conference on Artificial Intelligence (AAAI)*, Edmonton, Canada, 7/28-8/1/2002. (Oral track, acceptance rate 6%.)

206. Conitzer, V., and Sandholm, T. 2002. Vote Elicitation: Complexity and Strategy-Proofness. *National Conference on Artificial Intelligence (AAAI)*, Edmonton, Canada, 7/28-8/1/2002. (Acceptance rate 26%.)
207. Conen, W., and Sandholm, T. 2002. Partial-Revelation VCG mechanism for Combinatorial Auctions. *National Conference on Artificial Intelligence (AAAI)*, Edmonton, Canada, 7/28-8/1/2002. (Acceptance rate 26%.)
208. Wang, X. and Sandholm, T. 2002. Reinforcement Learning to Play An Optimal Nash Equilibrium in Team Markov Games. *Proceedings of the 16th Neural Information Processing Systems: Natural and Synthetic (NIPS) conference*, Vancouver, Canada, 12/9-12/14/2002. (Acceptance rate 30%.)
209. Conitzer, V. and Sandholm, T. 2002. Complexity of Mechanism Design. *18th Conference on Uncertainty in Artificial Intelligence (UAI)*, Edmonton, Canada, 8/1-8/4/2002. (Acceptance rate 34%.)
210. Blum, A., Sandholm, T., and Zinkevich, M. 2002. Online Algorithms for Market Clearing. *ACM-SIAM Symposium on Discrete Algorithms (SODA)*, pp. 971–980, San Francisco, CA, January 6-8. (Acceptance rate 39%.)
211. Larson, K., and Sandholm, T. 2002. An Alternating Offers Bargaining Model for Computationally Limited Agents. *International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Bologna, Italy, 7/15-7/19/2002. (Acceptance rate 26%.)
212. Sandholm, T., Suri, S., Gilpin, A., and Levine, D. 2002. Winner Determination in Combinatorial Auction Generalizations. *International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Bologna, Italy, 7/15-7/19/2002. (Acceptance rate 26%.)
213. Braynov, S., and Sandholm, T. 2002. Incentive Compatible Trading Mechanism for Trust Revelation. *International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Bologna, Italy, 7/15-7/19/2002. (Poster paper, acceptance rate 57%.)
214. Larson, K., and Sandholm, T. 2002. Bidders with Hard Valuation Problems. *International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Bologna, Italy, 7/15-7/19/2002. (Poster paper, acceptance rate 57%.)
215. Conen, W., and Sandholm, T. 2002. Preference Elicitation in combinatorial auctions. *International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Bologna, Italy, 7/15-7/19/2002. (Poster paper, acceptance rate 57%.)
216. Sandholm, T. and Suri, S. 2002. Optimal Clearing of Supply/Demand Curves. *13th Annual International Symposium on Algorithms and Computation (ISAAC)*, Vancouver, Canada, November. (Acceptance rate 35%.)
217. Larson, K. and Sandholm, T. 2002. Equilibrium Strategies for Bidders with Hard Valuation Problems. *Stanford Institute for Theoretical Economics (SITE) workshop on the Economics of the Internet*, June. (Invited submission; the papers are refereed, but there is no official published proceedings.)
218. Braynov, S. and Sandholm, T. 2002. Trust Revelation in Multiagent Interaction. *CHI (Conference on Human Factors in Computing Systems) Workshop on The Philosophy and Design of Socially Adept Technologies*, Minneapolis, MN.
219. Hudson, B. and Sandholm, T. 2002. Effectiveness of Preference Elicitation in Combinatorial Auctions. *Workshop on Agent-Mediated Electronic Commerce*.

220. Hudson, B. and Sandholm, T. 2002. Effectiveness of Preference Elicitation in Combinatorial Auctions. *Stanford Institute for Theoretical Economics (SITE) workshop on the Economics of the Internet*, June. (Invited submission; the papers are refereed, but there is no official published proceedings).
221. Smith, T., Sandholm, T., and Simmons, R. 2002. Constructing and Clearing Combinatorial Exchanges Using Preference Elicitation. *AAAI-02 workshop on Preferences in AI and CP: Symbolic Approaches*.
222. Sandholm, T. and Suri, S. 2002. Optimal Clearing of Supply/Demand Curves. *AAAI-02 workshop on Agent-Based Technologies for B2B Electronic Commerce*. (Acceptance rate 50%.)
223. Conen, W. and Sandholm, T. 2002. Differential-revelation VCG mechanisms for combinatorial auctions. *AAMAS-02 workshop on Agent-Mediated Electronic Commerce*.
224. Larson, K. and Sandholm, T. 2002. Miscomputing ratio: The Social Cost of Selfish Computing. *AAAI-02 workshop on Game-Theoretic and Decision-Theoretic Agents*.
225. Longer version: Kothari, A., Sandholm, T., and Suri, S. 2002. Solving Combinatorial Exchanges: Optimality via Few Partial Bids. *AAAI-02 workshop on Artificial Intelligence for Business*. (Paper was reviewed and accepted, but the workshop was canceled.)
226. Conitzer, V. and Sandholm, T. 2002. Complexity of Determining Nonemptiness of the Core. *AAMAS-02 workshop on Distributed Constraint Reasoning*, Bologna, Italy, July.
227. Conen, W. and Sandholm, T. 2002. Coherent Pricing of Efficient Allocations in Combinatorial Economies. *AAAI-02 workshop on Game-Theoretic and Decision-Theoretic Agents*.
228. Sandholm, T. and Suri, S. 2001. Market Clearability. *International Joint Conference on Artificial Intelligence (IJCAI)*, Seattle, WA, August. (Acceptance rate 24%.)
229. Sandholm, T., Suri, S., Gilpin, A., and Levine, D. 2001. CABOB: A Fast Optimal Algorithm for Combinatorial Auctions. *International Joint Conference on Artificial Intelligence (IJCAI)*, Seattle, WA, August. (Acceptance rate 24%.)
230. Larson, K. and Sandholm, T. 2001. Costly Valuation Computation in Auctions: Deliberation Equilibrium. *Theoretical Aspects of Reasoning about Knowledge (TARK)*, pp. 169–182, Siena, Italy, July. (Acceptance rate 27%.)
231. Conen, W. and Sandholm, T. 2001. Preference Elicitation in Combinatorial Auctions. *ACM Conference on Electronic Commerce (EC)*, pp. 256–259, (poster version), Tampa, FL, October 15–17.
232. Conen, W. and Sandholm, T. 2001. Minimal Preference Elicitation in Combinatorial Auctions. *International Joint Conference on Artificial Intelligence (IJCAI)*, Workshop on Economic Agents, Models, and Mechanisms, Seattle, WA, August 6th. (Acceptance rate 40%.)
233. Sandholm, T. and Suri, S. 2001. Side Constraints and Non-Price Attributes in Markets. *International Joint Conference on Artificial Intelligence (IJCAI)*, Workshop on Distributed Constraint Reasoning, Seattle, WA, August 4th.
234. Sandholm, T., Suri, S., Gilpin, A., and Levine, D. 2001. Winner Determination in Combinatorial Auction Generalizations. *International Conference on Autonomous Agents*, Workshop on Agent-based Approaches to B2B, pp. 35–41, Montreal, Canada, May 28th.
235. Larson, K. and Sandholm, T. 2001. Computationally Limited Agents in Auctions. *International Conference on Autonomous Agents*, Workshop on Agent-based Approaches to B2B, pp. 27–34, Montreal, Canada, May 28th.



236. Sandholm, T. and Suri, S. 2000. Improved Algorithms for Optimal Winner Determination in Combinatorial Auctions and Generalizations. *National Conference on Artificial Intelligence (AAAI)*, pp. 90–97, Austin, TX, July 31–August 2. (Acceptance rate 33%.)
237. Larson, K. and Sandholm, T. 2000. Deliberation in Equilibrium: Bargaining in Computationally Complex Problems. *National Conference on Artificial Intelligence (AAAI)*, pp. 48–55, Austin, TX, July 31–August 2. (Acceptance rate 33%.)
238. Sandholm, T. and Ferrandon, V. 2000. Safe Exchange Planner. *International Conference on Multi-Agent Systems (ICMAS)*, pp. 255–262, Boston, MA, July 7–12. (Acceptance rate 19%.)
239. Sandholm, T. and Zhou, Y. 2000. Surplus Equivalence of Leveled Commitment Contracts. *International Conference on Multi-Agent Systems (ICMAS)*, pp. 247–254, Boston, MA, July 7–12. (Acceptance rate 19%.)
240. Braynov, S. and Sandholm, T. 2000. Reasoning About Others: Representing and Processing Infinite Belief Hierarchies. *International Conference on Multi-Agent Systems (ICMAS)*, pp. 71–78, Boston, MA, July 7–12. (Acceptance rate 19%.)
241. Sandholm, T. 2000. *eMediator*: A Next Generation Electronic Commerce Server. *International Conference on Autonomous Agents (AGENTS)*, Barcelona, Spain, June 3–8. (Acceptance rate 24%.)
242. Andersson, M. and Sandholm, T. 2000. Contract Type Sequencing for Reallocative Negotiation. *International Conference on Distributed Computing Systems (ICDCS)*, Taipei, Taiwan, April.
243. Larson, K. and Sandholm, T. 2000. Deliberation in Equilibrium: Bargaining in Computationally Complex Problems. *First World Congress of the Game Theory Society (GAMES)*, Bilbao, Spain, July 24–28. (This conference is reviewed based on extended abstracts, and does not have proceedings.)
244. Sandholm, T. and Suri, S. 2000. Improved Algorithms for Optimal Winner Determination in Combinatorial Auctions and Generalizations. *First World Congress of the Game Theory Society (GAMES)*, Bilbao, Spain, July 24–28. (This conference is reviewed based on extended abstracts, and does not have proceedings.)
245. Suri, S., Sandholm, T. and Warkhede, P. 2000. Optimal Flow Aggregation. *Seventh Scandinavian Workshop on Algorithm Theory (SWAT)*, Bergen, Norway, July 5–7.
246. Sandholm, T. 1999. An Algorithm for Optimal Winner Determination in Combinatorial Auctions. *International Joint Conference on Artificial Intelligence (IJCAI)*, pp. 542–547, Stockholm, Sweden, August. (Acceptance rate 26%.)
247. Sandholm, T., Sikka, S. and Norden, S. 1999. Algorithms for Optimizing Leveled Commitment Contracts. *International Joint Conference on Artificial Intelligence (IJCAI)*, pp. 535–540, Stockholm, Sweden, August. (Acceptance rate 26%.)
248. Sandholm, T. and Vulkan, N. 1999. Bargaining with Deadlines. *National Conference on Artificial Intelligence (AAAI)*, pp. 44–51, Orlando, FL, July. (Acceptance rate 27%.)
249. Andersson, M. and Sandholm, T. 1999. Time-Quality Tradeoffs in Reallocative Negotiation with Combinatorial Contract Types. *National Conference on Artificial Intelligence (AAAI)*, pp. 3–10, Orlando, FL, July. (Acceptance rate 27%.)
250. Braynov, S. and Sandholm, T. 1999. Power, Dependence and Stability in Multiagent Plans. *National Conference on Artificial Intelligence (AAAI)*, pp. 11–16, Orlando, FL, July. (Acceptance rate 27%.)

251. Braynov, S. and Sandholm, T. 1999. Contracting with Uncertain Level of Trust. *ACM Conference on Electronic Commerce (EC)*, pp. 15–21, Denver, CO, November. (Acceptance rate 29%.)
252. Larson, K. and Sandholm, T. 1999. Anytime Coalition Structure Generation: An Average Case Study. *Third International Conference on Autonomous Agents (AGENTS)*, pp. 40–47, Seattle, WA, May. (Acceptance rate 29%.)
253. Braynov, S. and Sandholm, T. 1999. Contracting with Uncertain Level of Trust. *Deception, Fraud and Trust in Agent Societies Workshop at the Third International Conference on Autonomous Agents (AGENTS)*, pp. 29–40, Seattle, WA, May 1.
254. Huai, Q. and Sandholm, T. 1999. Mobile Agents in an Electronic Auction House. *Mobile Agents in the Context of Competition and Cooperation (MAC3) Workshop at the Third International Conference on Autonomous Agents (AGENTS)*, pp. 24–33, Seattle, WA, May 1.
255. Sandholm, T. 1999. *eMediator: A Next Generation Electronic Commerce Server*. *AAAI Workshop on AI for Electronic Commerce*, Orlando, FL, July. AAAI Workshop Technical Report WS-99-01, pp. 46-55.
256. Sandholm, T. and Zhou, Y. 1999. Revenue Equivalence of Leveled Commitment Contracts. *AAAI Workshop on Negotiation: Settling Conflicts and Identifying Opportunities*, Orlando, FL, July. AAAI Workshop Technical Report WS-99-12, pp. 38-43.
257. Sandholm, T. and Vulkan, N. 1999. Bargaining with Deadlines. *Fifth European Conference on Symbolic and Quantitative Approaches to Reasoning with Uncertainty, Workshop on Decision Theoretic and Game Theoretic Agents*. University College London (UCL), London, England, July 5-6.
258. Braynov, S. and Sandholm, T. 1999. Auctions without Common Knowledge. *IJCAI Workshop on Agent-Mediated Electronic Commerce*, Stockholm, Sweden, August, pp. 1-12.
259. Braynov, S. and Sandholm, T. 1999. Auctions without Common Knowledge. Extended abstract. *AAAI Workshop on AI for Electronic Commerce*, Orlando, FL, July. AAAI Workshop Technical Report WS-99-01, pp. 109-110.
260. Sandholm, T., Shehory, O., Andersson, M., Larson, K., and Tohmé, F. 1998. Anytime Coalition Structure Generation with Worst Case Guarantees. *Proceedings of the Fifteenth National Conference on Artificial Intelligence (AAAI)*, pp. 46–53, Madison, WI, July. (Acceptance rate 30%.)
261. Andersson, M. and Sandholm, T. 1998. Leveled Commitment Contracts with Myopic and Strategic Agents. *Proceedings of the Fifteenth National Conference on Artificial Intelligence (AAAI)*, pp. 38–45, Madison, WI, July. (Acceptance rate 30%.)
262. Andersson, M. and Sandholm, T. 1998. Leveled Commitment Contracting among Myopic Individually Rational Agents. *Proceedings of the Third International Conference on Multiagent Systems (ICMAS)*, pp. 26–33, Paris, France, July. (Acceptance rate 23%.)
263. Sandholm, T. 1998. Contract Types for Satisficing Task Allocation: I Theoretical Results. *AAAI Spring Symposium: Satisficing Models*, Stanford University, California, March 23–25.
264. Andersson, M. and Sandholm, T. 1998. Contract Types for Satisficing Task Allocation: II Experimental Results. *Working Notes of the AAAI 1998 Spring Symposium: Satisficing Models*, Stanford University, California, March 23–25.

265. Andersson, M. and Sandholm, T. 1998. Leveled Commitment Contracts with Myopic and Strategic Agents. *Second International Conference on Autonomous Agents (AGENTS), Workshop on Agent Societies and Computational Markets (ASCMA)*, Minneapolis, MN, May.
266. Andersson, M. and Sandholm, T. 1998. Sequencing of Contract Types for Anytime Task Reallocation. *Second International Conference on Autonomous Agents (AGENTS), Workshop on Agent-Mediated Electronic Trading (AMET)*, Minneapolis, MN, May.
267. Sandholm, T. and Ygge, F. 1997. On the Gains and Losses of Speculation in Equilibrium Markets. *Proceedings of the Fourteenth International Joint Conference on Artificial Intelligence (IJCAI)*, pp. 632–638, Nagoya, Japan, August. (Acceptance rate 24%.)
268. Sandholm, T. 1997. Necessary and Sufficient Contract Types for Optimal Task Allocation. *Proceedings of the Fourteenth International Joint Conference on Artificial Intelligence (IJCAI)*, Nagoya, Japan. Poster session abstracts, pp. 87, Nagoya, Japan, August. (Acceptance rate 47% for posters.)
269. Tohmé, F. and Sandholm, T. 1997. Coalition Formation Processes with Belief Revision among Bounded Rational Self-Interested Agents. *Fifteenth International Joint Conference on Artificial Intelligence (IJCAI), Workshop on Social Interaction and Communityware*, pp. 43–51, Nagoya, Japan, August 25.
270. Sandholm, T. and Lesser, V. 1996. Advantages of a Leveled Commitment Contracting Protocol. *Proceedings of the Thirteenth National Conference on Artificial Intelligence (AAAI)*, pp. 126–133, Portland, OR, August. (Acceptance rate 31%.)
271. Sandholm, T. 1996. A Second Order Parameter for 3SAT. *Proceedings of the Thirteenth National Conference on Artificial Intelligence (AAAI)*, pp. 259–265, Portland, OR, August. (Acceptance rate 31%.)
272. Sandholm, T. 1996. Limitations of the Vickrey Auction in Computational Multiagent Systems. *Proceedings of the Second International Conference on Multiagent Systems (ICMAS)*, pp. 299–306, Keihanna Plaza, Kyoto, Japan, December. (Acceptance rate 28%.)
273. Sandholm, T., Brodley, C., Vidovic, A. and Sandholm, M. 1996. Comparison of Regression Methods, Symbolic Induction Methods and Neural Networks in Morbidity Diagnosis and Mortality Prediction in Equine Gastrointestinal Colic. *AAAI Spring Symposium: Artificial Intelligence in Medicine: Applications of Current Technologies*, pp. 154–159, Stanford University, California. *American Association for Artificial Intelligence Technical Report*.
274. Sandholm, M., Sandholm, T., Brodley, C., and Vidovic, A. 1996. Linear and logistic regression, symbolic induction methods, and neural networks in morbidity diagnosis and mortality prediction in equine gastrointestinal colic: An extended abstract. *The Second Annual SEP-SIS/SIRS Conference: Reducing Mortality to Patients & Suppliers*, Washington, D.C. Poster.
275. Sandholm, T. and Lesser, V. 1995. Coalition Formation among Bounded Rational Agents. *Proceedings of the Fourteenth International Joint Conference on Artificial Intelligence (IJCAI)*, pp. 662–669, Montreal, Canada, August. (Acceptance rate 22%.)
276. Sandholm, T. and Lesser, V. 1995. Equilibrium Analysis of the Possibilities of Unenforced Exchange in Multiagent Systems. *Proceedings of the Fourteenth International Joint Conference on Artificial Intelligence (IJCAI)*, pp. 694–701, Montreal, Canada, August. (Acceptance rate 22%.)
277. Sandholm, T. and Lesser, V. 1995. Issues in Automated Negotiation and Electronic Commerce: Extending the Contract Net Framework. *Proceedings of the First International Conference on Multiagent Systems (ICMAS)*, pp. 328–335, San Francisco, California, June. (Acceptance rate 33%.)

278. Sandholm, T. and Lesser, V. 1995. On Automated Contracting in Multi-enterprise Manufacturing. *Proceedings of the "Improving Manufacturing Performance in a Distributed Enterprise: Advanced Systems and Tools" Conference*, pp. 33–42, Edinburgh, Scotland.
279. Sandholm, T. and Crites, R. 1995. On Multiagent Q-Learning in a Semi-competitive Domain. *Working Notes of the Fourteenth International Joint Conference on Artificial Intelligence (IJ-CAI) Workshop on Adaptation and Learning in Multiagent Systems*, pp. 71–77, Montreal, Canada.
280. Neiman, D., Hildum, D., Lesser, V. and Sandholm, T. 1994. Exploiting Meta-Level Information in a Distributed Scheduling System. *Proceedings of the Twelfth National Conference on Artificial Intelligence (AAAI)*, pp. 394–400, Seattle, Washington, July–August. (Acceptance rate 31%.)
281. Sandholm, T. and Lesser, V. 1994. Utility-Based Termination of Anytime Algorithms. *Proceedings of the European Conference on Artificial Intelligence (ECAI) Workshop on Decision Theory for DAI Applications*, pp. 88–99, Amsterdam, The Netherlands.
282. Sandholm, T. 1994. A New Order Parameter for 3SAT. *Proceedings of the Twelfth National Conference on Artificial Intelligence (AAAI) Workshop on Experimental Evaluation of Reasoning and Search Methods*, pp. 57–63, Seattle, Washington.
283. Sandholm, T. and Lesser, V. 1994. An Exchange Protocol without Enforcement. *Proceedings of the Thirteenth International Workshop on Distributed Artificial Intelligence (DAI)*, pp. 305–319, Seattle, Washington.
284. Sandholm, T. 1993. An Implementation of the Contract Net Protocol Based on Marginal Cost Calculations. *Proceedings of the Eleventh National Conference on Artificial Intelligence (AAAI)*, pp. 256–262, Washington DC, July. (Acceptance rate 24%.)
285. Sandholm, T. 1993. An Implementation of the Contract Net Protocol Based on Marginal Cost Calculations. *Proceedings of the Twelfth International Workshop on Distributed Artificial Intelligence (DAI)*, pp. 295–308, Hidden Valley, Pennsylvania.
286. Sandholm, T. 1992. Automatic Cooperation of Area-Distributed Dispatch Centers in Vehicle Routing. *Proceedings of the International Conference on Artificial Intelligence Applications in Transportation Engineering*, pp. 449–467, San Buenaventura, California.
287. Sandholm, T. 1992. A Bargaining Network for Intelligent Agents. *Proceedings of the Finnish Artificial Intelligence Conference (STeP), New Directions in Artificial Intelligence*, Vol. 3, pp. 173–181, Espoo, Finland.
288. Linnainmaa, S., Jokinen, O., Sandholm, T. and Vepsalainen, A. M. 1992. Advanced Computer Supported Vehicle Routing for Heavy Transports. *Proceedings of the Finnish Artificial Intelligence Conference (STeP), New Directions in Artificial Intelligence*, Vol. 3, pp. 163–172, Espoo, Finland.
289. Sandholm, T. 1991. A Strategy for Decreasing the Total Transportation Costs Among Area-Distributed Transportation Centers. *Proceedings of the "Nordic Operations Analysis in Cooperation (NOAS): OR in Business" Conference*, Turku, Finland.

## BOOKS AND EDITED COLLECTIONS

1. Sandholm, T., Riedl, J., and Fortnow, L., editors. 2008. Proceedings of the 2008 ACM Conference on Electronic Commerce (EC).

2. Anandalingam, A., Kalagnanam, J., Parkes, D., Rothkopf, M., and Sandholm, T., editors. 2005. Special Issue on Electronic Markets, volume 51(3) of *Management Science*.
3. Rosenschein, J., Sandholm, T., and Wooldridge, M., editors. 2003. Proceedings of the Second International Joint Conference on Autonomous Agents and Multiagent Systems (AAMAS). ACM.
4. Aho, J., Arppe, A., Henrikson, M., Hintsala, J., Hyppönen, A., Jouppi, J., Linnanen, L., Luhtala, M., Läärä, M., Matero, S., Pankakoski, J., Pulli, V., Rahikainen, S., Sandholm, T., editors. 1991. *The Innovative Enterprise*. Prodeko Publications, Espoo, Finland.

## CHAPTERS IN BOOKS

1. Sandholm, T. 2013. Very-Large-Scale Generalized Combinatorial Multi-Attribute Auctions: Lessons from Conducting \$60 Billion of Sourcing. Chapter 16 in *The Handbook of Market Design*, edited by Nir Vulkan, Alvin E. Roth, and Zvika Neeman, Oxford University Press.
2. Sandholm, T. 2008. Computing in Mechanism Design. In *The New Palgrave Dictionary of Economics*, Second Edition. Edited by Steven N. Durlauf and Lawrence E. Blume. The New Palgrave Dictionary of Economics won the 2008 Prose award for the Best Multi-Volume Reference Work in the Humanities and Social Sciences. The Dictionary was also a finalist and received an honorable mention in the Best eProduct category. The Prose Awards are judged annually by the Professional and Scholarly Publishing (PSP) Division of the Association of American Publishers (AAP).
3. Sandholm, T. 2006. Chapter 14: *Optimal Winner Determination Algorithms*. In the textbook *Combinatorial Auctions*, Cramton, Steinberg, Shoham, editors, MIT Press, pages 337–368.
4. Sandholm, T. and Boutilier, C. 2006. Chapter 10: *Preference Elicitation in Combinatorial Auctions*. In the textbook *Combinatorial Auctions*, Cramton, Steinberg, Shoham, editors, MIT Press, pages 233–263.
5. Mueller, R., Lehmann, D., and Sandholm, T. 2006. Chapter 12: *The Winner Determination Problem*. In the textbook *Combinatorial Auctions*, Cramton, Steinberg, Shoham, editors, MIT Press, pages 297–317.
6. Larson, K. and Sandholm, T. 2006. Designing Auctions for Deliberative Agents. In Springer Verlag Lecture Notes in Computer Science (LNCS/LNAI) volume 3435, pp. 87–100, revised selected papers from the AMEC-04 workshop.
7. Brandt, F. and Sandholm, T. 2006. On Correctness and Privacy in Distributed Mechanisms. In Springer Verlag Lecture Notes in Computer Science (LNAI 3937), pp. 212–225. (Book chapter version of our AMEC-04 workshop paper.)
8. Yokoo, M., Conitzer, V., Sandholm, T., Ohta, N., and Iwasaki, A. 2006. A New Solution Concept for Coalitional Games in Open Anonymous Environments. Springer Lecture Notes in Computer Science (LNCS) 4012. (Mainly a post-proceedings of the workshops jointly held with JSAI and the best paper award winners from JSAI.)
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10. Gilpin, A. and Sandholm, T. 2005. Arbitrage in Combinatorial Exchanges. In Springer Verlag Lecture Notes in Computer Science (LNCS/LNAI), revised selected papers from the AMEC-04 workshop.

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3. Ganzfried, S., Sandholm, T., and Waugh, K. 2012. Strategy Purification and Thresholding: Effective Non-Equilibrium Approaches for Playing Large Games. Poster at the *ACM Conference on Electronic Commerce (EC)*, Valencia, Spain, June 4–8.
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6. Sandholm, T. 2008. Expressiveness in mechanisms and its relation to efficiency: Our experience from \$40 billion of combinatorial multi-attribute auctions, and recent theory. DIMACS - LAMSADE workshop on Algorithmic Decision Theory, Paris, France, October 28–31. Extended abstract corresponding to an invited plenary talk, 6 pages.
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2. Ganzfried, S. and Sandholm, T. 2010. A New Algorithm for Opponent Exploitation in Imperfect-Information Games. Poster at the AAAI Computer Poker Competition, Atlanta, Georgia, July 11-15.
3. Sandholm, T. 2009. Advances in Solving Large Imperfect-Information Games, with Benchmarking on Texas Hold'em Poker. Video at the *International Conference for High Performance Computing, Networking, Storage, and Analysis (SC)*, Pittsburgh Supercomputing Center booth (#1501), Portland, OR, November 14-20.
4. Ganzfried, S., Gilpin, A., Sandholm, T., and Sørensen, T. 2009. Advances in Solving Large Imperfect-Information Games, with Benchmarking on Texas Hold'em Poker. Poster at the *International Conference for High Performance Computing, Networking, Storage, and Analysis (SC)*, Pittsburgh Supercomputing Center booth (#1501), Portland, OR, November 14-20.
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## REFEREED DEMONSTRATIONS

1. Gilpin, A. and Sandholm, T. 2008. A heads-up no-limit Texas Hold'em poker player: Discretized betting models and automatically generated equilibrium-finding programs. *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Estoril, Portugal, May. 2 pages in the AAMAS proceedings. In addition to the demonstration, involved the presentation of two posters:
  - A heads-up no-limit Texas Hold'em poker player: Discretized betting models and automatically generated equilibrium-finding programs.
  - Potential-aware automated abstraction of sequential games, and holistic equilibrium analysis of Texas Holdem poker.
2. Gilpin, A. and Sandholm, T. 2006. A Texas Hold'em Poker player based on automated abstraction and real-time equilibrium computation. At the *International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS), Demonstration Track*, Hakodate, Japan, May. 2 pages in the AAMAS proceedings.
3. Gilpin, A. and Sandholm, T. 2005. Optimal Rhode Island Hold'em Poker. At the *National Conference on Artificial Intelligence (AAAI), Intelligent Systems Demonstration Program*, Pittsburgh, PA, July. AAAI proceedings pp. 1684–1685.
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## JOURNAL PAPERS IN REVISE-AND-RESUBMIT STATUS

1. Ohta, N., Iwasaki, A., Yokoo, M., Conitzer, V., and Sandholm, T. Coalitional Games in Open Anonymous Environments. (Extended version of our AAAI-05 paper.) *Journal of Artificial Intelligence Research (JAIR)*.
2. Ganzfried, S. and Sandholm, T. Computing Equilibria by Incorporating Qualitative Models. (Extended version of our AAMAS-10 paper.) *Journal of Artificial Intelligence Research (JAIR)*.
3. Conitzer, V., and Sandholm, T. Vote Elicitation: Complexity and Strategy-Proofness. (Significantly extended version of our AAAI-02 paper.) *Journal of Artificial Intelligence Research (JAIR)*.
4. Sandholm, T. and Ygge, F. Constructing Speculative Demand Functions in Equilibrium Markets. (Significantly extended version of our IJCAI-97 paper.) *Artificial Intelligence*.

## JOURNAL PAPERS UNDER FIRST-ROUND REVIEW

1. Dickerson, J., Procaccia, A., and Sandholm, T. Failure-Aware Kidney Exchange. *Operations Research*, Special Issue on Information and Decisions in Social and Economic Networks. Extended version of our EC-13 paper.

## CONFERENCE PAPERS UNDER REVIEW

1. Ganzfried, S. and Sandholm, T. Endgame Solving and Undominated Equilibria in Imperfect-Information Games.
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## INVITED PAPERS IN PROGRESS

1. Sandholm, T. Modern Organ Exchanges. Invited to *Communications of the ACM*.

## PATENTS

1. Automated Channel Abstraction for Advertising Auctions. Craig Boutilier, George Nemhauser, David Parkes, Tuomas Sandholm, Robert Shields, William Walsh. US patent 8,515,814, issued 8/20/2013.
2. System and Method for Payment Reconciliation Against Expressive Contracts. Craig Boutilier, David Parkes, Tuomas Sandholm, Subhash Suri, Jason Brown, Luc Mercier. US patent 8,494,935, issued 7/23/2013.
3. Items Ratio Based Price/Discount Adjustment in a Combinatorial Auction. Tuomas Sandholm, David Levine, David Parkes, Subhash Suri, Vincent Conitzer, Robert Shields, Yuri Smirnov. US patent 8,195,524, issued 06/05/2012.
4. Overconstraint Detection, Rule Relaxation and Demand Reduction in Combinatorial Exchange. Tuomas Sandholm, David Levine, David Parkes, Subhash Suri, Vincent Conitzer, Robert Shields, Yuri Smirnov. US patent 8,190,490, issued 05/29/2012.
5. Bid Modification Based on Logical Connections between Trigger Groups in a Combinatorial Exchange. Tuomas Sandholm, David Levine, David Parkes, Subhash Suri, Vincent Conitzer, Robert Shields, Yuri Smirnov. US patent 8,190,489, issued 05/29/2012.
6. Dynamic Exchange Method and Apparatus. Tuomas Sandholm, David Levine, Subhash Suri, Robert Shields, Christopher Cole, Richard James McKenzie Jr., David Parkes, Vincent Conitzer, Benjamin Schmaus. US patent 8,165,921, issued 4/24/2012.
7. Method of Determining an Exchange Allocation that Promotes Truthful Bidding and Improves the Obtainment of Auction Objectives. Vincent Conitzer and Tuomas Sandholm. US patent 8,060,433, allowed 11/1/2011.
8. Market clearability in combinatorial auctions and exchanges. Tuomas Sandholm and Subhash Suri. US patent 7,783,529, issued 8/24/2010.
9. Preference Elicitation in Combinatorial Auctions. Tuomas Sandholm and Wolfram Conen. US patent 7,742,971, issued 6/22/2010.
10. Branch on Bid Searching Method and Apparatus. Tuomas Sandholm and Subhash Suri. US patent 7,716,110, issued 5/11/2010.
11. Method for Optimal Winner Determination in Combinatorial Auctions. (Continuation-in-part of the first patent that issued.) Tuomas Sandholm and Subhash Suri. US patent 7,716,101, issued 5/11/2010.
12. Combinatorial Auction Branch on Bid Searching Method and Apparatus. Tuomas Sandholm, Subhash Suri, Andrew Gilpin, and David Levine. US patent 7,640,189, issued 12/29/2009.
13. Method and Apparatus for Forming Expressive Combinatorial Auctions and Exchanges. Tuomas Sandholm, Subhash Suri, David Levine, Andrew Gilpin, John Heitmann, and Robert Shields. US patent 7,610,236, issued 10/27/2009.
14. Method and Apparatus for Conducting a Dynamic Exchange. Tuomas Sandholm, David Levine, David Parkes, Subhash Suri, Vincent Conitzer, Robert Shields, and Yuri Smirnov. US patent 7,577,589, issued 8/18/2009.
15. Dynamic Exchange Method and Apparatus. Tuomas Sandholm, Richard James McKenzie Jr., David Levine, David Parkes, Subhash Suri, Vincent Conitzer, Robert Shields, Benjamin Schmaus, and Christopher Cole. US patent 7,499,880, issued 3/3/2009.

16. Method and apparatus for selecting a desirable allocation of bids in a combinatorial exchange setting. Craig Boutilier, Tuomas Sandholm, and Robert Shields. US Patent 7,353,191, issued 4/1/2008.
17. Method for Optimal Winner Determination in Combinatorial Auctions. Tuomas Sandholm and Subhash Suri. US Patent 7,305,363, issued 12/4/2007.
18. Method, Apparatus, and Embodied Data Structures for Optimal Anytime Winner Determination in Combinatorial Auction-Type Problems. Tuomas Sandholm. US patent 6,272,473, issued 8/7/2001.

## **PATENTS PENDING**

1. Sales and Traffic Optimization for TV and Cross-Media Advertising. Tuomas Sandholm. Provisional patent application filed 3/27/2013.
2. Incorporating Successful Edge Test Feedback into Barter Exchanges, such as Successful Cross-match Feedback into Kidney Exchange. Tuomas Sandholm. Provisional patent application filed 3/18/2013.
3. Methods and Systems for Automated Bundling and Pricing Using Purchase Data. Tuomas Sandholm and Michael Benisch. Provisional patent application filed 8/22/2012. Full patent application filed 8/2013.
4. Drug Design and Treatment Planning via Sequential Games. Tuomas Sandholm. Provisional patent application filed 7/31/2012. Full patent application 13/955,966 filed 7/31/2013.
5. Barter Chains. Tuomas Sandholm. US and PCT patent application filed 7/23/2012. US patent application 13/555,576. International patent application PCT/US12/47866. US provisional application 61/511,086, filed on July 24, 2011.
6. System and Method for Generating ‘Rare Crowd’ Inventory for Advertising. G. Scott Tomlin, Eric Picard, Patrick Yannul, Richard Arneson, Ratha Grimes, Benjamin Woodall, and Tuomas Sandholm. Full patent application filed 10/29/2013.
7. System and Method for Procurement Strategy Optimization Against Expressive Contracts. Tuomas Sandholm, David Parkes, Craig Boutilier, Subhash Suri, Jason Brown, Luc Mercier. Application 12/605,527 filed 10/26/2009.
8. A System and Method for Contract Execution Against Expressive Contracts. Tuomas Sandholm, David Parkes, Craig Boutilier, Subhash Suri, Jason Brown, Luc Mercier. Application 12/605,575 filed 10/26/2009.
9. Method and System for Sourcing Event Generation. Jason Brown, Kirk Logan, Steven Gold, Luke Garretson, Nick Kuyakanon, Tuomas Sandholm. Application 61/225,312 filed 7/14/2009.
10. A System and Method for Compliance, Execution and Reoptimization of Expressive Contracts. Tuomas Sandholm, David Parkes, Craig Boutilier, Subhash Suri, Jason Brown. Filed 10/24/2008.
11. Optimal Selection of Communications Common Carrier Plans. Tuomas Sandholm, Robert Shields, Bryan Bailey, Richard James McKenzie Jr., Michael Pete Rose, Nick Kuyakanon, David Levine, and Subhash Suri. Full application filed 5/22/2007.
12. Direct Output Method for Targeting Negotiation Opportunities. Subhash Suri, Tuomas Sandholm, and David Levine.

## SIGNIFICANT SYSTEMS BUILT (numerous lesser software artifacts not listed)

- Software for finding provably optimal exchanges of kidneys in live paired donation networks. Only such software scalable to nation-wide level (10,000 donor-patient pairs) [EC-07]. Our software supports any cap on cycle length, altruistic donor chains, any cap on chain length, weights on matches, weights on altruistic donors, and weights on kidneys that are left over at the end of chains triggered by altruistic donors. Our software is the only software that can include long chains and optimize with more than 100 pairs.

- Our software has been running the nationwide kidney exchange at UNOS (United Network for Organ Sharing), the government body that controls transplantation, since its inception in October 2010. Our software (and future versions thereof) was selected in Fall 2008 by UNOS from among all the providers of kidney exchange software. The kidney exchange now includes 56% of US transplant centers, and our software conducts a match run every week using our technology. Our software is installed at the UNOS headquarters in Richmond, and we provide updates to it as our technology becomes more general and more scalable.

We introduced the idea of never-ending altruist-triggered donation chains [*New England Journal of Medicine* 2009]. UNOS incorporated altruist-triggered donation chains into the exchange in April 2011, and has decided to move to using our never-ending ones.

In addition, in November 2011, UNOS totally changed its policy regarding how chains are executed based on a simulation study we did in my laboratory. Because we have the only scalable winner determination algorithm for kidney exchange, we were in a unique position to be able to conduct those simulations.

- Our software was also used as the decision-making engine of the *Paired Donation Network*, one of the two largest regional kidney exchanges in the US at the time, 2009–2011 (until the network closed down in favor of larger ones).
  - Our software was also used by the other of the two largest regional kidney exchanges in the US, the *Alliance for Paired Donation (APD)*, a kidney exchange network of 61 transplant centers across 15 states, 2006–2008. APD is now a member of our UNOS nationwide kidney exchange, although it still conducts local match runs also.
- A commercial optimization engine and cloud-based combinatorial market system for advertising campaign sales and scheduling (for TV, Internet display, streaming, mobile, game, and cross-media advertising). Applies to cable operators (MSOs), broadcast networks, cable networks, TV over Internet, cross-media advertising, etc. Version 1.0 of product completed (with PhD student John Dickerson). Highlighted as a video on the NSF front page in 2013.
  - A commercial optimization engine and system for deciding whether to sell cable advertising slots to zone- versus interconnect-level campaigns (with PhD student John Dickerson). Finished highly successful proof-of-concept on real data with one of the world’s largest Multi-System Operators in 2013.
  - An optimal integer program solver that uses automated Dantzig-Wolfe decomposition and tree search (with PhD student Sidd Jain), 2011-2012.
  - Commercial system for matching expressive advertising campaigns to inventory defined by attributes in Internet display advertising [AAAI-08]. To tame the combinatorial explosion in possible attribute vectors, it uses a new approach which we call *automated channel abstraction* [AAAI-10].
  - Market design, and winner determination algorithm, for combinatorial bidding for university courses by students [AAMAS-10]. Our design and algorithm is being fielded at Wharton (University of Pennsylvania business school) with the help of my graduated PhD student



Abe Othman. The problem with traditional business school (combinatorial) course bidding mechanisms is that they assume quasilinear utility: a student’s utility is how much he values the courses he gets plus how much of his funny money he has left over. In reality, however, the left-over funny money has no value. Our approach tackles this issue—which has significant implications also on what the winner determination problem is—directly.

- Gates Hillman Prediction Market (live 8/2008-9/2009) [EC-10a]. Largest prediction market in history by then by event partition size. Hundreds of users and tens of thousands of trades.
- First liquidity-sensitive automated market makers [EC-10b].
- Program for finding a Nash equilibrium in games that uses qualitative information about the equilibrium as extra input to speed up the process [AAMAS-10].
- Some of the world’s best programs for playing Heads-Up Limit Texas Hold’em poker: *GS1* (2006), *GS2* (2007), *GS3* (2007), *GS4* (2008), *GS5* (2009), *GS5 dynamic* (2009), *GS6* (2010), *GS6 exploitative* (2010).
- Some of the world’s best programs for playing Heads-Up No-Limit Texas Hold’em poker: *Tartanian* (2007), *Tartanian2* (2008), *Tartanian3* (2009), *Tartanian4* (2010), *Tartanian4b* (2010), *Tartanian5* (2012).
- Program for playing *6-person* Texas Hold’em poker: *CMURing* (2008).
- Techniques for solving huge sequential incomplete-information games (such as poker).
  - Numerous new abstraction algorithms [AAAI-06, AAMAS-07, AAAI-07, JACM-07, AAMAS-08, AAAI-08, EC-12].
  - Several highly parallel algorithms for equilibrium finding based on smoothed gradient descent ideas [Mathematics of Operations Research-10, AAMAS-10, Mathematical Programming-12].
  - New sampling techniques for the counterfactual regret (CFR) equilibrium-finding algorithm.
  - Highly parallel (tested on 2048 cores), non-locking version of CFR.
  - Scalable algorithm for computing a new kind of equilibrium refinement in large sequential incomplete-information games.
  - New endgame solver for large sequential incomplete-information games [AAAI-13 workshop].
  - A reverse mapping for large sequential incomplete-information games [IJCAI-13].
- Program for finding near-optimal jam/fold strategies in *3-player* No-Limit Texas Hold’em poker tournaments [AAMAS-08, IJCAI-09].
- Prof. Milind Tambe’s research group at USC developed algorithms that are currently in use at LAX airport and other airports for security scheduling, and in use for scheduling air marshalls to flights. According to him, “I thought you might find it interesting that your [Conitzer and Sandholm] paper on Stackelberg games, which we build on for building algorithms for Bayesian Stackelberg games has led to this nice outcome”.
- At CombineNet 2003–2008, we developed the methodology and algorithms for, and built a system for, *automated scenario navigation* (by the buying team) for strategic sourcing, and the associated user interfaces [AAAI-04]. The algorithms are now incorporated into *ClearBox*, described below.
- At CombineNet 2003–2006, we built a system for *automated mechanism design* and user interfaces for exploring the revelation-outcome mapping. These were used in consultative mode in two large-scale industrial sourcing events.

- *ClearBox* is an industry-independent clearing engine for markets with expressive bidding. I programmed the first generation of the algorithm in 1997–98, and headed the development crew of several high-caliber engineers at CombineNet, Inc. from then on until CombineNet’s acquisition in June 2010. *ClearBox* parses the market description in our XML language *CEDL* (*Combinatorial Exchange Description Language*) and automatically translates it into a search problem formulation that produces the optimal allocation of contracts, and is solvable extremely quickly. *ClearBox* supports 1) expressive bidding in a variety of formats (such as package bidding and conditional discount bidding), 2) side constraints (we captured all of the hundreds of real-world constraints that customers wanted into eight general classes from an optimization modeling perspective), and 3) multi-attribute considerations (item attributes and bids attributes; each bid taker can express how he/she wants to take these into account). The clearing problem is NP-complete and inapproximable. Real-world problems that were unsolvable by any prior technology in 2000 took us 48 hours to solve to optimum at the time, and can now be solved by *ClearBox v 2.0* in less than a minute. Our algorithm is around 10,000 times faster than the world’s second fastest on large-scale real-world generalized combinatorial procurement auction winner determination. In addition to fast market clearing, *ClearBox* supports automated minimal relaxation of combinations of soft constraints so as to obtain feasibility. It can also automatically strike the optimal tradeoff between solution cost and the cost of relaxing side constraints. Again, these are hard optimization problems. *ClearBox* also automatically identifies which suppliers the bid taker (buyer) should negotiate with, and on what aspects of their offers. This entails identifying—via solving hard optimization problems—which changes in the offers would result in the most significant savings. *ClearBox* also provides advanced quotes in highly expressive markets where even the meaning of quotes is nonobvious.

In all, *ClearBox* represents over 80 person-years of development by June 2010. In addition to *ClearBox*, we have built auxiliary software products around it: bidding interfaces, bid taker (analytics) interfaces, a data cleaning tool, a tool for configuring procurement auctions with expressive competition, a software framework that encompasses all these components, and finally, a separate real-time (rather than round-based) bidding system with expressive competition. In 2002-2010, via over 800 large-scale generalized combinatorial auctions, Global 2000 companies procured over \$60 billion using our system in our hosting service, with savings of over \$6 billion compared to previous year’s prices (this is during a time when the general market prices in the largest segment, transportation, in fact increased). The savings came from improved efficiency of the allocation rather than from squeezing the suppliers; the suppliers also saved and adamantly prefer our procurement method over traditional reverse auctions. Additional benefits included shortened award time (from months to days) and the ability to quantitatively understand and address the design tradeoffs in the supply chain (such as the tradeoffs between procurement cost in the event at hand and long-term strategic benefits) through what-if analysis of the impact of (combinations of) the bid taker’s side constraints and preferences [*Interfaces* 2006, *AI Magazine* 2007].

- Our *feasibility obtainer* is an extension of *ClearBox* where the optimizer finds a minimum-cost relaxation of the constraints if the scenario is over-constrained. It is incorporated into *ClearBox*. It finds the provably optimal solution.
- Our *optimal constraint relaxer* is an extension of *ClearBox* that finds a solution that minimizes the sum of sourcing cost and constraint relaxation cost. It is incorporated into *ClearBox*. It finds the provably optimal solution.
- At CombineNet 2003–2006, we developed the methodology and algorithms for, and built a system for, what we call *optimization-based negotiation* for strategic sourcing. The idea is that in addition to the usual inputs to *ClearBox*, the buyer can state how he expects that he could improve the suppliers’ offers by negotiating with them, and then asks the optimizer how he should negotiate in light of all of the inputs so as to minimize his total sourcing cost,

for example, “If I can improve 5 discount schedules by 2% each, which 5 should I negotiate?” The algorithms are now incorporated into *ClearBox*. The system finds the provably optimal solution.

- Natural gas procurement, transport, and storage optimization application. Built at CombineNet 2004-2006. This is the first application to do a holistic optimization of natural gas procurement, transport, and storage. Interesting aspects of this problem include: large scale (e.g., thousands of pipes, 62 time periods), a multitude of contract types, nonlinearity of pipe transmission, nonlinearity of storage wells, nonlinearity of compressor stations, and the fact that contracts and storage wells carry state across time periods. Our solving algorithm finds the optimal solution (i.e., minimal-cost solution that satisfies all physical and business constraints given demand projections and price projections), and is over 3,000 times faster than the first-generation version which used the leading general-purpose commercial mixed integer programming package, CPLEX, out of the box. It is the only product that handles the economic issues (what existing contracts to use to what extent, which contracts to cancel, what new contracts to strike, how to use the spot market; all of these optimized across hundreds of delivery points and 62 time periods) and logistical issues (62-period transport in pipe network, storage decisions about underground pools, compressor operations, etc.) in one holistic optimization.
- Wireless services optimization application. Built 2004-2006. Fielded. This application optimizes a company’s assignment of employees to wireless service plans, given all (about 2,000) service plan offerings of different providers and the statistical usage patterns of the employees (from their previous month’s wireless bills). It is the only product that handles bucketing plans, pooling plans, accessorial charges, switch-over costs, etc. It finds the provably optimal solution.
- Production planning optimization application. Built 2002-2003. Fielded at the Del Monte (formerly Heinz’s) factory in Kansas.
- Poker-playing web site for playing Rhode Island Hold’em (built 2004–2005). Our bot on that site plays an exact game-theoretic equilibrium strategy, which we were able to find using our new algorithms for solving sequential games of incomplete information [*Journal of the ACM* 2007, EC-05], discussed in more detail in my research statement. Play at <http://www.cs.cmu.edu/~gilpin/gsi.html>.
- Web site that embodies our ideas of expressive charity donation [*Artificial Intelligence* 2011, EC-04].
- *eAuctionHouse* is a web-based next generation auction server prototype that my academic research group developed as part of the *eMediator* ecommerce server 1997-2000. It supports millions of auction types, and gives guidance to the user in choosing an appropriate one [*Computational Intelligence* 2002, AGENTS-00]. To our knowledge, it was the first Internet auction that supports combinatorial auctions [*Artificial Intelligence* 2002a, IJCAI-99a, *Decision Support Systems* 2000, ICE-97], bidding via graphically drawn price-quantity graphs, and by mobile agents (these are automatically programmed to bid optimally on the user’s behalf) [*IEEE Internet Computing* 2000]. The server has been in operation on the web since December 1998. See <http://ecommerce.amem.cs.cmu.edu:8080/emediator/eauctionhouse/home.htm>.
- *eCommitter* is a service that we built in 1998 for optimizing leveled commitment contracts. Leveled commitment contracts are a financial instrument that I invented, where each party can unilaterally decommit by paying a predetermined penalty. They can be used for a variety of applications as a tool for agents to efficiently accommodate future events [*Games and Economic Behavior* 2001, *AI Magazine* 2002, ICMAS-95, *Computational Intelligence* 2002]. One concern is that a rational self-interested agent is reluctant in decommitting because there is a chance that the other party will decommit, in which case the former agent gets freed from the contract,

does not have to pay a penalty, and collects a penalty from the breacher. Given distributions of each contract party's best future outside offer, a contract price and decommitting penalties, the optimizer solves for each agent's rational decommitting threshold (how good its outside offer must be before it decommits) [IJCAI-99b]. Furthermore, the optimizer solves for the optimal contract itself (price and penalties). Leveled commitment contracts differ based on whether agents have to declare their decommitting decisions sequentially or simultaneously, and whether or not agents have to pay the penalties if both decommit. For a given contract, these protocols lead to different decommitting thresholds. However, we showed that each protocol leads to the same expected payoffs to the agents when the contract is optimized for each protocol separately [Artificial Intelligence 2002b]. The optimizer computes the optimal contracts and the rational decommitting thresholds for each of the protocols. The reader is invited to try it through [www.cs.cmu.edu/~amem/eMediator](http://www.cs.cmu.edu/~amem/eMediator).

Our leveled commitment contracts have already had impact. Mitsubishi has built an electronic market for recycling container space in Japan that uses our leveled commitment contracts, an academic research group has built a negotiation system in a manufacturing domain using them, another academic research group is using them in a digital library, and two research groups have recently started exploring leveled commitment contracts for bandwidth reservation.

- *eExchangeHouse* is a safe exchange planner that my group built in 1998-1999 [ICMAS-00]. It counters the threat that in unenforced environments, such as anonymous electronic commerce, the seller might not deliver the goods, or the buyer might not pay. My method achieves safety by splitting the exchange into chunks which the trade parties deliver in alternation [IEEE Internet Computing 1997]. The method is practical when such splitting incurs only little cost, as is the case with information goods and computation services. Using a game-theoretic analysis, the planner computes exchange strategies that guarantee that neither party is motivated to vanish before completing the exchange [PhD thesis 1996, IJCAI-95]. Only some ways of splitting the exchange into chunks and some sequences of delivering the chunks are safe in this sense. My algorithms for chunking and chunk sequencing provably find a safe exchange plan if one exists. The algorithms—as well as the amount of input that is solicited from the users—vary based on whether the exchanged items and units of each item are independent or dependent in terms of their value to the exchange parties. The reader is invited to try the planner through [www.cs.cmu.edu/~amem/eMediator](http://www.cs.cmu.edu/~amem/eMediator).
- *TRACONET* (TRANsportation COoperation NET). I built this systems for distributed asynchronous negotiation among self-interested agents as my M.S. thesis for the Helsinki University of Technology while working at the Technical Research Centre of Finland. Built in 1990-91, it was the first distributed negotiation system for self-interested agents. I solved several questions related to asynchronous negotiation, and to avoiding local optima in the negotiation [International Conference on Artificial Intelligence Applications in Transportation Engineering 2002, AAI-03, ICMAS-05, PhD thesis 1996, AAI Spring Symposium 1998, AAI-99, ICDCS-00, *Autonomous Agents and Multi-Agent Systems* 2000]. Tested with large-scale data from five independent delivery companies, the negotiation led to a 17% savings in transportation costs. With over 500 citations, my AAI-93 paper is the most cited paper from that conference.
- *DIS-DSS* is a system for automated negotiation about ground resource planning and scheduling among airlines. I developed this system with two others during my first year of graduate school in 1992-93. The system used texture measures to guide each agent's local search. High-level texture measure information was also shared between the agents, which made joint problem solving more efficient [AAAI-04].
- *EPO* is a truck routing and scheduling application that I developed with six others in 1991-92 [Finnish Artificial Intelligence Conference 1992], for a forestry company that is now Europe's largest. I designed and implemented the module that allocates weekly transportation tasks among days. I also developed half of the module that allocates distributed wood batches among factories based on multiple criteria. The system was chosen one of the year's 17 most

innovative AI applications internationally at the 1995 Conference on Innovative Applications of AI. It has been fielded and its use has paid back its development costs. Next I built a train routing and scheduling application for the same company. Both the truck and train transportation problems were combinatorial and the instances very large. They were characterized by numerous hard to encode constraints from domain experts. The algorithms used both constructive search and iterative refinement.

- At the Nokia Research Center in 1990, I participated in the development of a rule-based pension law expert system using the commercial XIPlus shell, and in the development and testing of a compiler for transforming XIPlus rules into C-code. The expert system is in daily use at an insurance company.

# EVIDENCE OF EXTERNAL REPUTATION

## CITATIONS AND AWARDS

### General academic awards

- *Computers and Thought Award*, 2003. This award is given biannually by the International Joint Conferences on Artificial Intelligence to the leading researcher in artificial intelligence under the age of 35.

- *Inaugural ACM SIGART Autonomous Agents Research Award*, 2001.

Quote from the award description:

“ACM SIGART, in collaboration with the International Conference on Autonomous Agents, has instituted an annual award for excellence in research in the area of autonomous agents. The award is intended to recognize researchers whose current work is an important influence on the field. The award is an official ACM award, funded by an endowment created by ACM SIGART from the proceeds of previous Autonomous Agents conferences.

The winner of the 2001 award is Tuomas Sandholm, of Carnegie Mellon University. Dr. Sandholm has conducted an intensive research program in electronic markets and multi-agent systems, and has also done work in other areas of autonomous agents. The breadth and depth of his contributions over a relatively short period of time are impressive. In addition, he has been an active contributor to the Autonomous Agents community, contributing regularly to the AA conference since its inception.

In recognition of the award, Dr. Sandholm will present an invited lecture at the 2001 International Conference on Autonomous Agents. The title of his presentation is “Agents in Combinatorial Markets.”

- *Alfred P. Sloan Foundation Fellowship*, 2003-2005.
- *NSF CAREER award*, US\$ 456,098, 1997-2002.
- *Fellow*, Association for Computing Machinery (ACM), 2008.
- *Fellow*, Association for the Advancement of Artificial Intelligence (AAAI), 2008.
- Selected one of the *three most influential academics in the business world* by The Brilliant Issue: 73 Biggest Brains in Business, *Condé Nast Portfolio Magazine*, May 2008.
- Award for *Outstanding Achievement in Research*. Computer Science Department, University of Massachusetts Amherst, Outstanding Achievement and Advocacy Awards, 2009. (These were the inaugural awards of the department’s alumni awards program.) Award citation:  

“For path-breaking research in electronic commerce, AI, game theory, involving combinatorial auctions, mechanism design, negotiation, and game-solving techniques.”
- *Edelman Laureate*, 2005. (The Franz Edelman award is the leading award in applied operations research; awarded by INFORMS. Our team was one of six finalists. Finalists become Edelman Laureates.)
- #1 most cited person in artificial intelligence over the last 10 years. Ranking according to Microsoft 4/2/2010:  
[http://academic.research.microsoft.com/CSDirectory/author\\_category\\_5\\_last10.htm](http://academic.research.microsoft.com/CSDirectory/author_category_5_last10.htm)

- *International Fellow*, “Engineering Social and Economic Institutions” (ESEI) Center at the University of Zurich, Switzerland, 3/2013–.
- We won the AAAI (Association for the Advancement of Artificial Intelligence) 2008 Computer Poker Competition, Heads-Up Limit Texas Hold’em total bankroll category. (We also obtained the highest bankroll in the Heads-Up No-Limit Texas Hold’em competition.)
- We won the AAAI 2010 Computer Poker Competition, Heads-Up No-Limit Texas Hold’em total bankroll category.
- We came third in the AAAI 2010 Computer Poker Competition, Heads-Up No-Limit Texas Hold’em bankroll instant run-off category.
- We came second in the AAAI 2012 Computer Poker Competition, Heads-Up No-Limit Texas Hold’em bankroll instant run-off category.
- We came third in the AAAI 2012 Computer Poker Competition, Heads-Up No-Limit Texas Hold’em total bankroll category.
- *AAAI Deployed Application Award* (for my work on expressive commerce for strategic sourcing), awarded at the Conference on Innovative Applications of Artificial Intelligence (IAAI), Boston, July, 2006.
- One of 5 Awarded Papers, JSAI 2005. Paper: Yokoo, Conitzer, Sandholm, Ohta, and Iwasaki, “A New Solution Concept for Coalitional Games in Open Anonymous Environments”.
- My project was selected as one of the *ATP Gems and Success Stories* by the Advanced Technology Program (ATP) of the National Institute of Standards and Technology (NIST). Title of the release by NIST: “Advanced Optimization Technology to Enhance Business Decision Making”, 2005 (updated 2006).
- *ACM Distinguished Dissertation Award nomination*, University of Massachusetts, Amherst, 7/1997.
- *Graduate Fellow*, University of Massachusetts, (awarded annually to one of 160 graduate students), 1994-95.
- *ACM Recognition of Service Award* from the Association for Computing Machinery, 2003. For serving as Program Co-Chair of AAMAS-03.
- Conference on Innovative Applications of Artificial Intelligence (IAAI): EPO transportation optimization system chosen one of the year’s 17 most innovative AI applications internationally, 1995.
- *Finnish Science Academy Scholarship*, 1993.
- *Information Technology Research Foundation Scholarship*, 1993.
- *Finnish Culture Foundation Rank Xerox Fund Scholarship*, 1995.
- *Finnish Culture Foundation Scholarship*, 1991.
- *Transportation Economic Society Scholarship*, 1992.
- *Exchange Researcher Scholarship*, Technical Research Centre of Finland, 1992.
- *Heikki and Hilma Honkanen Foundation Medal and Scholarship*, 1994.
- *Charles Baudoin Scholarship*, Thanks to Scandinavia Foundation, 1991.
- *Leo and Regina Wainstein Foundation Scholarship*, 1994.

- *Jenny and Antti Wihuri Foundation Scholarship*, 1993.
- *Ella and George Ehrnrooth Foundation Scholarship*, 1994.
- *Dean of the Helsinki University of Technology Award* for quick earning of M.S. (3 years and 4 months, B.S. included—average is 6 years), 1991.
- *Who's Who in the World* (by Marquis, US), 1999.
- *AcademicKeys Who's Who in Sciences Higher Education*, 2006.
- *Who's Who in Science and Engineering* (by Marquis, US), 4th edition and 5th edition.
- *Masterminds of Artificial Intelligence* on flickr.com, 2009.
- My student Andrew Gilpin's PhD thesis won the *International Foundation for Autonomous Agents and Multiagent Systems (IFAAMAS) Victor Lesser Distinguished Dissertation award*, 2009.
- My student Vincent Conitzer's PhD thesis won
  - the *inaugural International Foundation for Autonomous Agents and Multiagent Systems (IFAAMAS) Victor Lesser Distinguished Dissertation award*, 2006.
  - one of the three honorable mentions in the *ACM Distinguished Dissertation Award* competition, 2007.

He then went on to win the *Computers and Thought* award (2011), was selected by IEEE Intelligent Systems as one of the *AI's top 10 to Watch* (2011), and won (along with Tim Roughgarden) the *2014 Social Choice and Welfare prize* as the first computer scientists to ever win that award.

- My PhD student Abe Othman won the Google Fellowship in Market Algorithms, 2011 (at most one awarded per year in the world).
- My PhD student Abe Othman was a Facebook Fellowship finalist, 2010.

### Industrial and industry-academic awards

- *Carnegie Science Center Award for Excellence*: Sandholm won the Information Technology category (which is one of seven categories), 2004.
- *Ernst & Young Entrepreneur of the Year Award* finalist, Western PA, 2003.
- Selected to be one of the *Pros to Know* by Supply & Demand Chain Executive Magazine. Writeup February/March, 2004.
- *2004 Fast 50* nominee, Disrupters: Scientists and engineers whose breakthrough advances have created new ways to live and work. Fast Company Magazine's 3rd annual competition. Topic: "Using Artificial Intelligence to Make E-Commerce More Effective."
- CombineNet won the Information Technology category in *Tech 50*, 2005. (This annual competition is among 50 finalists among southwestern Pennsylvania's technology companies in six categories.)
- CombineNet selected Top 100 Logistics IT Provider for 2010 by *Inbound Logistics Magazine*, 6/2/2010.



- For the fifth time, *Supply & Demand Chain Executive* magazine recognized CombineNet as one of the *Supply & Demand Chain Executive 100*. The competition's focus this year was "Supply Chain: Back to Basics and Beyond - In Search of the Roots of Supply Chain Excellence", May, 2010.
- *Supply & Demand Chain Executive* magazine recognized CombineNet as one of the 2009 *Supply & Demand Chain Executive 100*, "Supply Chain Saves the Enterprise", Spring 2009.
- CombineNet received the 2010 *Best of Pittsburgh Award* by the U.S. Commerce Association (USCA).
- CombineNet named 2009 Top 100 Technology Solution Company by *Food Logistics*, December 2009.
- CombineNet received the 2009 *Best of Pittsburgh Award* by the U.S. Commerce Association (USCA). ("Each year, the USCA identifies companies that they believe have achieved exceptional marketing success in their local community and business category. These are local companies that enhance the positive image of small business through service to their customers and community.")
- US Postal Service received the Institute for Supply Management *R. Gene Richter Award for Leadership and Innovation in Supply Management* using CombineNet's technology, April 2009.
- CombineNet recognized as '2008 Top 100 Logistics IT Company' by *Inbound Logistics*, April 2008.
- CombineNet was named one of the top 100 supply and demand chain solution providers by *Supply & Demand Chain Executive*, 2004, 2008.
- HJ Heinz corporation won the CIPS Supply Management Award "Best use of technology" using CombineNet's technology, 11/18/2004.
- CombineNet was selected to be a finalist in *Procter & Gamble's R & D Innovation Award competition*, 2004. (Came second in the end.)
- CombineNet was selected to be a finalist for the *Codie Award*, software award in the Business Process Automation Category, 2004.
- CombineNet was selected to be in the *Tech 50* (i.e., one of the regions leading 50 technology companies) by the Pittsburgh Regional Alliance in 2003.
- HJ Heinz Corporation's UK Truckload project with CombineNet was chosen 2nd (from over 150 nominees) for the CNET Networks UK Technology Awards, *Business Technology Innovation of the Year* category, 2003. (Sponsored by IBM.)
- Team BotSpot selected BusinessBots to be the BotSpot of the Week, June 8, 1998.

### Best paper awards & other recognition of specific papers

- Our paper "Throwing darts: Random sampling helps tree search when the number of short certificates is moderate" from the *Symposium on Combinatorial Search (SoCS)* 2013 was invited to the "Best of SoCS-13" Special Issue of the journal *AI Communications*.
- Our paper "Safe Opponent Exploitation" from the ACM Conference on Electronic Commerce (EC) 2012 was invited to the "Best of EC-12" Special Issue of the journal *ACM Transactions on Economics and Computation (TEAC)*.

- Our paper “TRUSTS: Scheduling Randomized Patrols for Fare Inspection in Transit Systems” from the Innovative Applications of Artificial Intelligence (IAAI) conference 2012 was invited by the conference chair to the *AI Magazine* special issue on the best papers from that conference.
- Our paper “New Complexity Results about Nash Equilibria” was highlighted on the web site of the journal *Games and Economic Behavior* as one of the most highly cited papers in that journal.
- Our paper “Advantages of a Leveled Commitment Contracting Protocol” (AAAI-96) was one of five finalists for the International Foundation for Autonomous Agents and Multi-Agent Systems 2008 Influential Paper Award. (The award recognizes “publications that have made seminal contributions to the field”, evaluated with a minimum of 10 years of hindsight.)
- Our paper “Computing an Approximate Jam/Fold Equilibrium for 3-Agent No-Limit Texas Hold'em Tournaments” was one of six finalists for Best Student Paper Award at the International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS), 2008.
- Our paper “Better automated abstraction techniques for imperfect information games, with application to Texas Hold'em poker” was Best Paper Award Runner-Up at the International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS), 2007.
- My paper “Expressive Commerce and Its Application to Sourcing” from the Innovative Applications of Artificial Intelligence (IAAI) conference 2006 was invited by the conference chair to the *AI Magazine* special issue on the best papers from that conference.
- Our paper “A Technique for Reducing Normal Form Games to Compute a Nash Equilibrium” was selected as a runner-up for the Best Student Paper award of the *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Hakodate, Japan, May, 2006.
- Our paper “A New Solution Concept for Coalitional Games in Open Anonymous Environments” won a best paper award at the *19th Annual Conference of the Japan Society on Artificial Intelligence (JSAI)*, 2005.
- Our paper “Preference Elicitation and Query Learning” from the 16th Annual Conference on Learning Theory (COLT-03), was invited as a submission of select papers from that conference to the *Journal of Machine Learning Research (JMLR)*.
- Our paper “Market Clearability” from the International Joint Conference on Artificial Intelligence (IJCAI-01), was nominated as a fast-tracked submission to *Artificial Intelligence* based on strong reviews.
- Our paper “Improved Algorithms for Optimal Winner Determination in Combinatorial Auctions and Generalizations” from the National Conference on Artificial Intelligence (AAAI-00), was invited as a fast-tracked submission to *Artificial Intelligence* by the Editor-in-Chief and the Associate Editor.
- Our paper “Surplus Equivalence of Leveled Commitment Contracts” from the International Conference on Multi-Agent Systems (ICMAS-00) was invited as a submission to the *Best of ICMAS-00* special issue of *Artificial Intelligence*.
- Our paper “Optimal Flow Aggregation” from the Scandinavian Workshop on Algorithm Theory (SWAT-00) was invited to the Nordic Journal of Computing, special issue of top-ranked papers from SWAT-00 (we declined).
- My paper “eMediator: A Next Generation Electronic Commerce Server” from the International Conference on Autonomous Agents (AGENTS-00) was invited to the “Agent-Mediated Electronic Commerce” special issue of best papers at the conference, Springer-Verlag’s LNAI series (I declined).

- Our paper “Anytime Coalition Structure generation: An Average Case Study” from the International Conference on Autonomous Agents (AGENTS-99) was invited to the *Best of AGENTS-99* special issue of the journal *Autonomous Agents and Multi-Agent Systems* (we declined).
- My paper “Agents in Electronic Commerce: Component Technologies for Automated Negotiation and Coalition Formation.” from the International Conference on Multi-Agent Systems (ICMAS-98) was invited as a submission to the *Best of ICMAS-98* special issue of the journal *Autonomous Agents and Multi-Agent Systems*.

### **Exceptional national awards in high school**

- *Pro Scientia Medal*.  
Awarded by the National Association for Teachers of Mathematical Studies, 1987.
- *National writing competition award*.  
Awarded by the League of Finnish-American Societies, 1987.
- *Chemistry Olympics trainee*.  
National special program for high-schoolers, 1986.

## INVITED TALKS

**Invited plenary talks at academic conferences** (not including talks given on our work by students, postdocs, and other collaborators)

1. Modern Dynamic Organ Exchanges: Algorithms and Market Design. Inaugural Andreessen Horowitz Academic Roundtable, September 26–28, 2013.
2. Poker AI: Algorithms for Creating Game-Theoretic Strategies for Large Incomplete-Information Games. Invited plenary talk at the *National Conference on Artificial Intelligence (AAAI)*, Bellevue, WA, July 14-18, 2013.
3. Expressiveness in Markets: Lessons from Conducting \$60 Billion of Very-Large-Scale Generalized Combinatorial Multi-Attribute Sourcing Auctions, and a General Theory. Keynote speech at the Finnish Operations Research Society symposium on Electronic Markets in Logistics and Finance. Aalto University, ECON, Helsinki, Finland, June 12, 2012.
4. Design and Algorithms for Modern Kidney Exchanges. At the *Michael Rothkopf Memorial Conference*, Penn State University, June 1–3, 2009. Keynote speech.
5. Expressiveness in mechanisms and its relation to efficiency: Our experience from \$40 billion of combinatorial multi-attribute auctions, and recent theory. At the inaugural *New York Computer Science and Economics Day (NYCE Day)*, *New York Academy of Sciences*, October 3rd, 2008.
6. Expressive Commerce and Its Application to Sourcing: How We Conducted \$35 Billion of Generalized Combinatorial Auctions. Keynote Speaker. *International Conference on Electronic Commerce (ICEC)*, Minneapolis, MN, August 20–22, 2007.
7. Expressive Commerce and Its Application to Sourcing: How We Conducted \$35 Billion of Generalized Combinatorial Auctions. Keynote Speaker. *3rd International Conference on Algorithmic Aspects in Information and Management (AAIM)*, Portland, OR, June 6–8, 2007.
8. Next Generation Procurement Optimization. Selected finalist presentation for the Edelman award. *INFORMS Conference on O.R. Practice*, Palm Springs, CA, April 18, 2005.
9. Automated Mechanism Design. At the *The Second World Congress of the Game Theory Society (GAMES)*, Marseilles, France, July, 2004.
10. Automated Mechanism Design: A New Application Area for Search Algorithms. *International Conference on Principles and Practice of Constraint Programming (CP)*. Cork, Ireland, 9/29–10/3/2003.
11. Making Markets and Democracy Work: A Story of Incentives and Computing. Computers and Thought Award lecture. *International Joint Conference on Artificial Intelligence (IJCAI)*, Acapulco, Mexico, August, 2003.
12. New Results on Computing in Games. Fifth Conference on Logic and the Foundations of the Theory of Games and Decisions (LOFT), Torino, Italy, June 28–30, 2002.
13. Agents in Combinatorial Markets. ACM Autonomous Agents Research Award acceptance talk at the Fifth International Conference on Autonomous Agents (AGENTS), Montreal, Canada, June 1st, 2001.
14. Leveled Commitment Contracts: New Results. *Workshop on Agents for Electronic Commerce and Managing the Internet-Enabled Supply Chain at the Third International Conference on Autonomous Agents (AGENTS)*, Seattle, Washington, May 1, 1999.

15. Agents in Electronic Commerce: Component Technologies for Automated Negotiation and Coalition Formation. *Agents' World Conference*. This talk simultaneously served as a plenary talk for several other conferences and workshops: *International Conference on Multiagent Systems (ICMAS)*; *Second International Workshop on Cooperative Information Agents (CIA): Learning, Mobility and Electronic Commerce for Information Discovery in the Internet*; *Fifth International Workshop on Agent Theories, Architectures, and Languages (ATAL)*; *Second International Workshop on Intelligent Agents for Telecommunications Applications (IATA)*; *Second International Workshop on Collective Robotics (CRW)*; *First International Workshop on Agents in Communityware (ACW)*; *First International Workshop on Multi-Agent Systems and Agent-Based Simulation (MABS)*; *International Competitions Robocup'98 and FIRA RWC'98*. Cite de Sciences - La Vilette, Paris, France, July 3-8, 1998.
16. Agents in Electronic Commerce: Component Technologies for Automated Negotiation and Coalition Formation. *Agents, Alife and Computational Economics Workshop*. Hewlett Packard Labs, Bristol, UK, June 24-25, 1998.
17. Chosen presenter of the plenary summary of the *Satisficing Models* Symposium to the AAAI Spring Symposium at large. Stanford University, CA, March 24, 1998.
18. Using Economics for Resource Allocation and Control. Second International Workshop on Mobile Agents. Dartmouth College, Hanover, NH, September 19-20, 1997.

#### **Other invited talks at academic conferences**

(This list omits most talks given on our work by students, postdocs, and other collaborators.)

1. Kidney Exchange: Present and Future. *INFORMS Annual Meeting*, Minneapolis, MN, October 6–9, 2013. Invited talk.
2. Computational Bundling for Auctions. *INFORMS Annual Meeting*, Minneapolis, MN, October 6–9, 2013. Invited talk.
3. Finding Strong Nash Equilibrium (SNE). *INFORMS Annual Meeting*, Minneapolis, MN, October 6–9, 2013.
4. Failure-aware kidney exchange. *INFORMS Annual Meeting*, Minneapolis, MN, October 6–9, 2013. Invited talk, given by my student John Dickerson.
5. Liver and Multi-Organ Exchange. *INFORMS Annual Meeting*, Minneapolis, MN, October 6–9, 2013. Talk given by my student John Dickerson.
6. Inventory-Based versus Prior-Based Options Trading Agents. Risk-Aversion in Algorithmic Game Theory and Mechanism Design session of the Game Theory cluster at the *International Symposium on Mathematical Programming (ISMP)*, Berlin, Germany, 2012. Talk given by student Abe Othman.
7. Scalability of optimization algorithms, and approaches to the dynamic optimization problem. At the Kidney Paired Donation Consensus Conference, Herndon, VA, March 29, 2012.
8. Lossy Stochastic Game Abstraction with Bounds. *INFORMS Annual Meeting*, Phoenix, AZ, October 14–17, 2012.
9. Dynamic Matching via Weighted Myopia with Application to Kidney Exchange. *INFORMS Annual Meeting*, Computational Stochastic Optimization cluster (co-sponsored by the Computational Stochastic Programming cluster), Phoenix, AZ, October 14–17, 2012. Invited talk. Talk given by student John Dickerson.

10. Profit-Charging Market Makers with Bounded Loss, Vanishing Bid/Ask Spreads, and Unlimited Market Depth. *INFORMS Annual Meeting*, Automated Systems for Analyzing and Designing Auctions session, Phoenix, AZ, October 14–17, 2012. Invited talk.
11. Safe Opponent Exploitation. *INFORMS Annual Meeting*, Phoenix, AZ, October 14–17, 2012. Talk given by student Sam Ganzfried.
12. Optimal Auctions for Spiteful Bidders. *INFORMS Annual Meeting*, Auction Theory session, Phoenix, AZ, October 14–17, 2012. Invited talk.
13. Optimizing Kidney Exchange with Transplant Chains: Theory and Reality. *INFORMS Annual Meeting*, Market Mechanisms and their Applications session, Phoenix, AZ, October 14–17, 2012. Invited talk. Talk given by student John Dickerson.
14. Strategy Purification and Thresholding: Effective Non-Equilibrium Approaches for Playing Large Games. *INFORMS Annual Meeting*, Phoenix, AZ, October 14–17, 2012. Talk given by student Sam Ganzfried.
15. Rational Market Making with Probabilistic Knowledge. *INFORMS Annual Meeting*, Auctions and Private Information session, Phoenix, AZ, October 14–17, 2012. Invited talk.
16. Game Theory-Based Opponent Modeling in Large Imperfect-Information Games. *INFORMS Annual Meeting*, Charlotte, NC, November 13–16, 2011. Invited talk.
17. Envy Quotes and the Iterated Core-Selecting Combinatorial Auction. *INFORMS Annual Meeting*, invited talk, Charlotte, NC, November 13–16, 2011. Talk given by student Abe Othman.
18. Sampling-based Complete Tree Search. *INFORMS Annual Meeting*, Charlotte, NC, November 13–16, 2011.
19. Increasing Revenue in Sponsored Search via Envy-reducing Strategies. *INFORMS Annual Meeting*, Charlotte, NC, November 13–16, 2011. Invited talk.
20. Mixed-bundling Auctions with Reserve Prices. *INFORMS Annual Meeting*, Charlotte, NC, November 13–16, 2011. Invited talk. Talk given by postdoc Pingzhong Tang.
21. Approximating optimal combinatorial auctions for complements using restricted welfare maximization. *INFORMS Annual Meeting*, Charlotte, NC, November 13–16, 2011. Invited talk.
22. Option Trading with Agents that Combine Insights from Prediction Markets and Finance. *INFORMS Annual Meeting*, Charlotte, NC, November 13–16, 2011. Invited talk. Talk given by student Abe Othman.
23. Search Tree Restructuring. *INFORMS Annual Meeting*, Austin, TX, November 7–10, 2010. Talk given by student Erik Zawadzki.
24. Asymmetric spite in auctions. *INFORMS Annual Meeting*, Austin, TX, November 7–10, 2010.
25. Envy Quotes and the Iterated Core-Selecting Combinatorial Auction. *INFORMS Annual Meeting*, Austin, TX, November 7–10, 2010.
26. Computing Equilibria by Incorporating Qualitative Models. *INFORMS Annual Meeting*, Austin, TX, November 7–10, 2010.
27. On the Computation of Nash Equilibria of Sequential Games. *International Symposium on Mathematical Programming (ISMP)*, Chicago, IL, August 23–28, 2009. Talk given by collaborators.

28. Automated Abstraction and Equilibrium-finding Algorithms for Sequential Imperfect Information Games. *International Symposium on Mathematical Programming (ISMP)*, Chicago, IL, August 23–28, 2009. Talk given by collaborators.
29. Channel Abstraction for Optimized Expressive Advertising Auctions. *INFORMS Annual Conference*, San Diego, CA, October 11–14, 2009. Invited talk.
30. Online Stochastic Optimization in the Large: Application to Kidney Exchange. *INFORMS Annual Conference*, San Diego, CA, October 11–14, 2009.
31. Smoothing techniques for computation of Nash equilibria in sequential games. *INFORMS Annual Meeting*, Washington, D.C., October 12–15, 2008.
32. First-order algorithm with  $O(\log(1/\epsilon))$  convergence for  $\epsilon$ -equilibrium in two-person zero-sum games. *INFORMS Annual Meeting*, Washington, D.C., October 12–15, 2008.
33. Theory of expressiveness in mechanism design, with uses in combinatorial auctions and sponsored search. *INFORMS Annual Meeting*, Session on Auctions and Mechanism Design, Washington, D.C., October 12–15, 2008.
34. Beyond the Revelation Principle: Manipulation-Optimal Mechanisms. *INFORMS Annual Meeting*, Session on Applying OR Techniques to politics, Washington, D.C., October 12–15, 2008.
35. Algorithmic generation of strategies for huge imperfect-information games, applied to Texas Hold'em poker. *INFORMS Annual Meeting*, Session on Computational Game Theory, Washington, D.C., October 12–15, 2008.
36. Progress on Using Computational Hardness to Prevent Manipulation. *INFORMS Annual Meeting*, Session Game Theory II, Washington, D.C., October 12–15, 2008. Talk presented by Vincent Conitzer.
37. Expectation-based Versus Potential-aware Automated Abstraction in Imperfect Information Games. *INFORMS Annual Meeting*, Washington, D.C., October 12–15, 2008.
38. Potential-Aware Automated Abstraction of Sequential Games, and Holistic Equilibrium Analysis of Texas Hold'em Poker. *INFORMS Annual Meeting*, Seattle, WA, November, 2007.
39. Online Pricing and Prophet Inequalities. *INFORMS Annual Meeting*, Seattle, WA, November, 2007.
40. Gradient-based algorithms for finding Nash equilibria in extensive form games. *INFORMS Annual Meeting*, Seattle, WA, November, 2007.
41. Automated Design of Multistage Mechanisms. *INFORMS Annual Meeting*, Pittsburgh, PA, November 5–8, 2006. Invited talk.
42. Spiteful Bidding in Sealed-Bid Auctions. *INFORMS Annual Meeting*, Pittsburgh, PA, November 5–8, 2006.
43. A Strong Texas Hold'em Poker Player via Automated Abstraction and Real-time Equilibrium Computation. *INFORMS Annual Meeting*, Pittsburgh, PA, November 5–8, 2006.
44. Common Voting Protocols as Maximum Likelihood Estimators. *INFORMS Annual Meeting*, Pittsburgh, PA, November 5–8, 2006.
45. Algorithms for rationalizability and CURB sets. *INFORMS Annual Meeting*, Pittsburgh, PA, November 5–8, 2006.

46. Mixed-Integer Programming Methods for Finding Nash Equilibria. 16th International Conference on Game Theory, SUNY Stony Brook, NY, July 11-15, 2005. Session on Equilibrium Computation. (Due to my time conflicts, talk given by Andrew Gilpin.)
47. A Generalized Strategy Eliminability Criterion and Computational Methods for Applying It. 16th International Conference on Game Theory, SUNY Stony Brook, NY, July 11-15, 2005. Session on Equilibrium Computation. (Due to my time conflicts, talk given by Vincent Conitzer.)
48. Finding equilibria in large sequential games of incomplete information. *INFORMS Annual Meeting*, session “Game Theoretic Methods in Computer Science and Engineering I” in cluster “Applications of Auction and Game Theory”, San Francisco, CA, November 13–16, 2005.
49. Approximating Revenue-Maximizing Combinatorial Auctions. *INFORMS Annual Meeting*, session “Auction and Game Theory” in cluster “Applications of Auction and Game Theory”, San Francisco, CA, November 13–16, 2005.
50. Information-theoretic approaches to branching in search. *INFORMS Annual Meeting*, cluster “Contributed Paper Track -72- Optimization Techniques”, session “Optimization and Heuristic”, San Francisco, November 13–16, 2005.
51. Preference Elicitation in Combinatorial Auctions. At the “Preferences” session of the 8th International Symposium on Artificial Intelligence and Mathematics, Fort Lauderdale, Florida, January 4–6, 2004.
52. Complexity Results about Nash Equilibria. At the “Artificial Intelligence and Game Theory” session of the 8th International Symposium on Artificial Intelligence and Mathematics, Fort Lauderdale, Florida, January 4–6, 2004.
53. Real-World Combinatorial Procurement Auctions. *INFORMS Annual Meeting*, session “Revenue Management and Dynamic Pricing II”, cluster “Revenue Management & Dynamic Pricing”, Denver, CO, October, 2004. Invited talk.
54. Results about the Complexity of Solving Games. *INFORMS Annual Meeting*, session “New Algorithmic and Complexity Insights into the Nash Equilibrium”, cluster “Game Theory”, Denver, CO, October, 2004. Invited talk.
55. Winner Determination in Combinatorial Exchanges. At the *Federal Communications Commission’s Combinatorial Bidding Conference*, Queenstown, MD, November 21–23, 2003.
56. Bidding Agents with Hard Valuation Problems. *INFORMS Annual Meeting*, session “Software agents applied to automated decision making”, Atlanta, October, 2003. Invited talk. Due to limited time, I had my PhD student, Kate Larson, give the talk.
57. Industrial Procurement Auctions with Expressive Competition. *INFORMS Annual Meeting*, session “Combinatorial Auctions”, Atlanta, October, 2003. Invited talk. Due to limited time, I had Dr. David Levine give the talk.
58. CABOB: A Fast Optimal Algorithm for Combinatorial Auctions. *INFORMS Annual Meeting*, San Jose, CA, November, 17–20, 2002. Invited talk. Due to my time constraints, I had my co-author David Levine give the talk.
59. Market Clearing Technology for Markets with Expressive Bidding. Second Combinatorial Auction Conference, organized by the FCC, SIEPR, and NSF. At these conferences, the FCC hears experts on how the FCC should design their spectrum auctions. Queenstown, MD, October, 26–28, 2001.



60. Improved Algorithms for Optimal Winner Determination in Combinatorial Auctions & Generalizations. *INFORMS Annual Meeting*, Bidding track, San Antonio TX, November 5–8, 2000. Invited talk.
61. Winner Determination in Combinatorial Auctions. *First International Conference on Information and Computation Economics (ICE)*. Charleston, SC, October 25–28, 1998.
62. Coalition Formation under Costly Computation. *Institute for Operations Research and the Management Sciences (INFORMS) International conference, College on Group Decision and Negotiation, Game Theory and Applications track*. Montreal, Canada, April 26–29, 1998. Invited talk.
63. Automatic Cooperation of Area-Distributed Dispatch Centers in Vehicle Routing. *At the Organization for Economic Cooperation and Development (OECD) Scientific Expert Group TT6 meeting on Advanced Logistics and Information Technology in Freight Transport*, Washington, D.C. Funded invited talk. February 1994.

**Invited talks at academic workshops** (not including talks given on our work by students, postdocs, and other collaborators)

1. Modern Real-World Dynamic Kidney Exchanges. ESEI Market Design Center, University of Zurich, Switzerland, 7/11/2013.
2. Optimization and Market Design. Bell Labs—Carnegie Mellon Green Workshop: Energy-Efficient Computer Systems and Networks, (including Vice President, Head of Research at Alcatel-Lucent), Carnegie Mellon University, 9/9/2011.
3. Core AI Changing the World...with a Narrow Waist...but not Too Narrow. *AI at CMU Workshop*, December 4, 2010.
4. Automatically Generating Game-Theoretic Strategies for Huge Imperfect-Information Games. Army Research Office Workshop on Reasoning in Adversarial and Noncooperative Environments, Duke University, November 18–19, 2010. Long plenary talk.
5. Game Theory-Based Opponent Modeling in Large Imperfect-Information Games. Army Research Office Workshop on Reasoning in Adversarial and Noncooperative Environments, Duke University November 18–19, 2010. Short talk.
6. Computational Thinking for a Modern Kidney Exchange. In the *eScience Workshop*, organized at CMU by Microsoft and CMU, October 15–17, 2009.
7. Languages and Optimization Techniques for Expressive Ad Markets. Distinguished Invited Talk. *Fifth Ad Auctions Workshop at the ACM Conference on Electronic Commerce (EC)*, Stanford, CA, 7/6/2009.
8. Expressiveness in mechanisms and its relation to efficiency: Our experience from \$40 billion of combinatorial multi-attribute auctions, and recent theory. DIMACS - LAMSADE workshop on Algorithmic Decision Theory, Paris, France, October 28–31, 2008. This talk is on October 31st.
9. Expressiveness in mechanisms and its relation to efficiency: Our experience from \$40 billion of combinatorial multi-attribute auctions, and recent theory. 2nd International Workshop on Computational Social Choice (COMSOC), Liverpool, UK, September 3–5, 2008.
10. Solving Sequential Imperfect Information Games and Application to Poker. DARPA ISAT (Information Science and Technology Board) Workshop: Solving Games of National Importance, University of Michigan, Ann Arbor, March 19–20, 2008.

11. Clearing Algorithms for Barter Exchanges: Enabling Nationwide Kidney Exchange. *Wallenberg Symposium* on Medicine, Technology and Economics, Stockholm, Sweden, 10/25/2007.
12. Clearing Algorithms for Barter Exchanges: Enabling Nationwide Kidney Exchange. Dagstuhl seminar on Computational Social Choice, Schloss Dagstuhl, Germany, 10/23/2007.
13. Clearing Algorithms for Barter Exchange Markets: Enabling Nationwide Kidney Exchange. Research Triangle Mini-Workshop on Selected Topics in E-Commerce, 4/9/2007.
14. Expressive Commerce and Its Application to Sourcing: How We Conducted \$25 Billion of Generalized Combinatorial Auctions. Research Triangle Mini-Workshop on Selected Topics in E-Commerce, 4/9/2007.
15. Clearing Algorithms for Barter Exchange Markets: Enabling Nationwide Kidney Exchange. DIMACS workshop on Auctions with Transaction Costs, 3/23/2007.
16. Overview of our work on costly valuation computation/information acquisition in auctions: Strategy, counterspeculation, and deliberation equilibrium. DIMACS workshop on Auctions with Transaction Costs, 3/22/2007.
17. Nogood learning for mixed integer programming. *Workshop on hybrid methods and branching rules in combinatorial optimization*, Concordia University, Canada, September 18–22, 2006.
18. Information-theoretic approaches to branching in search. *Workshop on hybrid methods and branching rules in combinatorial optimization*, Concordia University, Canada, September 18–22, 2006.
19. Solving large sequential games of imperfect information, such as poker. NSF ITR team’s multi-university workshop, Carnegie Mellon University, Pittsburgh, PA, May 8–9, 2006.
20. Automated Mechanism Design. Games and Theoretical Economics workshop, Northwestern University, October 25–29, 2005.
21. Approximating Revenue-Maximizing Combinatorial Auctions. Workshop on Game Theory and Computer Science, SUNY Stony Brook, NY, July 20–22, 2005.
22. Finding equilibria in large sequential games of incomplete information. Workshop on Game Theory and Computer Science, SUNY Stony Brook, NY, July 20–22, 2005. (I had Andrew Gilpin give the talk.)
23. Complexity of (Iterated) Dominance and Other Noncooperative Solution Concepts. Workshop on Game Theory and Computer Science, SUNY Stony Brook, NY, July 20–22, 2005. (I had Vincent Conitzer give the talk.)
24. Automated Mechanism Design. Dagstuhl seminar on Computing and Markets, Schloss Dagstuhl, Germany, January 3–7, 2005.
25. Eliciting Bid Taker Non-Price Preferences in (Combinatorial) Auctions. *Market Design workshop*, Carnegie Mellon University, Pittsburgh, PA, October 28–29, 2004.
26. Mechanism Design for Computationally Limited Agents. At the *Stanford Institute for Theoretical Economics (SITE)*, workshop on Bounded Rationality in the Design of Markets and Organizations, August 20–23, 2004.
27. Communication Complexity as a Lower Bound for Learning in Games. Russell Sage foundation workshop “New and Alternative Directions in Learning”, Carnegie Mellon University, Department of Social and Decision Sciences, August 20–22, 2004. (Due to a time conflict, I had my student give the talk.)

28. Preference Elicitation in Combinatorial Auctions. Dagstuhl seminar on Electronic Market Design, Schloss Dagstuhl, Germany, June 10–14, 2002.
29. Automated Mechanism Design. Cowles Foundation Workshop on Complexity in Economic Theory. Yale University. September 12–14, 2003.
30. Bidding Agents with Complex Valuation Problems in Auctions. DIMACS workshop on Computational Aspects of Game Theory and Mechanism Design. DIMACS, Rutgers University, NJ. 10/31/2001-11/2/2001.
31. Clearing Algorithms and Bidding Agents for Combinatorial Markets. Infonomics Workshop on Electronic Market Design. Maastricht, The Netherlands, July 11–13, 2001.
32. Leveled Commitment Contracts. *Northwestern Summer Microeconomics workshop*, Evanston, IL, July 22–25, 1999.
33. Bargaining with Deadlines. (by Tuomas Sandholm and Nir Vulkan.) *Northwestern Summer Microeconomics workshop*, Evanston, IL, July 22–25, 1999. Talk given by Nir Vulkan.
34. Bargaining with Deadlines. (by Tuomas Sandholm and Nir Vulkan.) *Fifth European Conference on Symbolic and Quantitative Approaches to Reasoning with Uncertainty, Workshop on Decision Theoretic and Game Theoretic Agents*. Talk given by Nir Vulkan. University College London (UCL), London, England, July 5–6, 1999.
35. Multiagent Negotiation and Coalition Formation. *At the Agent-Mediated Electronic Commerce Workshop at the International Conference on Electronic Commerce*, Seoul, Korea, April 6, 1998.

**Distinguished lectures, and other invited talks, at universities** (not including invited lectures at conferences and workshops, and not including talks given on our work by students, postdocs, and other collaborators)

1. Title TBD. *Cray Distinguished Lecture*. University of Minnesota. Date TBD.
2. Modern Dynamic Kidney Exchanges. Operations Research Seminar, Tepper School of Business, Carnegie Mellon University, 11/22/2013.
3. Algorithms for Creating Game-Theoretic Strategies for Large Incomplete-Information Games. IEOR-DRO Seminar (joint seminar series between Industrial Engineering & Operations Research and the Decision, Risk, and Operations Division of the Business School), Columbia University, 10/16/2013.
4. Modern Dynamic Kidney Exchanges. IEOR-DRO Seminar (joint seminar series between Industrial Engineering & Operations Research and the Decision, Risk, and Operations Division of the Business School), Columbia University, 10/15/2013.
5. Modern Dynamic Kidney Exchanges. Department of Industrial Engineering and Operations Research, UC Berkeley, 9/26/2013.
6. Algorithms for Creating Game-Theoretic Strategies for Large Incomplete-Information Games. Research on Algorithms and Incentives in Networks (RAIN) seminar, Stanford University, 9/25/2013.
7. Modern Dynamic Kidney Exchanges. Joint seminar of the Department of Economics and the Graduate School of Business, Stanford University, 9/25/2013.

8. Modern Dynamic Kidney Exchanges. *Distinguished Lecture Series*. Department of Computer Science, University of Illinois at Urbana-Champaign. 4/22/2013.
9. Expressive Advertising Markets. Department of Advertising, University of Illinois at Urbana-Champaign. 4/22/2013.
10. Modern Dynamic Kidney Exchanges. *Transplant Grand Rounds*, University of Pittsburgh Medical Center (UPMC), 4/19/2013.
11. Modern Dynamic Kidney Exchanges. *Distinguished Lecture Series*. University of British Columbia. 4/4/2013.
12. Modern Dynamic Kidney Exchanges. CS-ECON Lecture Series. In the Business School, Department of Economics, and Department of Computer Science, Duke University. 11/30/2012.
13. Algorithms for Large Incomplete-Information Games. Computer Science Department (also listed in the Business School and Department of Economics), Duke University. 11/29/2012.
14. Modern Dynamic Kidney Exchanges. *Inaugural lecture in the Helsinki Distinguished Lecture Series on Future Information Technology*. The Helsinki Distinguished Lecture Series on Future Information Technology was launched in Autumn 2012 by HIIT, a joint research institute between University of Helsinki and Aalto University.
15. Algorithms for Large Incomplete-Information Games. Department of Computer Science, University of Helsinki, 11/22/2012.
16. Algorithms for Large Imperfect-Information Games, with Potential for Cybersecurity Applications. Talk to the *National Security Agency (NSA)* at the Software Engineering Institute, Pittsburgh, 10/2/2012.
17. Expressiveness in Markets: Lessons from Conducting \$60 Billion of Very-Large-Scale Generalized Combinatorial Multi-Attribute Auctions, and a General Theory. 6/29/2012. Trento summer school on “Market Design: Theory and Pragmatics”, 6/25/2012–7/6/2012. (I am one of the five invited Guest Lecturers of this international summer school organized among computer scientists, economists, and operations researchers.)
18. (Automated) Market Making, and Applications to Prediction Markets and Financial Markets. 6/28/2012. Trento summer school on “Market Design: Theory and Pragmatics”, 6/25/2012–7/6/2012. (I am one of the five invited Guest Lecturers of this international summer school organized among computer scientists, economists, and operations researchers.)
19. Design and Algorithms for Modern Kidney Exchanges. 6/27/2012. Trento summer school on “Market Design: Theory and Pragmatics”, 6/25/2012–7/6/2012. (I am one of the five invited Guest Lecturers of this international summer school organized among computer scientists, economists, and operations researchers.)
20. Design and Algorithms for Dynamic Kidney Exchanges. *Distinguished Lecture*. University of California Santa Barbara. 2/17/2012.
21. Algorithms for Large Imperfect-Information Games. *Distinguished Lecture*. University of Southern California. In the *Game Theory and Human Behavior interdisciplinary speaker series* and the *Computer Science Department Distinguished Lecture Series*. 2/15/2012.
22. Combinatorial optimization and advanced market design for electricity markets. ABB/Ventyx, Santa Clara, 11/9/2011.
23. Optimization for display advertising markets. Baidu, Beijing, 10/24/2011.
24. Auction mechanism design for contextual advertising. Baidu, Beijing, 10/26/2011.

25. Key considerations for ad matching. Baidu, Beijing, 10/27/2011.
26. Traffic inventory planning optimization. Baidu, Beijing, 10/28/2011.
27. Combinatorial optimization and advanced market design for power markets. Talk given to the *Carnegie Mellon Electricity Industry Center advisory committee* (a committee of over 20 C-level executives and regulators), 10/19/2011.
28. Algorithms for Large Imperfect-Information Games. Harvard Computer Science Colloquium, Harvard University, 10/13/2011.
29. Algorithms for Large Imperfect-Information Games. Presentation to the US Navy and War College (held at Carnegie Mellon University), 8/19/2011.
30. Design and Algorithms for Modern Kidney Exchanges. University of Toronto, Department of Computer Science, 6/23/2011.
31. Generalized combinatorial auctions and kidney exchanges: Building markets that traded \$50 billion ... and some kidneys. In session “Multiagent systems impact the real world” at the “Lesser’s 1st 50” seminar, University of Massachusetts at Amherst, Computer Science Department, 4/15/2011.
32. National Living Donor Kidney Exchange. At the 10th Annual Golden Triangle Chapter International Transplant Nurses Society Symposium “Transplant: Up Close and Personal”, Pittsburgh, 4/7/2011.
33. Algorithms for Large Imperfect-Information Games. *Distinguished Seminar* in the STIET (Socio-Technical Infrastructure for Electronic Transactions) seminar series, University of Michigan, Ann Arbor, 3/31/2011.
34. Design and Algorithms for Modern Kidney Exchanges. *Distinguished Lecture Series*, University of Massachusetts at Amherst, Computer Science Department. 4/21/2010.
35. Design and Algorithms for Modern Kidney Exchanges. *Distinguished Lecture Series*, University of Southern California, Computer Science Department, 2/11/2010.
36. Design and Algorithms for Modern Kidney Exchanges. Union College, Department of Mathematics. 5/7/2009.
37. Computational Thinking for a Modern Kidney Exchange. Microsoft Research, Redmond, WA. 3/30/2009.
38. Solving Huge Sequential Imperfect-Information Games, with Application to Poker. Intelligence Seminar, Carnegie Mellon University, Computer Science Department. 4/1/2008.
39. Flexible, Scalable Algorithm for Enabling Nationwide Kidney Exchange. United Network for Organ Sharing (UNOS), Richmond, VA, 2/4/2008.
40. Algorithms for Kidney Exchange. Presentation to US Senator Harkin, his entourage, as well as administrators and professors from Carnegie Mellon University and University of Pittsburgh. CMU, 1/14/2008.
41. Clearing Algorithms for Barter Exchanges: Enabling Nationwide Kidney Exchange. *Transplant Grand Rounds*, University Of Cincinnati College of Medicine, Transplantation Division, 8/14/2007.
42. Clearing Algorithms for Barter Exchange Markets: Enabling Nationwide Kidney Exchange. University Of Pittsburgh Medical School, 6/28/2007.

43. Algorithms for solving sequential imperfect information games, and application to poker. Triangle Computer Science *Distinguished Lecturer Series* (Computer Science Departments at Duke University, University of North Carolina at Chapel Hill, and North Carolina State University), 4/9/2007.
44. Clearing Algorithms for Barter Exchange Markets: Enabling Nationwide Kidney Exchanges. Computer Science Departments at Duke University, University of North Carolina at Chapel Hill, and North Carolina State University, 4/9/2007.
45. Expressive Commerce and Its Application to Sourcing: How We Conducted \$25 Billion of Generalized Combinatorial Auctions. Computer Science Departments at Duke University, University of North Carolina at Chapel Hill, and North Carolina State University, 4/9/2007.
46. Research at the Agent-Mediated Electronic Marketplaces Lab. CMU–Microsoft Research Mind-Swap on Auctions, Game Theory, and Algorithms, Pittsburgh, PA, 3/26/2007.
47. Expressive Commerce and Its Application to Sourcing: How We Conducted \$25 Billion of Generalized Combinatorial Auctions. Center for Analytical Research and Technology (CART) Seminar Series, Tepper School of Business, Carnegie Mellon University, 3/14/2007.
48. How to Surround Yourself with the Right People? Plenary talk at the *2006 Entrepreneurs Base Camp*, organized by Tie Pittsburgh, 5/6/2006.
49. Technology for Identifying Tipping Points. Presentation to top management (including the president and one of the two main owners) of Mars, Inc. and others at Mars, Inc., Mclean, VA, 2/16/2006.
50. Automated Mechanism Design. Industrial Engineering Department, SUNY Buffalo, 10/14/2005.
51. Automated Mechanism Design. *Distinguished Lecture Series*. University of Massachusetts at Amherst, Department of Computer Science, 5/26/2005.
52. Thoughts about Founding a VC-Backed Company: Experiences from CombineNet, Inc. At the Tie (The IndUS Entrepreneurs) Pittsburgh *Two Paths* event, 12/3/2003.
53. Thoughts on Positioning Pittsburgh in the Global Marketplace. 30-minute invited talk at the Cornerstone Symposium on Positioning Pittsburgh in the Global Marketplace. Organized by the Pittsburgh Regional Alliance. Pittsburgh, 9/24/2003.
54. Making Markets and Democracy Work: A Story of Incentives and Computing. School of Computer Science *Distinguished Lecture*. Carnegie Mellon University. 9/18/2003.
55. Expressive Competition: Its Advantages and the Technology to Enable It. Carnegie Mellon West, Innovation Series, San Francisco, California. 5/28/2003.
56. Game theory: A brief survey of some classic and recent topics. Invited lecture in Prof. Jaime Carbonell's Introduction to AI class, Carnegie Mellon University. 4/24/2003.
57. Achieving New Competitive Advantage: Expressive Competition and the Technology to Enable It. Workshop on High Speed Decision Guidance: Gaining New Competitive Advantage with Combinatorial Science, at the Electronic Procurement Conference, organized by the Conference Board. Chicago, IL, 4/7/2003.
58. Competitive Advantage via Adopting Combinatorial Science. *Purchasing and Supply Leadership Council II Winter Meeting*, organized by the Conference Board. Thousand Oaks, CA, 2/25/2003.
59. Select Issues in Computing in Games: Voting Protocols that Are Hard to Manipulate, Complexity of Finding Equilibria, and Automated Mechanism Design. University of Toronto, Computer Science Department. 2/13/2003.

60. New Results on Computing in Games. University of Helsinki, Computer Science Department, Finland. 1/20/2003.
61. New Results on Computing in Games. Information Networking Institute (INI) Research Seminar Series. Carnegie Mellon University. 12/2/2002.
62. Equilibrium Strategies for Bidders with Hard Valuation Problems. Penn State University. 4/12/2002.
63. Clearing Algorithms, Bidding Agents, and Bid Elicitation in Combinatorial Auctions. Guest lecture in the course "Auctions: Economic & IS Issues", by Profs. Akhilesh Bajaj and Angela Hung, Heinz School of Public Policy, Carnegie Mellon University.
64. Issues in the Intersection of Mechanism Design and Complexity. Carnegie Mellon University, Theory / ALADDIN seminar series, 11/16/2001.
65. Combinatorial Auctions and Exchanges in Electronic Commerce. National Institute of Standards and Technology, Washington, D.C. 1/25/2001.
66. Self-Interest and Limited Computation: Designing Electronic Marketplaces. Nokia Research Center, Helsinki, Finland. 6/19/2000.
67. Leveled Commitment Contracts for Automated Negotiation: A Backtracking Instrument for Multiagent Systems. Carnegie-Mellon University, Department of Computer Science. 5/17/2000.
68. Leveled Commitment Contracts for Automated Negotiation: A Backtracking Instrument for Multiagent Systems. Columbia University, Department of Computer Science. 5/3/2000.
69. Combinatorial Auctions and Exchanges: Enabling Technology and Generalized Market Designs. Cornell University, Johnson School of Business. 4/19/2000.
70. Self-Interest and Limited Computation: Designing Electronic Marketplaces. Cornell University, Johnson School of Business. 4/19/2000.
71. Leveled Commitment Contracts for Automated Negotiation: A Backtracking Instrument for Multiagent Systems. Cornell University, Department of Computer Science. *Distinguished Lecture Series*. 4/18/2000.
72. Leveled Commitment Contracts for Automated Negotiation: A Backtracking Instrument for Multiagent Systems. University of Illinois, Urbana-Champaign, Department of Computer Science. 4/9/2000.
73. Leveled Commitment Contracts for Automated Negotiation: A Backtracking Instrument for Multiagent Systems. Rice University, Department of Computer Science. 4/3/2000.
74. Leveled Commitment Contracts for Automated Negotiation: A Backtracking Instrument for Multiagent Systems. University of Southern California, Department of Computer Science. 3/30/2000.
75. Leveled Commitment Contracts for Automated Negotiation: A Backtracking Instrument for Multiagent Systems. Duke University, Department of Computer Science. 3/27/2000.
76. Leveled Commitment Contracts for Automated Negotiation: A Backtracking Instrument for Multiagent Systems. University of Massachusetts, Amherst, Department of Computer Science. 3/22/2000.
77. Leveled Commitment Contracts for Automated Negotiation: A Backtracking Instrument for Multiagent Systems. University of California, Los Angeles, Department of Computer Science. 3/16/2000.

78. Self-Interest and Limited Computation: Designing Electronic Marketplaces. New York University, Department of Computer Science. 3/9/2000.
79. Self-Interest and Limited Computation: Designing Electronic Marketplaces. University of Maryland, College Park, Department of Computer Science. 2/28/2000.
80. Self-Interest and Limited Computation: Designing Electronic Marketplaces. University of Pennsylvania, Department of Computer and Information Systems. 2/24/2000.
81. Self-Interest and Limited Computation: Designing Electronic Marketplaces. University of Pennsylvania, Department of Systems Engineering. 2/13/2000.
82. Leveled Commitment Contracts for Automated Negotiation: A Backtracking Instrument for Multiagent Systems. Stanford University, Department of Computer Science. 1/12/2000.
83. Electronic Commerce Research at Washington University, Department of Computer Science. Presentation of my research group's work to the Washington University School of Engineering and Applied Science National Council (a collection of senior executives that help plan the future of the school), 10/21/1999.
84. *eMediator*: A Next Generation Electronic Commerce Server. *University of Illinois at Urbana-Champaign*, Department of Computer Science. 10/12/1999.
85. An Algorithm for Optimal Winner Determination in Combinatorial Auctions. At the Center for Optimization and Semantic Control, Department of Systems Science and Mathematics, Washington University, 4/15/1999.
86. *eMediator*: A Next Generation Electronic Commerce Server. *Microsoft Research*. 3/15/1999.
87. Winner Determination in Combinatorial Auctions. *Washington University Mathematical Economics seminar series*, Department of Economics, 12/8/1998.
88. Winner Determination in Combinatorial Auctions. *University of Arizona*, Experimental Economics Laboratory. 10/12/1998.
89. Agents in Electronic Commerce: Component Technologies for Automated Negotiation and Coalition Formation. *Queen Mary & Westfield College*, Department of Electronic Engineering, London, UK. 6/23/1998.
90. Coalitions under Costly Computation. Washington University, Center for Optimization and Semantic Control, Department of Systems Science and Mathematics, 4/22/1998.
91. Negotiation among Computationally Limited Self-Interested Agents. *Stanford Research Institute*. 3/25/1998.
92. Negotiation among Computationally Limited Self-Interested Agents. *Carnegie Mellon University*. Computer Science Department, AI Seminar series. 2/10/1998.
93. Coalitions under Costly Computation. *Washington University Computational Neuroscience seminar series*, 12/9/1997.
94. Advantages of a Leveled Commitment Contracting Protocol. *Washington University Mathematical Economics seminar series*, Department of Economics, 12/2/1997.
95. Algorithms for Computer Chess. Washington University, Department of Computer Science, invited talk in CS313A Artificial Intelligence Laboratory, 10/8/1997.
96. Negotiation among Computationally Limited Self-Interested Agents. DARPA Young Investigator Workshop. Providence, RI, 7/28, 1997.



97. Negotiation among Computationally Limited Self-Interested Agents. *University of Michigan*. Business School, Computer and Information Systems Department. 3/11/1997.
98. Negotiation among Computationally Limited Self-Interested Agents. *University of Pennsylvania*. The Wharton School, Operations and Information Management Department. 2/26/1997.
99. Negotiation among Computationally Limited Self-Interested Agents. *Lund University*, Sweden. Department of Computer Science. 2/11/1997.
100. Negotiation among Computationally Limited Self-Interested Agents. *University of Pennsylvania*. Computer and Information Science Department. 11/25/1996.
101. Negotiation among Computationally Limited Self-Interested Agents. *University of Waterloo*. Department of Computer Science. 4/11/1996.
102. Negotiation among Computationally Limited Self-Interested Agents. *University of Pittsburgh*. Department of Computer Science. 4/2/1996.
103. Negotiation among Computationally Limited Self-Interested Agents. *Columbia University*. Department of Computer Science. 3/20/1996.
104. Negotiation among Computationally Limited Self-Interested Agents. *Washington University*. Department of Computer Science. 3/7/1996.
105. Computerizing Negotiations among Freight Carrier Companies. *Information Technology and Logistics seminar*. Helsinki University of Technology, Espoo, Finland. 1992.

**SEMINARS & COLLOQUIA AT HOME UNIVERSITY** (not including talks given on our work by students, postdocs, and other collaborators)

1. Title TBD. Heinz College Faculty Research Seminar, Carnegie Mellon University, Pittsburgh, 4/7/2014.
2. Modern Dynamic Kidney Exchanges. At the Launch|CMU event, Carnegie Mellon University, Pittsburgh, 11/13/2013.
3. Modern Dynamic Kidney Exchanges. Algorithmic Economics Seminar. (The series has three talks per semester, which are typically by distinguished visitors from outside CMU.) 4/16/2013.
4. Some of Prof. Tuomas Sandholms groups healthcare-related projects: 1) Kidney exchange, 2) Expressive markets for health insurance and healthcare provisioning, 3) Sequential game theory for treatment of a patient over time / drug design. Talk at the Personalized Medicine Initiative Meeting between University of Pittsburgh Medical Center and Carnegie Mellon University, 1/24/2013.
5. Expressiveness in mechanisms: Experience from combinatorial multi-attribute auctions, recent theory, and open questions. CMU-MSR (Microsoft Research) Mindswap, 5/15/2012.
6. “Getting to know you” talk. CMU-MSR (Microsoft Research) Mindswap, 5/14/2012.
7. Research at the Electronic Marketplaces Laboratory. CMU CSD Immigration course talk, 9/3/2013.
8. Research at the Electronic Marketplaces Laboratory. CMU CSD Immigration course talk, 8/30/2012.

9. Research at the Agent-Mediated Electronic Marketplaces Laboratory. CMU CSD Immigration course talk, 8/30/2011.
10. Research at the Agent-Mediated Electronic Marketplaces Laboratory. CMU CSD Immigration course talk, 8/24/2010.
11. Research at the Agent-Mediated Electronic Marketplaces Laboratory. CMU CSD Immigration course talk, 9/3/2009.
12. Research at the Agent-Mediated Electronic Marketplaces Laboratory. CMU CSD Immigration course talk, 8/27/2008.
13. Solving sequential imperfect information games and application to poker. CMU CSD Open House talk, 3/28/2008.
14. Research at the Agent-Mediated Electronic Marketplaces Laboratory. CMU CSD Immigration course talk, 9/5/2007.
15. Research at the Agent-Mediated Electronic Marketplaces Laboratory. CMU CSD Immigration course talk, 9/6/2005.
16. Automated Mechanism Design. Talk at the CMU Computer Science Department faculty meeting, 2/2/2005.
17. Combinatorial Exchanges with Preference Elicitation for Task and Resource Allocation among Robots. Carnegie Mellon University, Robotics Institute's 25th Anniversary celebration: Robots and Thought. 10/12/2004.
18. Research in the Agent-Mediated Electronic Commerce Laboratory. CMU Immigration course talk, 8/31/2004.
19. Research in the Agent-Mediated Electronic Commerce Laboratory. CMU Immigration course talk, 9/2003.
20. Research in the Agent-Mediated Electronic Commerce Laboratory. CMU Immigration course talk, 9/2002.
21. Research in the Agent-Mediated Electronic Commerce Laboratory. CMU Immigration course talk, 9/2001.
22. Agents in Combinatorial Markets. Carnegie Mellon University, School of Computer Science. 5/22/2001.
23. Coalition structure generation with worst case guarantees. Washington University, Department of Computer Science, Faculty Research Review presentation to students, 10/16/1998.
24. On the Gains and Losses of Speculation in Equilibrium Markets. Washington University, Department of Computer Science, Faculty Research Review presentation to students, 10/17/1997.
25. Negotiation among self-interested agents. Washington University, Department of Computer Science Faculty Research Review presentation to students, 10/18/1996.
26. Presentation at ARPA site visit. University of Massachusetts at Amherst, Department of Computer Science, 1994.
27. 3 presentations to funding sources, including Technology Development Center of Finland and industry representatives. At the Technical Research Centre of Finland, Laboratory for Information Processing, 1992.

## TUTORIALS (reviewed and/or invited)

1. *Recent (2011-13) Results in Sponsored Search Auction Design*. One-day tutorial at Baidu, Beijing, August 5th, 2013.
2. *Selected Topics in Sponsored Search Auction Design*. Four-day tutorial at Baidu, Beijing, September 7–10, 2010.
3. *Baidu Marketplace Design Tutorial*. Four-day tutorial at Baidu, Beijing, February 24–27, 2009.
4. *Expressive Commerce and Its Application to Sourcing: Experiences from Conducting over \$40 Billion of Generalized Combinatorial Auctions*. INFORMS Annual Meeting, Washington D.C., October 12–15, 2008.
5. *Market Clearing Algorithms*. Half-day tutorial at the International Joint Conference on Artificial Intelligence (IJCAI), Edinburgh, Scotland, 7/31/2005.
6. *Market Clearing Algorithms*. Half-day tutorial at the National Conference on Artificial Intelligence (AAAI), Pittsburgh, PA, 7/9/2005.
7. *Market Clearing Algorithms*. Half-day tutorial at the ACM Conference on Electronic Commerce (EC), Vancouver, Canada, 6/5/2005.
8. *Market Clearing Algorithms*. Half-day tutorial at the National Conference on Artificial Intelligence (AAAI), San Jose, CA, 7/2004.
9. *Market Clearing Algorithms*. Half-day tutorial at the International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS), New York, NY, 7/2004.
10. *Market Clearing Algorithms*. Half-day tutorial at the ACM Conference on Electronic Commerce (EC), New York, NY, 5/17/2004.
11. *Market Clearing Algorithms*. Half-day tutorial at the International Joint Conference on Artificial Intelligence (IJCAI), Acapulco, Mexico, 8/11/2003.
12. *Algorithms for combinatorial auctions and exchanges*. Half-day tutorial at the National Conference on Artificial Intelligence (AAAI), Edmonton, Alberta, Canada, 7/28-8/1/2002.
13. *Market Clearing Algorithms*. Half-day tutorial at the International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS), Bologna, Italy, July 2002.
14. *Economically Founded Multiagent Systems*. Full-day tutorial at the European Agent Systems Summer School (EASSS), Bologna, Italy, 7/8-7/12/2002. (Organized by the AgentLink network.)
15. *Economically Founded Multiagent Systems*. Half-day tutorial at the International Joint Conference on Artificial Intelligence (IJCAI), Seattle, WA, 8/5/2001.
16. *Agent-Mediated Electronic Commerce*. Full-day tutorial at the Fifth International Conference on Autonomous Agents (AGENTS), Montreal, Canada, 5/28/2001.
17. *Advanced Electronic Marketplaces for Resource Allocation*. Half-day tutorial at Raytheon, Denver, CO, 4/18/2001.
18. *Foundations of Electronic Marketplaces*. Half-day tutorial at the ACM Conference on Electronic Commerce (EC), Minneapolis, MN, 10/17/2000.
19. *Foundations of Electronic Markets*. Full-day tutorial at Pavillion Technologies, Austin, TX, 8/5/2000.

20. *Foundations of Electronic Markets*. Half-day tutorial at the National Conference on Artificial Intelligence (AAAI), Austin, TX, 7/30/2000.
21. *Economically Founded Multiagent Systems*. Half-day tutorial at the International Conference on Multi-Agent Systems (ICMAS), Boston, MA, 7/9/2000.
22. *Agents in Electronic Markets*. Full-day tutorial at the Fourth International Conference on Autonomous Agents (AGENTS), Barcelona, Spain, 6/4/2000.
23. *Agents in Electronic Markets*. 3 days of lectures as a summer school to industry and academia. EPFL Lausanne, Switzerland, 8/23-8/25, 1999.
24. *Distributed Rational Decision Making*. 10 hours of lectures at the First European Agent Systems Summer School (EASSS'99), Utrecht/Amsterdam, The Netherlands, 7/26-7/30, 1999.
25. *Economically Founded Multiagent Systems*. Half-day tutorial at the International Joint Conference on Artificial Intelligence (IJCAI), Stockholm, Sweden, 8/2/1999.
26. *Economically Founded Multiagent Systems*. Half-day tutorial at the National Conference on Artificial Intelligence (AAAI), Orlando, FL, 7/18/1999.
27. *Agents in Electronic Markets*. Full-day tutorial at the Third International Conference on Autonomous Agents (AGENTS), Seattle, WA, 5/2/1999.
28. *Economically Founded Multiagent Systems*. Tutorial at the National Conference on Artificial Intelligence (AAAI), Madison, WI, 7/27/1998.
29. *Agents in Electronic Markets*. 4 hour tutorial at the Second International Conference on Autonomous Agents (AGENTS), Minneapolis, MN, 5/9/1998.
30. *Agent-Mediated Electronic Commerce*. 3 hour tutorial at the International Conference on Electronic Commerce (ICEC), Seoul, Korea, 4/7/1998.
31. *Agents in Electronic Markets*. 8.5 hour tutorial at the Horizon Systems Laboratory, Mitsubishi Electric Information Technology Center America, Waltham, MA, 10/15/1997.
32. *Economically Founded Multiagent Systems*. 4 hour tutorial at the International Joint Conference on Artificial Intelligence (IJCAI), Nagoya, Japan, 8/23/1997.
33. *Agents in Electronic Markets*. 8.5 hour tutorial at the Agents Group, Hewlett-Packard Labs, Bristol, UK, 8/5/1997-8/6/1997.
34. *Agents in Electronic Markets*. 1.5 hour tutorial at BusinessBots, Inc, (Mitsubishi Electric premises, San Jose, CA), 5/19/1997.
35. *Agents in Electronic Markets*. 8.5 hour tutorial at the First International Conference on Autonomous Agents (AGENTS), Marina del Rey, CA, 2/5/1997.

## INVITED PANELIST

1. Invited Debater, "Are search engines closing our minds?" public debate. The University of Pittsburgh's Computer Science Department partnered with the William Pitt Debating Union (WPDU) to sponsor this unique debate, scheduled as a feature event during "Computer Science Day 2013", 3/22/2013.
2. *Real-world AI work* panel, consisting of entrepreneurs and other AI business leaders, in the CMU undergraduate core AI course "15-381 Artificial Intelligence", taught by Emma Brunskill and Ariel Procaccia, 12/3/2012.

3. Panel at the *Optimisation for Multi-agent Systems workshop* at the *International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS)*, Valencia, Spain, 6/5/2012.
4. Panel on *Research issues in multi-item market design* at the *INFORMS Annual Conference*, Charlotte, NC, November 13–16, 2011. Other panelists: Peter Cramton, Wedad Elmaghraby, and Karla Hoffman.
5. Presentation “Computational Game Theory Methods for SoCS” in the panel on *Computational Models and Techniques for SoCS* at the *Social Computational Systems (SoCS) Conference*, University of Minnesota, Minneapolis, MN, June 9–11, 2011.
6. *How do we model opponents?* panel at the Army Research Office Workshop on Reasoning in Adversarial and Noncooperative Environments, Duke University, November 18–19, 2010.
7. Panel at the *Agent-Mediated Electronic Commerce Workshop (AMEC)* at the International Conference on Autonomous Agents and Multiagent Systems, Estoril, Portugal, May 13th, 2008.
8. Panel at the *Agent-Mediated Electronic Commerce Workshop (AMEC)* at the International Conference on Autonomous Agents and Multiagent Systems, Honolulu, HI, May 14th, 2007.
9. “What Should We Teach Students About Auctions?” panel at the *INFORMS Annual Meeting* Pittsburgh, PA, November 5–8, 2006.
10. Panel on Agent/Robot Coordination with Auctions. *AAAI workshop on Auction-Based Robot Coordination*, Boston, MA, 7/17/2006.
11. “Trading Technologies” panel at *CS50*, 50th anniversary celebration of the Computer Science Department at Carnegie Mellon University, Pittsburgh, PA, April 20, 2006.
12. “Combinatorial Auctions for Industrial Procurement” panel at the *INFORMS Annual Meeting*, joint cluster “Applications of Auction and Game Theory” and “OR Practice”, San Francisco, CA, November 14, 2005.
13. “Impact for Agents” panel at the *International Conference on Autonomous Agents and Multiagent Systems*, Utrecht, Netherlands, July 28, 2005.
14. Panel at the DIMACS Workshop on Computational Issues in Auction Design, Rutgers, October 7–8, 2004.
15. At the “Innovations in Transportation” conference, organized by the Center for Transportation and Logistics, MIT, April 27-28, 2004. (Due to a time conflict, I sent another CombineNet representative to give the panel talk.) .
16. “Preparing and Interviewing for Academic Jobs” panel at the International Joint Conference on Artificial Intelligence (IJCAI) Doctoral Consortium, Acapulco, Mexico, August 10, 2003.
17. “AI Startup Companies” panel at the International Conference on Innovative Applications of Artificial Intelligence (IAAI), Edmonton, Canada, July 31, 2002.
18. B2B Electronic Negotiation panel at the AAAI workshop on Agent-Based Technologies for B2B Electronic Commerce, Edmonton, Canada, July 2002.
19. “Moving E-Commerce Research to the Real World: Key Technologies and Practical Challenges” panel at the Agent-Mediated Electronic Commerce workshop at the First International Joint Conference on Autonomous Agents and Multiagent Systems, Bologna, Italy, July 16, 2002.
20. Panel at the IJCAI Workshop on E-Business & the Intelligent Web, at the International Joint Conference on Artificial Intelligence (IJCAI), Seattle, WA, 8/5/2001.

21. Agents in E-Commerce panel at the Fifth International Conference on Autonomous Agents (AGENTS), Montreal, Canada, 5/31/2001.
22. Negotiation Possibilities in E-Commerce panel at the Negotiation: Settling Conflicts and Identifying Opportunities Workshop at the National Conference on Artificial Intelligence, Orlando, FL, July 19, 1999.
23. Trading Theory panel at the Agent-Mediated Electronic Commerce Workshop at the International Joint Conference on Artificial Intelligence, Stockholm, Sweden, July 31, 1999.
24. Agents in Electronic Commerce Panel at the Second International Conference on Autonomous Agents (AGENTS), Minneapolis, MN, May 11, 1998.
25. Electronic Trading Theory Panel at the Agent-Mediated Electronic Trading Workshop at the Second International Conference on Autonomous Agents (AGENTS), Minneapolis, MN, May 10, 1998.
26. Agent-Mediated Electronic Commerce Panel at the International Conference on Electronic Commerce (ICEC), Seoul, Korea, April 8, 1998.

**INVITED PARTICIPANT** (Invited talks are listed elsewhere.)

1. NSF Workshop: A Conversation between Computer Science and Operations Research on Stochastic Optimization. Organized by Warren B. Powell and Satinder Singh. Rutgers University, 5/31-6/1/2012.
2. Google Faculty Summit, Googleplex, California, July 23–25, 2008.
3. Northwestern University Games and Theoretical Economics workshop (10 of the leading economists and computer scientists in game theory were invited), Evanston, IL, October 24–29, 2005.
4. Northwestern Summer Micro-Economics workshop, Evanston, IL, July 22-25, 1999.
5. NSF Workshop on Research Priorities in Electronic Commerce, Austin, TX, September 10-12, 1998.
6. International Workshop on Multiagent Systems. MIT, October 12–14, 1997.
7. Second International Workshop on Mobile Agents. Dartmouth College, Hanover, NH, September 19–20, 1997.
8. DARPA Young Investigator Workshop, Providence, RI, July 27–28, 1997. (The 20 participants were selected from over 100 researchers nominated by senior members of the AI community.)
9. Decentralization Conference (NSF sponsored), Penn State University, Department of Economics, May 9–11, 1997.
10. NSF ITO (Information Technology and Organizations) Grantee Workshop, April, 19–20, 1997.

## OTHER EVIDENCE OF EXTERNAL REPUTATION

### Citation impact

- #1 most cited person in artificial intelligence over the last 10 years (according to Microsoft Academic Search 4/2/2010).
- h-index 65 (according to arnetminer 11/2/2012; 64 according to Harzing's Publish or Perish and according to Google Scholar).
- 85th among all computer scientists in the world over all time (www.arnetminer.org/expertrank/list/hindex on 7/13/2011).
- 3rd in Multiagent Systems / Agent Organization in the world over all time (arnetminer 11/2/2012).
- 4th in Mechanism Design / Learning Stochastic Finite Automata in the world over all time (arnetminer 11/2/2012).
- 8th in Machine Learning in the world over all time (arnetminer 11/2/2012).
- 8th in Learning Search Control Rules / Explanation-Based Approach in the world over all time (arnetminer 11/2/2012).

### Selected media articles about Prof. Sandholm's work

- 3-minute video on the National Science Foundation front page about me talking about our new advertising optimization technology and my new startup, Optimized Markets, Inc, 5/21/2013.
- The book "*Automate This: How Algorithms Came to Rule Our World*" (August 2012), by Christopher Steiner, devotes six pages to Prof. Sandholm and his work.
- "Poker bots invade the virtual casino". Interview on *American Public Media Marketplace (aka NPR Marketplace)* national radio show, 4/13/2011.
- My work was mentioned and I was cited in "Poker Bots Invade Online Gambling", *New York Times*, Science section, 3/13/2011.
- "Giant of Artificial Intelligence" multi-page article in the magazine *Talouselämä* (Finnish analog to Businessweek), June, 2008.
- "Research on poker a good deal for airport security", *Pittsburgh Post Gazette* front page, 8/2/2010. The article also appeared in *Homeland Security Today*, *Airport Business*, *ACM Technews*, *scrippsnews*, *IndependentMail*, *indiatimes*, *Cake Poker*, *Texas Holdem Training*, *Titan Poker*, and many other outlets.
- Article "Kidney Exchange" on our kidney exchange work and me in *National Science Foundation CS Bits & Bytes*, Volume 1, Issue 6, 2/27/2012.
- "Kidney Exchange Algorithm Launches Chain of 10 Transplants". COMPUTING RESEARCH HIGHLIGHT OF THE WEEK [July 17–24, 2009]. Computing Research Consortium.
- *BusinessWeek*, Developments to Watch section. 9/10/2007. MEDICAL MATH: Matching More Organs To More Patients.
- Our kidney exchange work was covered on NBC Nightly News with Brian Williams, 9/17/2007.

- *New York Times*. 7/26/2007.
- *Der Spiegel*. Glück aus Berechnung. Poker, das alte Zockerspiel, kommt zu neuem Ansehen — Computerforscher, Schachgrossmeister und Mathematiker entdecken seine strategische Reize. 7/17/2006.
- *Computerworld*. AI Boosting Smarts in Online Auctions. 11/24/2003.
- *BusinessWeek*, Developments to Watch section. 5/17/99: “Cyberauctions You Can Finesse”. (Article on my combinatorial auctions).
- 1-page article on my electronic commerce server, *eMediator*, in *Tages Anzeiger*, Computer section, Switzerland. Page 57. Journalist: Dani Metzger. 7/5/99. ”Feilschen im globalen Basar”.
- Article in *Science Daily*. 4/27/99: “Electronic Auction House First To Offer Mobile Agent”.
- Interviewed for and covered in the *Financial Times* (London) 7/22/1998: “Cooling off for the hot bots”.
- Interviewed for and cited in the *New York Times* 2/10/1997: “Intelligent Software Finding Niche”.
- Interviewed for and spoke on the *Science Update* US national radio program regarding electronic commerce systems consisting of multiple self-interested software agents. Official broadcast date was 7/18/97, but actual broadcast dates vary station to station. Also broadcast on Mutual Broadcasting’s *America in the Morning*.
- “Algorithm Matches Kidneys More Efficiently”, *International Business Times*, 11/18/2010.
- “Algorithm could lead to many more kidney transplants”, *Marketplace Tech Report*, which airs on *NPR* stations, interviewed me on kidney exchange, and airings started 11/24/2010.
- Faculty Earn NSF Grants to Accelerate Innovation, 8.5 x 11 News, 9/22/2011.
- Industrial Engineering and Management Science Guild alumni magazine spotlight, Helsinki University of Technology, Finland, 2/2011.
- “His program could speed U.S. kidney transplants”, *Pittsburgh Post Gazette* front page, 12/18/2010.
- “A Match for Life”, Dr. Dobbs, 11/23/2010.
- “System gives transplants a math boost: CMU develops algorithm to match donor organs, potential recipients”, *Pittsburgh Tribune Review*, 11/22/2010.
- “Its a match: Algorithm finds kidneys”, Futurity.org (a science news website run by the AAU), 11/18/2010.
- CMU home page story on our kidney exchange work, 11/17/2010.
- “Artificial intelligence learns from poker bluff: Carnegie Mellon team puts its smarts to the test during victorious run in tournament”, *Pittsburgh Tribune Review*, 8/4/2010.
- “Winning Hand”, *The Link*, Spring 2009.
- Feature article in *International Science Grid this Week*: “Poker, parallelism and payoff”, 4/29/2009.
- “Scientists create algorithm to help kidney transplants”, *The Tartan*, 3/30/2009.



- “‘Altruistic’ kidney donors starting chain-reaction transplants”, Pittsburgh Post Gazette, 3/22/2009.
- “Matchmaking for Kidneys” in *SIAM (Society for Industrial and Applied Mathematics) News*, 12/21/2008.
- Carnegie Mellon News Headlines article: “Sandholm Among The 73 Biggest Brains in Business”. Summer 2008.
- “Shared Memory Poker”. Pittsburgh Supercomputing Center, Projects in Scientific Computing, 2008
- *Carnegie Mellon Today* (CMU’s monthly magazine). January 2008. Cover story. Pay It Forward: Tuomas Sandholm Rewrites Organ Donation.
- *Discovery News* (Discovery Channel web site). Math Matches Kidney Donors to Patients. 6/18/2007.
- *medGadget: internet journal of emerging medical technologies*. How to Barter a Kidney. 6/14/2007.
- On *KQV* radio show live regarding our kidney exchange algorithm. 6/12/2007.
- *National Science Foundation (NSF) News From the Field*: Carnegie Mellon Scientists Devise Method to Increase Kidney Transplants. 6/11/2007.
- *Pittsburgh Tribune-Review*: CMU scientists use math to save lives. 6/11/2007.
- *Pittsburgh Post Gazette*. Paired donations give organ transplants a brighter future. 5/9/2007.
- *ACM TechNews*. The Thinkers: CMU Prof Using Game Theory to Match Kidneys. 5/7/2007.
- *Pittsburgh Post Gazette*. (front page) The Thinkers: CMU Prof Using Game Theory to Match Kidneys. 5/7/2007.
- *PokerMag*. Robot Poker Player Ups the Ante. 7/21/2006.
- *The Mercury News*. Computers find poker, like real life, a tougher challenge than chess. 7/18/2006.
- *ACM TechNews*. Covered one of our early pokerbots, *GS2*. 7/2006.
- *Pittsburgh Post Gazette*. Covered one of our early pokerbots, *GS2*. 7/2006.
- *Dr. Dobbs*. Computer Poker: AI Contest is a Big Deal. 7/7/2006.
- *TEQ Magazine*. Decisions, decisions, decisions; Tuomas Sandholm and CombineNet lead the way in expressive competition through combinatorial optimization. July/August issue, 2003.
- *Pittsburgh Post Gazette*. Europe slow in stemming ‘brain drain’ to America. Pittsburgh ‘brain gain’ section. 10/20/2003.
- *Pittsburgh Post Gazette*. Risk Diary: How one man copes with growth. 9/11/2003.
- *Pittsburgh Post Gazette*. The man behind the curtain: CMU professor has developed programs adept at picking out the best rules to govern the decision-making process. 8/11/2003.
- *The Tartan*: Sandholm will speak on CS, Game Theory. 9/15/2003.
- *Pittsburgh Tribune-Review*: Newsmaker: Tuomas Sandholm. 8/19/2003.

- *Pittsburgh Post Gazette*: CMU Professor Wins Award for Program that Aids Decision-Making Process. 8/11/2003.
- *Pittsburgh Tribune-Review*: CombineNet Founder Honored. 3/6/2003.
- *Carnegie Mellon News*. CombineNet Founder Honored. Computer Science Professor Wins Prestigious AI Award. September 2003.
- Article in *The Edmonton Sun*, 8/2/2001: “Coming soon: computers that vote”. Inside story by Doug Beazley.
- Article in *The Toronto Star*, 8/7/2001: “Soon: Artificial intelligence at your service. Future programs, machines may do deals for you”.
- My auction server covered in *St. Louis Business Journal*, In the Spotlight section, 5/17/99.

### **Selected media appearances of Prof. Sandholm’s second company, CombineNet, Inc.**

- “For an Online Marketplace, Its Better Late Than Never” , *New York Times*, 11/20/2010.
- *Forbes.com*. 8/10/2003.
- *CIO Magazine*: How to Know if E-Procurement Is Right for You. 6/15/2003.
- *Smart Business Magazine*: Doing Their Bidding: Giving Bidders and Buyers More Options. October 2003.
- *The Daily Deal* wrote an article on CombineNet 5/30/2002.
- *USA Today*: CombineNet Announces Renewal of Software License Agreement with PPG Industries. 7/10/2003.
- Listed by The Standard: Intelligence for the Internet Economy 3/2001.
- 11-minute interview on *Wallstreet.com*, 6/2001.
- “The Bid, Evaluation, and Optimization Solution (BEOS)”, US Department of Agriculture (USDA) *Web Based Supply Chain Management Update*, September 2008.
- *Supply & Demand Chain Executive*. New Tool for Optimized Sourcing of North American Truckload Transportation. November 2005.
- *Supply Chain Systems Magazine*. Understanding Optimization. September 2005.
- *CPO Agenda*. Beyond reverse auctions. Spring 2005.
- *Modern Plastics*. How P&G Buys Plastics. December 2004.
- *Purchasing Magazine*. P&G Boosts Leverage. 11/4/2004.
- *GlobalCPO.com*. Siemens builds optimization capabilities.
- *B2B Market Alert*. Pagonis named to CombineNet post. Sept 2–9, 2004.
- *Supplier Selection & Management Report*. Siemens’ COP Process Unravels Complex Bids Quickly, Accurately. July 2004.
- *Purchasing Magazine*. Freight buyers plug in from different angles. 6/17/2004.
- *Purchasing Magazine*. Decision Support. The power to ask “What if?”. 4/1/2004.

- *Pittsburgh Post Gazette*. Promising Software Venture Gets \$12M. 2/21/2004.
- *Purchasing Magazine*. Shippers Get Strategic in Comparing Performance. 2/5/2004.
- *Inbound Logistics*. Moving Beyond Reverse Auctions: Using Combinatorial Optimization, Dupont Finds Further Ways to Save on Transportation. 11/2003.
- *Supplier Selection and Management Report: Purchasing Leadership: “Expressive” Online Bidding Cuts Ocean Freight Costs at Bayer*. June 2003.
- *Traffic World: Freight on the Block*. 5/12/2003.
- *eMarketect Magazine: Case Study: CombineNet Streamlines Sea freight Allocations for Bayer Corporation*. 4/22/2003.
- *iSource: Bayer Taps CombineNet*. 4/11/2003.
- *Yahoo! Finance: CombineNet Founder and Chief Technology Officer Receives Prestigious Awards for Scientific Achievement*. 3/5/2003.
- *USA Today, Money section: CombineNet Hires Global Business Expert in Supply Chain, Procurement Management*. 2/18/2003.
- *Pittsburgh Business Times: CombineNet opens an office in London*. 1/16/2003.
- *“Sunday Business Page” TV show with Bill Flanagan, KDKA-TV*. 1/5/2003.
- *Pittsburgh Tribune-Review: The future’s looking bright*. 11/20/2002.
- *Pittsburgh Business Times: P&G deal fuels growth, move at CombineNet*. 11/15/2002.
- *line56.com, E-Business News: CombineNet Lands Procter & Gamble*. 11/8/2002.
- *bizjournals.com (also Pittsburgh Post Gazette): CombineNet wins federal grant*, 6/12/2002.
- *VCBuzz.com: Analysis Software Firm CombineNet Gets \$6 Million Second Round*. 6/3/2002.
- *Private Equity Week* wrote an article on CombineNet 5/31/2002.
- *eChemmerce (Chemical, Plastics & Energy E-Commerce): PPG Licenses ClearBox*. 2/14/2002.
- *Pittsburgh Business Times*. Page 3: half-page article with a picture: “Better Mousetrap: CombineNet software lets bidders pick and choose”. Page 63: “CombineNet: As of yet, there’s no competition”. January 11–17, 2002.
- Half-page article on the front page of the business section (continued later in the paper) of the *Pittsburgh Post-Gazette*: Making a home in Pittsburgh: California software start-up CombineNet moves to Oakland. 3/9/2001. By Antonio Gilb, Post-Gazette Staff Writer.
- Business News Briefs of the *Pittsburgh Post-Gazette*: California software concern finds home in Oakland. Top left of the business section. 3/7/2001.

#### **Selected media appearances of Prof. Sandholm’s first company, BusinessBots, Inc.**

- 1-page article on BusinessBots in *Time*, Business section. 7/12/99: “The Next E-volution: BusinessBots could transform corporate commerce, just as the web transformed consumer shopping”.
- *Time*, Select Issue, 9/6/99.

- *The Forrester Report*, April 2000.
- *CBS Marketwatch*, 8/2/99: “Robots in cyberspace”.
- *PC Welt*, July, 1999.
- *Industry Standard*, 10/12/98: “Four Secret Net Companies You Should Know”.
- *Red Herring magazine*, 2/98.
- *InformationWeek Online*, 8/2/99: “Java Application Builds Vertical E-Markets”.
- *Release 1.0*, 10/97: “Evolving Commerce”.

## EXTERNAL PROFESSIONAL ACTIVITIES

### Associate Editor of journals

- ACM Transactions on Economics and Computation (Associate Editor on the founding editorial board), 2011–.
- Artificial Intelligence (AIJ), 1/2011–.
- Autonomous Agents and Multi-Agent Systems (AAMAS), 5/1999–

### Editorial board member for journals

- Artificial Intelligence (AIJ), 1/2007–12/2010.
- Journal of Artificial Intelligence Research (JAIR), 1/1999–3/2002
- Knowledge, Rationality and Action. (New section of the journal *Synthese*. Appears as two separate issues of that journal per year starting 2004.) Founding editorial board member, 2003–2007.

### Chair

- Program Co-Chair (with John Riedl), ACM Conference on Electronic Commerce (EC), 2008.
- Program Co-Chair (with Makoto Yokoo), International Conference on Autonomous Agents and Multi-Agent Systems (AAMAS), 2003.
- Associate Chair, National Conference on Artificial Intelligence (AAAI), 2013.
- Area Chair, National Conference on Artificial Intelligence (AAAI), 2011.
- Area Chair (Economics) of the International Conference on Autonomous Agents and Multi-agent Systems (AAMAS), 2009.
- Organizer (with Ulle Endriss, Jerome Lang, and Francesca Rossi). Dagstuhl Seminar 07431: Computational Issues in Social Choice. Schloss Dagstuhl, Germany, October 21–26, 2007.
- Organizer (with Michael Rothkopf and Eric Rasmusen). DIMACS conference on Auctions with Transaction Costs, March 22–23, 2007.
- Organizer (with Avrim Blum). Market Design Workshop. Hosted by my NSF ITR team. Carnegie Mellon University, May 8–9, 2006.
- Organizer (with Rudolf Müller and Daniel Lehmann). Dagstuhl Seminar on Computing and Markets. Schloss Dagstuhl, Germany, January 3–7, 2005.
- Organizer (with R. Ravi, C. ParLOUR, and A. Blum). Market Design workshop. Hosted jointly by my NSF ITR team and the Aladdin team. Carnegie Mellon University, October 28–29, 2004. 55 participants.
- Organizer and Chair. Agents and Ecommerce panel at the *International Conference on Autonomous Agents and Multiagent Systems (AAMAS)*, Melbourne, Australia, 7/16/2003.
- Organizer (with Rudolf Müller, Rakesh Vohra, and Daniel Lehmann). Dagstuhl Seminar on Electronic Market Design. Schloss Dagstuhl, Germany, June 9–14, 2002. 60 participants from around the world.

- Area chair, responsible for papers submitted in the area of Computational Market Systems. Third International Conference on Autonomous Agents (AGENTS), Seattle WA, 1999.
- Break-out group on Computer & Networking Technologies at the NSF Workshop on Research Priorities in Electronic Commerce, Austin, TX, September 10-12, 1998.
- Co-chair of the *Market-based Systems* working group at the International Workshop on Multi-Agent Systems (IWMAS), MIT, October 12-14, 1997.
- AI and Logistics Workshop, Finnish Artificial Intelligence Conference, (Organizer, Chair, and Referee), Helsinki, Finland, 1992.

#### **Associate editor**

- Management Science. Special Issue on Electronic Markets. 2002–2003.
- Special issues of *Journal of Economic Dynamics and Control (JEDC)* and *Computational Economics (CE)* on Agent-Based Computational Economics, 1999. (Also acted as a reviewer.)

#### **Executive and advisory committee memberships**

- *Councilor* (elected position), *Executive Council of the Association for the Advancement of Artificial Intelligence (AAAI)*, 2008–2011.
- Association for the Advancement of Artificial Intelligence (AAAI) *Awards Committee*, 2/2010–8/2011.
- Association for the Advancement of Artificial Intelligence (AAAI) *Finance Committee*, 7/2010–2011.
- Association for the Advancement of Artificial Intelligence (AAAI) *Membership Committee*, 2008–2010.
- International Foundation for Autonomous Agents and Multiagent Systems (IFAAMAS), Board of Directors member (elected), 2006–2012.
- IFAAMAS Finance Subcommittee, 2009–.
- ACM SIGART Autonomous Agents Research Award selection committee member, 2011, 2012.
- Technical Advisor to the *United Network for Organ Sharing (UNOS)* (i.e., the body that handles all transplantation in the US), 2011–.
- UNOS *Kidney Paired Donation (KPD) Program Work Group*, (founding member, 2009–). (Designing nationwide kidney exchange. Pilot program started running in October 2010.)
- UNOS *KPD Program Work Group, Donor Chains Subcommittee*, (founding member, 2010–).
- UNOS/OPTN KPD Strategic Planning Team (founding member, 7/2011–).
- UNOS KPD Optimization Algorithm and Design Subcommittee (founding member 2/2013–).
- Member, Allocation Policies and Algorithms Work Group, Consensus Conference on Kidney Paired Donation, co-sponsored by the American Society of Transplantation and the American Society of Transplant Surgeons, 2012.
- Representative of the Allocation Policies and Algorithms Work Group to the Implementation Work Group, 2012.

- Ad hoc Advisor for the *Alliance for Paired Donation* (one of the two largest regional kidney exchanges in the US) 2006–2008.
- Ad hoc Advisor for the *Paired Donation Network* (one of the two largest regional kidney exchanges in the US) 2008–2011.
- Olympus Advisory Cabinet, 2007–. Project Olympus is a new initiative designed to create and sustain Next Generation Computing innovation for Western Pennsylvania.
- Carnegie Science Center Awards for Excellence, Information Technology category, award selection committee, 11/2004–7/2010.
- Steering Committee Member, AAAI Annual Poker Competition, 2009–.
- Judge in the Open Innovation Competition, organized by Project Olympus and sponsored by Foundation Capital, March 2010. Theme of the competition was ideas/technologies as the basis for startups for early detection of trends in social media.
- Best paper award selection committee, ACM Conference on Electronic Commerce (EC), 2010.
- International Foundation for Multiagent System (IFMAS), Board of Directors member (elected), 2004–2006.
- Executive Committee, International Joint Conference on Artificial Intelligence (IJCAI), 2004–2006.
- Advisory Committee, International Joint Conference on Artificial Intelligence (IJCAI-05), Edinburgh, UK, 7/31/05–8/5/05.

#### **Senior program committee member**

- ACM Conference on Economics and Computation (EC), 2014.  
(EC changed its name from “ACM Conference on Electronic Commerce” to “ACM Conference on Economics and Computation” in 2014.)
- ACM Conference on Electronic Commerce (EC), 2012.
- International Joint Conference on Artificial Intelligence (IJCAI), 2009, 2011, 2013.
- National Conference on Artificial Intelligence (AAAI), 2002, 2004, 2010, 2012.
- International Joint Conference on Autonomous Agents and Multi-Agent Systems (AAMAS), 2002, 2007, 2009, 2010, 2012, 2013.  
(AAMAS-02 was the inaugural joint conference of the International Conference on Multi-Agent Systems (ICMAS), International Conference on Autonomous Agents (AGENTS), and the workshop on Agent Theories, Architectures, and Languages (ATAL).)
- International Conference on Machine Learning (ICML), 2007.

#### **Program committee member**

- Second World Congress of the Game Theory Society (GAMES), 2004. One of five program committee members.
- National Conference on Artificial Intelligence (AAAI), 1996, 1997, 1998, 1999, 2000, 2005, 2007.
- ACM Conference on Electronic Commerce (EC), 1999 (inaugural year), 2003, 2006, 2011.

- International Joint Conference on Artificial Intelligence (IJCAI), 2003.
- International Conference on Multi-Agent Systems (ICMAS), 1998. (This conference was merged with two others to form the AAMAS conference starting in 2002.)
- International Conference on Uncertainty in Artificial Intelligence (UAI), 2004.
- International Conference on Autonomous Agents (AGENTS), 1997 (inaugural year), 1998. (This conference was merged with two others to form the AAMAS conference starting in 2002.)
- International Conference on Integration of Artificial Intelligence and Operations Research Techniques in Constraint Programming for Combinatorial Optimization Problems (CPAIOR), 2009, 2013.
- Conference on Theoretical Aspects of Knowledge and Rationality (TARK), 2001, 2005.
- International Conference on Distributed Computing Systems (ICDCS), 1998.
- International Symposium on Algorithmic Game Theory (SAGT), 2009.
- International Workshop on Computational Social Choice (COMSOC), 2012.
- Ad Auctions Workshop (used to be called the Sponsored Search Workshop 2005–2007), 2007, 2011.
- AAI Spring Symposium on Game Theory for Security, Sustainability and Health, 2012.
- Workshop on Preference Handling for Artificial Intelligence, 2007.
- Agent-Mediated Electronic Commerce Workshop (AMEC), 1999, 2002.
- Workshop on E-Business and the Intelligent Web, 2001.
- Workshop on Negotiation: Settling Conflicts and Identifying Opportunities, 1999.
- Workshop on Decision Theoretic and Game Theoretic Agents, 1999, 2000.
- Workshop on Agent-Mediated Electronic Trading, 1998.
- Workshop on Artificial Societies and Computational Markets, 1998.
- International Workshop on Cooperative Information Agents (CIA), 1997, 1998.
- NSF electronic commerce initiative planning ad hoc committee, 1997.
- Scandinavian Conference on Artificial Intelligence (SCAI), 1997.

#### **Organizing committee member**

- NSF ITR team workshop on Foundations of Electronic Marketplaces: Game Theory, Algorithms, and System, University of California, Santa Barbara, June 5–6, 2003.
- NSF ITR team workshop on Foundations of Electronic Marketplaces: Game Theory, Algorithms, and System, Northwestern University, MEDS, August 3–5, 2002.
- Infonomics Workshop on Electronic Market Design, Maastricht, The Netherlands, July, 11-13, 2001. (Program committee and organizing committee member.)
- AAI Spring Symposium: Satisficing Models, Stanford, CA, March 1998.



- NSF workshop on Electronic Commerce (Strategic Funding Directions), University of Texas, Austin. Invited organizing committee member, May 1998.

## Referee

### External reviews and funding agencies

- Evaluator of candidates for a professorship in “Internet and networks in ubiquitous systems”, Computer Science and Engineering Laboratory in the Department of Electrical and Information Engineering of the Faculty of Technology in the University of Oulu, Finland, 2010–2011.
- Oulu Infotech (a large industry-university research consortium) 4-year evaluation, Finland, Fall 2009.
- Netherlands Organisation for Scientific Research, 2012.
- International Joint Conference on Artificial Intelligence (IJCAI) workshop proposals, 2011.
- National Science Foundation (NSF), Division of Computing and Communication Foundations, Interface between Computer Science and Economics & Social Sciences (ICES).
- National Science Foundation (NSF), CISE/IIS, (review panelist and/or reviewer), several different years.
- National Science Foundation (NSF), ITR, (review panelist).
- National Science Foundation (NSF), DRMS Career award program.
- National Science Foundation (NSF), Decision, Risk and Management Sciences program.
- National Science Foundation (NSF), International Research Experience for Students (IRES) Program.
- National Science Foundation (NSF), Computation and Social Systems program, (twice).
- National Science Foundation (NSF), Computation and Social Systems program, (review panelist).
- National Science Foundation (NSF), Knowledge and Distributed Intelligence in the Information Age program.
- National Science Foundation (NSF), Computation and Social Systems program, (review panelist).
- National Science Foundation (NSF), Advanced Network Infrastructure and Research program.
- National Science Foundation (NSF), Information Technology and Organizations program, (review panelist).
- National Science Foundation (NSF), Computer Networks program.
- Natural Sciences and Engineering Research Council of Canada (NSERC), 2003.
- United States-Israel Binational Science Foundation, 2005.
- The Israel Science Foundation, 1998, 1999 (2), 2010.

### Journals

- Journal of the ACM (JACM), 2001, 2004, 2010, 2011.

- SIAM Journal of Computing, 2000.
- Artificial Intelligence (Journal), 1995, 1996, 1997, 1999, 2000, 2002 (2), 2003, 2005, 2006 (2), many in between, 2009 (2), 2011.
- Artificial Intelligence (Journal) Special issue on Computational Trade-offs under Bounded Resources, 1999.
- IEEE Transactions on Pattern Analysis and Machine Intelligence (Journal), 1997.
- Games and Economic Behavior (Journal), 1998, 2000.
- Communications of the ACM, 2000.
- Journal of Artificial Intelligence Research (JAIR), 1996 (2), 1997 (3), 1999, 2000 (4), 2001 (3), 2002 (4), 2005, 2011.
- Journal of Economic Theory (JET).
- Review of Economic Studies (RES).
- Journal of Automated Reasoning, Special issue on SAT 2000, 1999.
- Management Science, 2002 (3).
- Journal of Experimental Algorithmics.
- International Journal of Electronic Commerce (IJEC), 1999.
- Electronic Commerce Research Journal (ECR), 2002.
- IEEE Transactions on Systems, Man, and Cybernetics (Journal), 1997.
- Computational Intelligence (Journal), 1996, 1999, 2000.
- Computational Intelligence (Journal), Special Issue on Agent Technology for Electronic Commerce, 2002 (2).
- Naval Research Logistics, 2002.
- IEEE Expert (Journal), 1994.
- Information Processing Letters, 1999.
- IEEE Transactions on Data and Knowledge Engineering (Journal), 1996.
- Operations Research, 2002.
- INFORMS Journal of Computing, 2005.
- Journal of Experimental and Theoretical Artificial Intelligence (JETAI), 1996, 1997.
- Autonomous Agents and Multi-Agent Systems (Journal), 1997, 1998, 1999, 2000 (2), 2001, 2002 (3).
- American Economic Journal: Microeconomics, 2008.
- Decision Support Systems (Journal), 1999.
- Intelligent Manufacturing (Journal), 1997.
- IIE Transactions on Operations Engineering (Journal), Special issue on Game Theory Applications in Industry, 1998

- Artificial Intelligence (Journal) Special issue on Economic Principles of Multiagent Systems, 1995.
- ACM Computing Surveys, 2004.
- International Journal of Cooperative Information Systems (IJCIS), 1998.
- Software – Practice and Experience, 2002.

#### Conferences and workshops

- Annual Symposium on Foundations of Computer Science (FOCS), 2011.
- International Conference on Parallel Processing (ICPP), 2009.
- ACM-SIAM Symposium on Discrete Algorithms (SODA), 2002.
- International Joint Conference on Artificial Intelligence (IJCAI), 1995, 1997, 2001, 2005.
- National Conference on Artificial Intelligence (AAAI), 1996, 1997, 1998, 1999, 2000, 2006, 2007.
- International Conference on Machine Learning (ICML), 1996.
- Annual ACM Symposium on Theory of Computing (STOC), 1998, 2000, 2003, 2005.
- First ACM Conference on Electronic Commerce (EC), 1999.
- 8th International Workshop on Approximation Algorithms for Combinatorial Optimization Problems (APPROX), 2005.
- International Conference on Distributed Computing Systems (ICDCS), 2000.
- IEEE INFOCOM, The Conference on Computer Communications, 1998.
- First International Conference on Multiagent Systems (ICMAS), San Francisco, CA, 1995.
- First International Conference on Autonomous Agents (AGENTS), Marina del Rey, CA, 1997.
- Scandinavian Conference on Artificial Intelligence (SCAI), Special theme of the conference was Intelligent Agents, Helsinki, Finland, 1997.
- AAAI Spring Symposium Series: Satisficing Models, Stanford University, CA, 1998.
- International Joint Conference on Artificial Intelligence Workshop on Adaptation and Learning in Multiagent Systems, Montreal, Canada, 1995.
- European Conference on Artificial Intelligence Workshop on Learning in DAI Systems, Budapest, Hungary, 1996.
- AAAI Spring Symposium Series: Adaptation, Coevolution and Learning in Multiagent Systems, Stanford University, CA, 1996.

#### **Formal external mentor of PhD students at conferences**

- At the International Conference on Autonomous Agents and Multiagent Systems (AAMAS), 2012: Suguru Ueda.

- At the International Joint Conference on Artificial Intelligence (IJCAI), 2011: Reshef Meir and Victor Sánchez.
- At the International Conference on Principles and Practice of Constraint Programming (CP), 2003.
- At the International Conference on Autonomous Agents and Multiagent Systems (AAMAS), 2003.
- At the International Conference on Autonomous Agents and Multiagent Systems (AAMAS), 2002.

### Professional affiliations

- American Association for Artificial Intelligence (AAAI)
- Association for Computing Machinery (ACM)
- The Game Theory Society
- Institute for Operations Research and the Management Sciences (INFORMS)
- Constraint Programming Society in North America (CPNA)
- American Economic Association (AEA)

### Companies founded

7/2012–

#### **Optimized Markets, Inc.**

*Founder, President, CEO, and Chairman*

CMU spinout in optimization and electronic marketplaces. First product is an optimization-powered tool for advertising campaign sales and scheduling. Second product is in deciding whether to sell cable advertising slots to zone- versus interconnect-level campaigns. \$600,000 of funding received. Highly successful proof-of-concept on real data completed with one of the world's largest MSOs—leading to double-digit revenue lift.

9/2011–

#### **Sandholm Enterprises, Ltd.**

*Founder, President, CEO, and Chairman*

Consulting on market design and optimization; technology and software development; intellectual property generation and holding.

5/1999–6/2010      **CombineNet, Inc. (www.CombineNet.com)**  
*Founder and Chief Scientist 12/2008–6/2010*  
*Founder, Chairman of the Board, and Chief Scientist 3/2006–11/2008*  
*Founder, Chairman of the Board, and Chief Technology Officer 5/1999–2/2006*  
CombineNet develops and runs optimization systems for markets,  
such as procurement auctions with expressive bidding.  
Over 50 big-name customers (mainly Global 2,000 companies).  
Over \$60 billion in trading volume 2002–2010; over \$6 billion saved.  
Founded 4/2000.  
Raised \$1,800,000 in Series A venture round.  
Moved from Los Angeles to Pittsburgh as Dr. Sandholm moved to CMU.  
Raised additional \$6,000,000 in Series B venture round, 5/2002.  
Raised additional \$12,000,000 in Series C venture round, 2/2004.  
Raised additional \$12,000,000 in Series D venture round, 2/2006.  
Raised additional \$9,000,000 in Series E venture round 11/2008.  
Raised additional \$3,000,000 in Spring 2010.  
Acquired 6/7/2010.

1997–2001      **BusinessBots, Inc.**  
*Chief Scientist. (Later I asked my duties to be reduced to Technical Advisor.)*  
*Board observer.*  
Intelligent agent-mediated electronic marketplaces.  
Strategic alliance with Andersen Consulting. Member of CommerceNet consortium.  
Raised over \$12,000,000 in venture financing.  
San Francisco, CA

### Consulting work, corporate boards, and corporate advisory boards

8/2012–      **Granata Decision Systems, Inc.**  
Chairman of the Board (6/24/2013–)  
Board member, technical advisor, and business advisor (8/2012–)  
Granata Decision Systems provides software that helps businesses and consumers  
make complex, data-driven group decisions.  
Toronto, Canada

10/2011–      **(Founding) Scientific Advisory Board member of the  
Technion-Microsoft Electronic Commerce Research Center**  
The Technion-Israel Institute of Technology, Microsoft Research (MSR) and Mi-  
crosoft Online Services Division (OSD) co-established 10/2011 the Academic Re-  
search Center for E-Commerce Technologies. The new Research Center will promote  
and fund basic research in areas of computer science, artificial intelligence, game  
theory, economic and psychology, focusing on the connections between these sub-  
jects in the e-commerce domain. The center is the first academic research program  
by Microsoft Research in Israel, a part of the Microsoft R&D Center in Israel.

- 8/2010– **Netcycler**  
 Helped re-design Netcycler’s core matching algorithm for their Internet barter exchange (“a money-less eBay”). Netcycler has tens of thousands of customers in Finland, Germany, the UK, and the US.  
 Helsinki, Finland
- 2/2009– **Baidu**  
 Sole market design consultant. Baidu completely redesigned its sponsored search auctions during this time. Monetization per eyeball doubled and Baidu’s market cap increased from \$10 billion to \$50 billion. Now designing additional markets for Baidu.  
 Beijing, China
- 7/2012– **Rare Crowds, Inc.**  
 Consulting Chief Scientist  
 Startup that develops capabilities for highly detailed targeting in display advertising markets.  
 Seattle and New York
- 2008 **Google**  
 Legal expert on a patent case.
- 2005–2008 **Yahoo!**  
 Re-designing Yahoo’s display advertising market and sponsored search auctions. Gave several day-long tutorials and talks on expressive optimization-based markets for the purpose. Proposed the idea of a market that integrates campaign-based advertising and spot advertising, and Yahoo! is now using that idea, with some newer enhancements.  
 Sunnyvale, CA; Santa Clara, CA; Pasadena, CA; Burbank, CA
- 2/16/2006 **Mars, Inc.**  
 Combinatorial optimization and expressive commerce.  
 Mclean, VA
- 4/2001-12/2001 **Raytheon**  
 Designing electronic marketplaces.  
 Denver, CO
- 8/2000 **Pavillion Technologies, Inc.**  
 Designing electronic marketplaces.  
 Austin, TX
- 5/1999–6/1999 **perfect.com** (originally iwanto.com)  
 Designing electronic marketplaces.  
 Palo Alto, CA
- 6/1997 **Mitsubishi Horizon Systems Laboratory**  
 Designing electronic marketplaces, and economic resource allocation mechanisms for mobile agents.  
 Waltham, MA

- 7/1997–7/1998      **Hewlett Packard**  
Automated negotiation, contracting, and electronic markets.  
Bristol, UK
- 2/1997              **University of Ronneby**  
Consulting on developing a market-based multiagent system for electricity distribution for Southern Sweden  
Ronneby, Sweden
- 2/1997              **Lund University**  
Consulting on developing a market-based multiagent system for electricity distribution for Southern Sweden  
Lund, Sweden
- 7/1994              **Technical Research Centre of Finland**  
*Laboratory for Information Processing*  
Consulting on further development of the fielded EPO truck transportation optimization package  
Espoo, Finland
- 1993                **Technical Research Centre of Finland**  
*Laboratory for Information Processing*  
Consulting on developing the EPO train transportation optimization package  
Espoo, Finland
- 1992                **Jääkärimäki Co.**  
Voting member, Board of Directors  
Helsinki, Finland
- 1989–2000        **Parodent Co.**  
Voting member, Board of Directors  
(Acquired in 2000.)  
Helsinki, Finland
- 1989–92           **Parodent Co.**  
Buying & configuring PCs, peripherals & software  
Helsinki, Finland

## CONTRACT AND GRANT SUPPORT

Total since 5/1/97 is \$16,242,018, of which \$10,184,193 as Principal Investigator. These figures include both academic and industrial grants as follows. These figures do not include the \$55,800,000 (12M + 1.8M + 6M + 12M + 12M + 9M + 3M) of venture capital raised. These figures also do not include the value of the grants of supercomputing time and advanced support.

### Academic grants received

Total since 5/1/97 is \$9,104,488, of which \$8,047,663 as Principal Investigator. These amounts do not include time grants and support grants on supercomputers.

### Current academic grants

- |                     |   |
|---------------------|---|
| 9/1/2013–8/31/2016  | <b>RI: Small: Expressiveness and Automated Bundling in Mechanism Design: Principles and Computational Methodologies</b><br><i>NSF Robust Intelligence</i><br>Tuomas Sandholm (PI)<br>US\$ 425,000 |
| 7/25/2013–7/31/2014 | <b>Supplement for Sophisticated Electronic Markets for TV Advertising, Powered by Novel Optimization</b><br><i>NSF AIR</i><br>Tuomas Sandholm (PI)<br>US\$ 50,000                                 |
| 9/1/2012–           | <b>Drug Design and Treatment Planning via Sequential Games</b><br><i>Microsoft Computational Thinking Center at CMU</i><br>Tuomas Sandholm (PI)<br>US\$ 75,000                                    |
| 6/17/2010–5/31/2014 | <b>RI: Medium: Abstraction, Equilibrium Finding, Safe Opponent Exploitation, and Robust Strategies for Imperfect-Information Games</b><br><i>NSF</i><br>Tuomas Sandholm (PI)<br>US\$ 719,830      |
| 8/1/2011–7/31/2014  | <b>AIR: Sophisticated Electronic Markets for TV Advertising, Powered by Novel Optimization</b><br><i>NSF</i><br>Tuomas Sandholm (PI)<br>US\$ 300,000  |



- 5/1/2011–4/30/2014      **ICES: Small: New and Better Markets via Automated Market Making**  
*NSF*  
 Tuomas Sandholm (PI)  
 US\$ 324,340
- 9/1/2012–8/31/2015      **My PhD student John Dickerson received a 2012 National Defense Science and Engineering Graduate (NDSEG) Fellowship**  
 US\$ 218,410
- 5/19/2013–12/30/2013      **Supplement to supercomputer time grant “Large-shared-memory supercomputing for game-theoretic analysis with fine-grained abstractions, and novel tree search algorithms”**  
*Pittsburgh Supercomputing Center*  
 Tuomas Sandholm (PI)  
 250,000 Service Units on the world’s largest shared-memory supercomputer (4,096 cores and 32 Terabytes of RAM).

**Past academic grants**

- 10/1/2011–9/30/2013      **Supercomputer time grant “Large-shared-memory supercomputing for game-theoretic analysis with fine-grained abstractions, and novel tree search algorithms”**  
*Pittsburgh Supercomputing Center*  
 Tuomas Sandholm (PI)  
 4,000,000 Service Units on the world’s largest shared-memory supercomputer (4,096 cores and 32 Terabytes of RAM).
- 10/1/2011–9/30/2013      **Supercomputer advanced support (ASTA) grant “Large-shared-memory supercomputing for game-theoretic analysis with fine-grained abstractions, and novel tree search algorithms”**  
*Pittsburgh Supercomputing Center*  
 Tuomas Sandholm (PI)
- 7/1/2009–6/30/2012      **RI: Medium: Algorithms for Robust Barter Exchanges, with Application to Kidneys**  
*NSF*  
 Tuomas Sandholm (PI)  
 US\$ 855,259
- 10/1/2011–5/30/2012      **My PhD student Abe Othman received the Google scholarship in Market Algorithms**  
*Google*  
 US\$ 75,600

4/1/2010–3/31/2011	<p><b>Supercomputer time grant “Leveraging supercomputing for large-scale game-theoretic analysis: Renewal”</b>  <i>Pittsburgh Supercomputing Center</i>          Tuomas Sandholm (PI)          360,000 Service Units on a 768-core 1.5 Terabyte RAM ccNUMA shared-memory supercomputer. Later converted to allocation on the world’s largest shared-memory supercomputer (4,096 cores and 32 Terabytes of RAM).</p>
4/1/2010–3/31/2011	<p><b>Supercomputer advanced support (ASTA) grant “Leveraging supercomputing for large-scale game-theoretic analysis: Renewal”</b>  <i>Pittsburgh Supercomputing Center</i>          Tuomas Sandholm (PI)</p>
10/2009	<p><b>CombineNet, Inc. gift to CMU</b>          Tuomas Sandholm (PI)          US\$ 14,000</p>
8/2010–8/2011	<p><b>Siebel fellowship for PhD student Michael Benisch</b>          US\$ 35,000</p>
4/1/2009–3/31/2010	<p><b>Supercomputer time grant “Solving large sequential games of imperfect information”</b>  <i>Pittsburgh Supercomputing Center</i>          Tuomas Sandholm (PI)          400,000 Service Units on a 768-core 1.5 Terabyte RAM ccNUMA shared-memory supercomputer.</p>
9/1/2004–8/31/2009	<p><b>ITR - (ECS + ASE) - (dmc + soc): Automated Mechanism Design</b>  <i>NSF ITR (Information Technology Research)</i>          Tuomas Sandholm (PI)          US\$ 1,100,000</p>
9/1/2008–7/1/2009	<p><b>Computational Thinking for Optimal Kidney Exchange</b>  <i>Funded by Microsoft Research, at Carnegie Mellon University</i>  <i>PROBE (PRoblem-Oriented Exploration)</i>          Tuomas Sandholm (PI)          US\$ 65,000</p>
12/2008	<p><b>CombineNet, Inc. gift to CMU</b>          Tuomas Sandholm (PI)          US\$ 13,867</p>
8/2008–8/2009	<p><b>Siebel fellowship for PhD student Andrew Gilpin</b>          US\$ 25,000</p>

3/2008–3/2009	<p><b>‘Friendly user’ time grant on new Altix machines</b>  <i>Pittsburgh Supercomputing Center</i>          Tuomas Sandholm (PI)</p>
10/9/2007	<p><b>Machine gift from Intel Corporation</b>          Tuomas Sandholm (PI)          US\$ 39,192</p>
10/1/2007–9/30/2008	<p><b>CombineNet, Inc. gift to CMU</b>          Tuomas Sandholm (PI)          US\$ 13,000</p>
5/2007	<p><b>Susquehanna International Group (SIG) gift to CMU</b>          Tuomas Sandholm (PI)          US\$ 25,000</p>
5/1/2007–4/30/2008	<p><b>Yahoo! fellowship for PhD student David Abraham</b>          US\$ 5,000</p>
10/1/2006–9/30/2007	<p><b>CombineNet, Inc. gift to CMU</b>          Tuomas Sandholm (PI)          US\$ 12,800</p>
9/15/2001–8/31/2006	<p><b>ITR/PE+SY: Collaborative Research: Foundations of Electronic Marketplaces: Game Theory, Algorithms, and Systems</b>   <i>NSF ITR (Information Technology Research)</i>          Tuomas Sandholm (PI)          Co-PIs: Avrim Blum (CMU), Subhash Suri (UCSB CS), Mark Satterthwaite (Northwestern University, MEDS), Rakesh Vohra (Northwestern University, MEDS), Ming Kao (Northwestern University, CS).          US\$ 2,800,000          Share of Carnegie Mellon University (lead university): \$ 1,200,338.</p>
9/16/2003–9/15/2006	<p><b>Alfred P. Sloan Foundation Fellowship</b>          Tuomas Sandholm (PI)          US\$ 40,000</p>
10/1/2005–9/30/2006	<p><b>CombineNet, Inc. gift to CMU</b>          Tuomas Sandholm (PI)          US\$ 12,000</p>
9/1/2005–8/31/2006	<p><b>IBM Fellowship</b>          To fund my PhD student Vincent Conitzer          US\$ 48,815</p>

- 1/1/2001–8/31/2004      **ITR/SOC: Secure Automated Negotiation under Limited Computation: Deliberation in Equilibrium**  
*NSF ITR (Information Technology Research)*  
 Tuomas Sandholm (PI)  
 US\$ 388,225  
 Entire amount transferred from Washington University to CMU
- 5/1/1998–8/31/2003      **Advanced Contract Types for Automated Negotiation**  
*NSF (Computation and Social Systems)*  
 Tuomas Sandholm (PI)  
 US\$ 120,000  
 Balance \$71,900 transferred from Washington University to CMU
- 6/1/1997–5/31/2003      **Coalition Formation among Self-Interested Computationally Limited Agents**  
*NSF CAREER award (Information Technology and Organizations)*  
 Tuomas Sandholm (PI)  
 US\$ 456,098  
 Balance \$177,502 transferred from Washington University to CMU
- 7/15/1997–9/30/2000      **Optimal Mechanisms for Negotiation under Message Passing and Belief Revision**  
*NSF (Information Technology and Organizations)*  
 Tuomas Sandholm (PI), Ronald Loui  
 US\$ 199,052
- 5/1/1997–4/30/2000      **High Performance Distributed Object Environment with Emphasis on Adaptive End-to-end QoS Guarantees**  
*DARPA (Quorum program)*  
 Guru Parulkar (PI), Douglas Schmidt, Tuomas Sandholm, Jonathan Turner  
 US\$ 650,000
- 8/1/1992–12/31/1992      **Neural Networks in Bankruptcy Prediction**  
*Technical Research Centre of Finland*  
*Laboratory for Information Processing*  
 Grantor: Remote Area Development Fund  
 Tuomas Sandholm (PI)  
 Funding approved but project never initiated (PI went to graduate school)  
 100,000 Finnish marks
- 1/31/1992–12/31/1992      **Intelligent Agents (INTELAGENT)**  
*Technical Research Centre of Finland*  
*Laboratory for Information Processing*  
 Seppo Linnainmaa (PI), Tuomas Sandholm, Aarno Lehtola.  
 500,000 Finnish marks

**Industrial grants received**

- 8/1/2011–7/31/2013      **Matching funds for the NSF Accelerating Innovation Research grant**  
*Innovation Works and CMU*  
Tuomas Sandholm (PI). US\$ 300,000
- 6/2002–6/2005      **Scalable and Usable Technology for Markets with Expressive Bidding**  
*NIST, US Department of Commerce Advanced Technology Program (ATP)*  
Tuomas Sandholm (PI). Awarded to CombineNet, Inc.  
US\$ 1,836,530
- 11/1/1997–10/31/2000      **An open component-based architecture for Internet commerce**  
*NIST, US Department of Commerce Advanced Technology Program (ATP)*  
Awarded to BusinessBots, Inc., CommerceNet, CNGroup, and Tesseract Information Systems  
US\$ 5,000,000

# EVIDENCE OF TEACHING PERFORMANCE

## COURSES TAUGHT

- Fall 2013            **CS 15-892: Foundations of Electronic Marketplaces**  
*Professor, Carnegie Mellon University*  
Ph.D.-level course in the computer science department.  
URL: [www.cs.cmu.edu/~ sandholm/cs15-892F13/cs15-892.htm](http://www.cs.cmu.edu/~sandholm/cs15-892F13/cs15-892.htm)
- Spring 2013        **CS 15-780: Advanced Artificial Intelligence**  
Cross-listed in the Robotics Institute as  
**16-731: Fundamentals of AI for Robotics.**  
*Professor, Carnegie Mellon University*  
CMU's graduate AI core course.  
Co-taught with Manuela Veloso.
- Spring 2013        **Electronic Negotiation Task**  
*Professor, Carnegie Mellon University*  
M.S.-level task-oriented course in the ecommerce program.  
Pittsburgh Campus
- Spring 2012        **Electronic Negotiation Task**  
*Professor, Carnegie Mellon University*  
M.S.-level task-oriented course in the ecommerce program.  
Pittsburgh Campus
- Fall 2011            **CS 15-892: Foundations of Electronic Marketplaces**  
*Professor, Carnegie Mellon University*  
Ph.D.-level course in the computer science department.  
URL: [www.cs.cmu.edu/~ sandholm/cs15-892F11/cs15-892.htm](http://www.cs.cmu.edu/~sandholm/cs15-892F11/cs15-892.htm)
- Spring 2011        **CS 15-780: Advanced Artificial Intelligence**  
Cross-listed in the Robotics Institute as  
**16-731: Fundamentals of AI for Robotics.**  
*Professor, Carnegie Mellon University*  
CMU's graduate AI core course.  
Co-taught with Geoff Gordon.  
URL: [www.cs.cmu.edu/~ sandholm/cs15-780S11/index.html](http://www.cs.cmu.edu/~sandholm/cs15-780S11/index.html)
- Spring 2011        **Electronic Negotiation Task**  
*Professor, Carnegie Mellon University*  
M.S.-level task-oriented course in the ecommerce program.  
Pittsburgh Campus
- Spring 2010        **Electronic Negotiation Task**  
*Professor, Carnegie Mellon University*  
M.S.-level task-oriented course in the ecommerce program.  
Pittsburgh Campus

- Fall 2009                    **CS 15-892: Foundations of Electronic Marketplaces**  
*Professor, Carnegie Mellon University*  
 Ph.D.-level course in the computer science department, with attendees from the Tepper School of Business and SEI as well.  
 URL: [www.cs.cmu.edu/~sandholm/cs15-892F09/cs15-892.htm](http://www.cs.cmu.edu/~sandholm/cs15-892F09/cs15-892.htm)
- Spring 2009                **Electronic Negotiation Task**  
*Professor, Carnegie Mellon University*  
 M.S.-level task-oriented course in the ecommerce program.  
 Pittsburgh Campus
- Spring 2009                **CS 15-780: Advanced Artificial Intelligence**  
 Cross-listed in the Robotics Institute as  
**16-731: Fundamentals of AI for Robotics.**  
*Professor, Carnegie Mellon University*  
 CMU's graduate AI core course.  
 Co-taught with Geoff Gordon.  
 Completely redesigned the content from scratch. Course rating 4.50/5.  
 URL: [www.cs.cmu.edu/~sandholm/cs15-780S09/index.html](http://www.cs.cmu.edu/~sandholm/cs15-780S09/index.html)
- Spring 2008                **Electronic Negotiation Task**  
*Professor, Carnegie Mellon University*  
 M.S.-level task-oriented course in the ecommerce program.  
 Pittsburgh Campus
- Fall 2007                    **CS 15-892: Foundations of Electronic Marketplaces**  
*Professor, Carnegie Mellon University*  
 Ph.D.-level course in the computer science department. Course rating 4.80/5
- Spring 2007                **Electronic Negotiation Task**  
*Professor, Carnegie Mellon University*  
 M.S.-level task-oriented course in the ecommerce program.  
 Pittsburgh Campus
- Spring 2006                **Electronic Negotiation Task**  
*Associate Professor, Carnegie Mellon University*  
 M.S.-level task-oriented course in the ecommerce program.  
 Pittsburgh Campus
- Spring 2006                **Electronic Negotiation Task**  
*Associate Professor, Carnegie Mellon University*  
 M.S.-level task-oriented course in the ecommerce program.  
 West Coast Campus
- Fall 2005                    **CS 15-892: Foundations of Electronic Marketplaces**  
*Associate Professor, Carnegie Mellon University*  
 Ph.D.-level course in the computer science department.

- Spring 2005      **CS 15-780: Advanced Artificial Intelligence**  
 Cross-listed in the Robotics Institute as  
**16-731: Fundamentals of AI for Robotics.**  
*Associate Professor, Carnegie Mellon University*  
 CMU's graduate AI core course.  
 Co-taught with Michael Lewicki.  
 Completely redesigned the content from scratch.  
 URL: [www.cs.cmu.edu/~lewicki/15-780/](http://www.cs.cmu.edu/~lewicki/15-780/)
- Spring 2005      **Electronic Negotiation Task**  
*Associate Professor, Carnegie Mellon University*  
 M.S.-level task-oriented course in the ecommerce program.
- Summer 2004      **Electronic Negotiation**  
*Associate Professor, Carnegie Mellon University*  
 M.S.-level remote education course. (UTC program.)
- Summer 2004      **Electronic Negotiation Task**  
*Associate Professor, Carnegie Mellon University*  
 M.S.-level task-oriented remote education course.
- Spring 2004      **EC 20-853 Electronic Negotiation**  
*Associate Professor, Carnegie Mellon University*  
 URL: [www.cs.cmu.edu/~sandholm/ec20-853/ec20-853.htm](http://www.cs.cmu.edu/~sandholm/ec20-853/ec20-853.htm)  
 M.S.-level course in the ecommerce program.
- Fall 2003      **CS 15-892: Foundations of Electronic Marketplaces**  
*Associate Professor, Carnegie Mellon University*  
 URL: [www.cs.cmu.edu/~sandholm/cs15-892/cs15-892.htm](http://www.cs.cmu.edu/~sandholm/cs15-892/cs15-892.htm)  
 Ph.D.-level course in the computer science department.
- July–September 2003 **Electronic Negotiation**  
*Associate Professor, Carnegie Mellon University*  
 New M.S.-level remote education course. (UTC program.)
- May–June 2003      **Electronic Negotiation Task**  
*Associate Professor, Carnegie Mellon University*  
 New M.S.-level task-oriented course, partly done as remote education.  
 CMU West, Moffett Field, CA.
- Spring 2003      **EC 20-853 Electronic Negotiation**  
*Associate Professor, Carnegie Mellon University*  
 URL: [www.cs.cmu.edu/~sandholm/ec20-853\\_S03/ec20-853.htm](http://www.cs.cmu.edu/~sandholm/ec20-853_S03/ec20-853.htm)  
 M.S.-level course in the ecommerce program.
- Fall 2002      **CS 15-381 Artificial Intelligence: Representation and Problem Solving**  
*Associate Professor, Carnegie Mellon University*  
 URL: [www.cs.cmu.edu/~sandholm/cs15-381](http://www.cs.cmu.edu/~sandholm/cs15-381)  
 CMU's undergraduate Introduction to AI course.



- Spring 2002      **EC 20-853 Electronic Negotiation**  
*Associate Professor, Carnegie Mellon University*  
 URL: [www.cs.cmu.edu/~sandholm/ec20-853\\_S02/ec20-853.htm](http://www.cs.cmu.edu/~sandholm/ec20-853_S02/ec20-853.htm)  
 New M.S.-level course in the ecommerce program.  
 Course evaluation averages: Teacher 5.0/5, Course 5.0/5.
- Fall 2001      **CS 15-892: Foundations of Electronic Marketplaces**  
*Associate Professor, Carnegie Mellon University*  
 URL: [www.cs.cmu.edu/~sandholm/cs15-892F01/cs15-892.htm](http://www.cs.cmu.edu/~sandholm/cs15-892F01/cs15-892.htm)  
 New Ph.D.-level course in the computer science department.
- Spring 2000      **CS 511: Artificial Intelligence I**  
*Assistant Professor, Washington University*  
 Graduate-level intro to AI, but 70% of the students were undergraduates.  
 URL: [www.cs.cmu.edu/~sandholm/CS511A.SP00/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS511A.SP00/syllabus/syllabus.html)
- Spring 2000      **CS 6745: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*
- Fall 1999      **CS 520A: Intelligent Real-Time Systems**  
*Assistant Professor, Washington University*  
 M.S. & Ph.D. level, but a third of the students were undergraduates.  
 URL: [www.cs.cmu.edu/~sandholm/CS520A.FA99/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS520A.FA99/syllabus/syllabus.html)
- Fall 1999      **CS 6744: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*
- Spring 1999      **CS 511: Artificial Intelligence I**  
*Assistant Professor, Washington University*  
 Graduate-level intro to AI, but 70% of the students were undergraduates.  
 URL: [www.cs.cmu.edu/~sandholm/CS511A.SP99/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS511A.SP99/syllabus/syllabus.html)
- Spring 1999      **CS 6745: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*
- Fall 1998      **CS 516A: Multiagent Systems**  
*Assistant Professor, Washington University*  
 M.S. & Ph.D. level, but a fourth of the students were undergraduates.  
 URL: [www.cs.cmu.edu/~sandholm/CS516A.FA98/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS516A.FA98/syllabus/syllabus.html)
- Fall 1998      **CS 6745: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*
- Spring 1998      **CS 511: Artificial Intelligence I**  
*Assistant Professor, Washington University*  
 Graduate-level intro to AI, but 70% of the students were undergraduates.  
 URL: [www.cs.cmu.edu/~sandholm/CS511A.SP98/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS511A.SP98/syllabus/syllabus.html)
- Spring 1998      **CS 6745: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*

- Fall 1997            **CS 520A: Intelligent Real-Time Systems**  
*Assistant Professor, Washington University*  
M.S. & Ph.D. level, but a fourth of the students were undergraduates.  
URL: [www.cs.cmu.edu/~sandholm/CS520A.FA97/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS520A.FA97/syllabus/syllabus.html)
- Fall 1997            **CS 6745: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*
- Spring 1997        **CS 6745: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*
- Fall 1996            **CS 516A: Multiagent Systems**  
*Assistant Professor, Washington University*  
M.S. & Ph.D. level, but a fourth of the students were undergraduates.  
URL: [www.cs.cmu.edu/~sandholm/CS516A.FA96/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS516A.FA96/syllabus/syllabus.html)
- Fall 1995            **CS 187: Programming with Data Structures**  
*Teaching Associate, University of Massachusetts, Amherst*  
Full lecturing responsibility  
Sophomore level.

#### EDUCATION IN TEACHING

- 1995                **University of Massachusetts, Amherst**  
*Teacher orientation*
- 1991                **Helsinki University of Technology, Finland**  
Semester long *Conducting Small Group Activities* course  
(practicum)
- 1989                **Helsinki University of Technology, Finland**  
Semester long *Speech Communication* course

# CONTRIBUTIONS TO EDUCATION

## NEW COURSES GENERATED

- 8/2002–6/2003      **Electronic Negotiation Task**  
*Associate Professor, Carnegie Mellon University*  
New M.S.-level task-oriented course, sometimes offered partly or entirely as remote education.  
CMU West, Moffett Field, CA.
- Spring 2002      **EC 20-853 Electronic Negotiation**  
*Associate Professor, Carnegie Mellon University*  
URL: [www.cs.cmu.edu/~sandholm/ec20-853\\_S02/ec20-853.htm](http://www.cs.cmu.edu/~sandholm/ec20-853_S02/ec20-853.htm)  
M.S.-level course in the ecommerce program. Also used in video format for remote education versions of this course.
- Fall 2001      **CS 15-892: Foundations of Electronic Marketplaces**  
*Associate Professor, Carnegie Mellon University*  
URL: [www.cs.cmu.edu/~sandholm/cs15-892/cs15-892.htm](http://www.cs.cmu.edu/~sandholm/cs15-892/cs15-892.htm)  
Ph.D.-level course in the computer science department.
- Fall 1999      **CS 520A: Intelligent Real-Time Systems (first offered in Fall 1997)**  
*Assistant Professor, Washington University*  
M.S. & Ph.D. level, but a third of the students were undergraduates.  
URL: [www.cs.cmu.edu/~sandholm/CS520A\\_FA99/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS520A_FA99/syllabus/syllabus.html)
- Fall 1998      **CS 516A: Multiagent Systems (first offered in Fall 1996)**  
*Assistant Professor, Washington University*  
M.S. & Ph.D. level, but a fourth of the students were undergraduates.  
URL: [www.cs.cmu.edu/~sandholm/CS516A\\_FA98/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS516A_FA98/syllabus/syllabus.html)
- Fall 1997      **CS 520A: Intelligent Real-Time Systems**  
*Assistant Professor, Washington University*  
M.S. & Ph.D. level, but a fourth of the students were undergraduates.  
URL: [www.cs.cmu.edu/~sandholm/CS520A\\_FA97/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS520A_FA97/syllabus/syllabus.html)  
Topics included: models for representing computational limitations and trade-offs, decision theory and rational choice, the value of information, the deliberative vs. reactive debate, principles of meta-reasoning, real-time search, memory-bounded search, utility-directed search, deliberation scheduling (control of reasoning), soft real-time, anytime algorithms, design-to-time algorithms, dynamic planning and execution, reinforcement learning, and evaluation of resource-bounded reasoning techniques.

Fall 1996

**CS 516A: Multiagent Systems**

*Assistant Professor, Washington University*

M.S. & Ph.D. level, but a fourth of the students were undergraduates.

URL: [www.cs.cmu.edu/~sandholm/CS516A.FA96/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS516A.FA96/syllabus/syllabus.html)

Collected readings from a variety of sources and wrote handouts because no adequate textbook exists

Co-wrote a textbook for this class (Multiagent Systems: A Modern Approach to Distributed Artificial Intelligence, edited by Weiss, MIT Press 1999).

Multiagent systems research, a subfield of artificial intelligence, studies the interactions of computational agents. These agents can represent real world parties, and they can have different preference structures. A key research goal is to design open distributed systems in a principled way that leads to globally desirable outcomes even though every participating agent only considers its own good and may act insincerely. The course covers relevant results in AI, game theory, market mechanisms, voting, auctions, coalition formation, and contracting. Effects of different computational limitations of the agents are discussed. Questions of common knowledge and recursive modeling are addressed. Software tools for multiagent systems are presented. Application examples are presented in electronic commerce, networks, operating systems, manufacturing, and logistics.

**EXISTING COURSES COMPLETELY REDESIGNED**

Spring 2009 & 2011

**CS 15-780: Advanced Artificial Intelligence**

Cross-listed in the Robotics Institute as

**16-731: Fundamentals of AI for Robotics.**

*Professor, Carnegie Mellon University*

CMU's graduate AI core course.

Co-taught with Geoff Gordon.

Completely redesigned the content.

Spring 2005

**CS 15-780: Advanced Artificial Intelligence**

Cross-listed in the Robotics Institute as

**16-731: Fundamentals of AI for Robotics.**

*Associate Professor, Carnegie Mellon University*

CMU's graduate AI core course.

Co-taught with Michael Lewicki.

Completely redesigned the content from scratch.

Fall 2002

**CS 15-381 Artificial Intelligence: Representation and Problem Solving**

*Associate Professor, Carnegie Mellon University*

URL: [www.cs.cmu.edu/~sandholm/cs15-381](http://www.cs.cmu.edu/~sandholm/cs15-381)

CMU's undergraduate Introduction to AI course.

Spring 2000

**CS 511: Artificial Intelligence I**

*Assistant Professor, Washington University*

Graduate-level intro to AI, but 70% of the students were undergraduates.

URL: [www.cs.cmu.edu/~sandholm/CS511A.SP00/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS511A.SP00/syllabus/syllabus.html)

- Spring 2000      **CS 6745: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*  
 Topics: Combinatorial auctions, electronic commerce, and common knowledge.
- Fall 1999      **CS 6744: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*  
 Topics: Computing equilibria for games, theory of coalition-proof implementation, theory of implementation when the center has limited computation, auctions, using combinatorial game theory to solve adversarial games.
- Spring 1999      **CS 511: Artificial Intelligence I**  
*Assistant Professor, Washington University*  
 Graduate-level intro to AI, but 70% of the students were undergraduates.  
 URL: [www.cs.cmu.edu/~sandholm/CS511A.SP99/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS511A.SP99/syllabus/syllabus.html)
- Spring 1998      **CS 6745: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*  
 Topic: Voting and computational complexity.
- Spring 1998      **CS 511: Artificial Intelligence I**  
*Assistant Professor, Washington University*  
 Graduate-level intro to AI, but 70% of the students were undergraduates.  
 URL: [www.cs.cmu.edu/~sandholm/CS511A.SP98/syllabus/syllabus.html](http://www.cs.cmu.edu/~sandholm/CS511A.SP98/syllabus/syllabus.html)  
 Regenerated previously existing course from scratch.  
 Completely modernized the content.
- Spring 1999      **CS 6745: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*  
 Topics: Next generation auctions, electronic commerce, and reinforcement learning.
- Fall 1998      **CS 6745: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*  
 Topics: Electronic commerce servers, and search algorithms for adversarial games.
- Fall 1997      **CS 6745: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*  
 Topics included: Resource-bounded reasoning, game theory, and coalition formation
- Spring 1997      **CS 6745: Research Seminar on Artificial Intelligence**  
*Assistant Professor, Washington University*  
 Topics included: Reasoning about knowledge, recursive agent modeling, resource-bounded reasoning, game theory, and coalition formation

## OTHER EDUCATION SERVICE

- 1997–                    **Prepared and delivered tens of tutorials and summer schools**  
(These are listed in other sections.)
- Fall 1995                **CS 187: Programming with Data Structures**  
*Teaching Associate, University of Massachusetts, Amherst*  
Full semester-long lecturing responsibility to 40-student section while being a  
PhD student, as well as generation and grading of exams.  
Professor in charge: Paul Utgoff
- 1986                      *Computer English education video*  
*Participant*  
Used in Finland to teach computer literacy in English at the B.S. level

## OTHER EDUCATION-RELATED SERVICE WHILE A STUDENT

1. Member, Helsinki University of Technology Student Body Parliament
2. Revisor, Finnish Artificial Intelligence Society
3. Revisor, Production Economy Guild
4. Founding Member, European Students of Industrial Engineering and Management
5. Member, AIESEC HUT Executive Committee
6. Captain, Production Economy Guild Freshman Activities
7. Member, Machine Engineer Guild Government
8. Member, Kulosaari Co-Educational School Board
9. Chairman, Kulosaari Co-Educational School, High School Directariat

# RESEARCH SUPERVISING

## CURRENT RESEARCH SUPERVISING

1. Dr. Fei Peng (Research Associate), 12/2013–. Topics: Advertising markets, winner determination algorithms, integer programming, automated abstraction, decomposition.
2. Sam Ganzfried (PhD Student), 6/2007–. Topics: Algorithms for solving multi-player incomplete information games, opponent exploitation, leveraging qualitative models in equilibrium finding, poker.
3. John Dickerson (PhD Student), 8/2010–. Topic: Kidney exchange, combinatorial advertising markets, novel approaches to tree search, sampling-based guidance for variable ordering.
4. Christian Kroer (PhD Student), 5/2012–. Topics: Revenue-maximizing channel abstraction, bundling, and reserve pricing, e.g., for display advertising.
5. Noam Brown (MS Student), 10/2012–. Topics: Equilibrium-finding algorithms for two-player incomplete information games, poker.
6. Prof. Tri-Dung Nguyen (Visitor) 12/2013. Topics: Incentive auctions, combinatorial exchanges.
7. Dr. Kimmo Berg (Postdoctoral Fellow), 3/2014–10/2014. Topics: Market design, game solving.

## THESES SUPERVISED AND THESIS COMMITTEES

1. *Ph.D. advisor*, Abe Othman, 8/2007–5/2012. Dissertation *Automated Market Making: Theory and Practice* defended 4/24/2012. First job after graduation: co-founder of a startup in the Bay Area: Building Robotics, Inc. Also fielding our course allocation market design and algorithm from our AAMAS-10 paper at Wharton.
2. *Ph.D. advisor*, Michael Benisch (co-advised with Norman Sadeh), 2007–5/2011. Dissertation *Using Expressiveness to Improve the Efficiency of Social and Economic Mechanisms* defended 3/28/2011. First job after graduation: Director of AI at Rocket Fuel, Inc.
3. *Ph.D. advisor*, Andrew Gilpin, 8/2002–5/2009. Dissertation: *Algorithms for Abstracting and Solving Imperfect Information Games*. First job after graduation: Founding Partner, Hg Analytics, LLC (an algorithmically-traded hedge fund), New York City, and Adjunct Assistant Professor, Computer Science Department, Carnegie Mellon University.
4. *Ph.D. advisor*, Vincent Conitzer. Dissertation *Computational Aspects of Preference Aggregation* defended 7/24/2006. First job after graduation: tenure-track assistant professor at Duke University, Computer Science, with secondary appointment in the Department of Economics. In 2011, got promoted directly from assistant professor to endowed full professor.
5. *Ph.D. advisor*, Kate Larson. Dissertation *Mechanism Design for Computationally Limited Agents* defended 6/16/2004. Graduated 8/2004. First job after graduation: tenure-track assistant professor at University of Waterloo, Computer Science; later received early tenure.
6. *Ph.D. committee member (and co-author / unofficial co-advisor; advisor was Avrim Blum)*, Martin Zinkevich. Dissertation *Algorithms with Performance Guarantees for Multiagent Settings* defended 8/25/2004. Carnegie Mellon University, Computer Science Department.

7. *Ph.D. committee member (and co-author / unofficial co-advisor; advisors were Pradeep Khosla and Ramaya Krishnan)*, XiaoFeng Wang. Dissertation *Multiagent Coordination under Untrusted and Uncertain Environments* defended 6/8/2004. Carnegie Mellon University, Department of Electrical and Computer Engineering. (2 of 4 research contributions chapters were based on joint papers between Sandholm and Wang.)
8. *Ph.D. committee member*, David Bergman. PhD dissertation proposal “New Bounding Methods for Discrete Optimization Problems” defended 9/6/2012. Carnegie Mellon University, Tepper School of Business, Algorithms and Combinatorial Optimization program. Advisors: Willem-Jan van Hoeve and John Hooker.
9. *Ph.D. committee member*, Zhengyu Yin. PhD dissertation proposal “Addressing Uncertainty in Stackelberg Games for Security: Models and Algorithms” defended 3/6/2012. University of Southern California, Department of Computer Science. Advisor: Milind Tambe.
10. *Ph.D. committee member*, Konstantin Salomatin. PhD dissertation proposal “Large-scale hierarchical optimization for online advertising and wind farm planning” defended 12/20/2011. Language Technologies Institute, School of Computer Science, Carnegie Mellon University. Advisor: Yiming Yang.
11. *MS thesis reviewer*. Joint thesis by Giorgio Patrini and Marco Rocco. “Local Search Techniques for Nash Equilibrium Computation with Bimatrix Games”. Advisor: Nicola Gatti. Politecnico di Milano, Italy, December 2011.
12. *Ph.D. committee member*, Ben Lubin. Thesis “Combinatorial Markets in Theory and Practice: Mitigating Incentives and Facilitating Elicitation” defended 7/23/2010. Harvard University. Advisor: David Parkes. First job after graduation: tenure-track assistant professor in the business school at Boston University.
13. *Ph.D. committee member*, Matt Streeter. Dissertation “Using Online Algorithms to Solve NP-Hard Problems More Efficiently in Practice” defended 12/10/2007. Dissertation proposal “Online Selection, Adaptation, and Hybridization of Algorithms” defended 11/30/2006. Carnegie Mellon University, Computer Science Department. Advisor: Stephen Smith. First job after graduation: Google.
14. *Ph.D. committee member*, Radu Jurca. Dissertation “Truthful Reputation Mechanisms for Online Systems”. Defense 10/18/2007. Faculté d’Informatique et Communications, École Polytechnique Fédérale de Lausanne (EPFL). Advisor: Boi Faltings. This dissertation won the following awards: IFAAMAS Victor Lesser Distinguished Dissertation Award, EPFL best thesis award. First job after graduation: Google.
15. *Ph.D. committee member*, Daniel Bernstein. Dissertation “Complexity Analysis and Optimal Algorithms for Decentralized Decision Making”, defended 5/27/2005. University of Massachusetts, Amherst, Computer Science Department. *UMass nomination for ACM Distinguished Dissertation Award*. Advisor: Shlomo Zilberstein.
16. *Ph.D. committee member*, Pedro Ferreira. Dissertation “Interconnected Communication Networks Provisioned Selfishly” defended 9/23/2004. Carnegie Mellon University, Department of Engineering and Public Policy. Advisor: Marvin Sirbu. First job after graduation: postdoc at UC Berkeley. Then, assistant professor of Engineering and Public Policy at Carnegie Mellon University.
17. *Ph.D. committee member*, John Dorsey. Dissertation *Game-Theoretic Power Management in Mobile Ad Hoc Networks* defended 7/15/2004. Carnegie Mellon University, Department of Electrical and Computer Engineering. Advisor: Dan Siewiorek.



18. *Ph.D. committee member*, Bernardine Dias. Dissertation “TraderBots: A New Paradigm for Robust and Efficient Multirobot Coordination in Dynamic Environments” defended 1/7/2004. Carnegie Mellon University, Robotics Institute. Advisor: Tony Stentz. First appointment after graduation: special research faculty in the School of Computer Science at Carnegie Mellon University.
19. *Ph.D. committee member*, Michael Bowling. Multiagent Learning in the Presence of Agents with Limitations. Carnegie Mellon University, Computer Science Department. Dissertation defended 4/14/2003. Advisor: Manuela Veloso. First appointment after graduation: tenure-track assistant professor in the computer science department at University of Alberta, Canada.
20. *D.Sc. committee member*, Yunhong Zhou. Shape-Sensitive Geometric Complexity. Dissertation defended 10/6/2000. Dissertation proposal defended 5/22/2000. Washington University, Department of Computer Science. Advisor: Subhash Suri. First appointment after graduation: research staff member at the Compaq System Research Center in Palo Alto, CA.
21. *D.Sc. committee member*, Amy Murphy. Enabling the Rapid Development of Dependable Applications in the Mobile Environment. Dissertation defended 7/18/2000. (Dissertation proposal defended 6/3/1999.) Washington University, Department of Computer Science. Advisor: Catalin Roman. First appointment after graduation: tenure-track assistant professor in the computer science department at the University of Rochester.
22. *M.S. advisor*, Kate Larson. 8/97–12/99. Washington University, Department of Computer Science. Obtained the M.S. degree 12/99 on her way toward Ph.D..
23. *M.S. thesis advisor*, Martin Andersson. 8/97–10/99. Performance of Leveled Commitment Protocols for Automated Negotiation: An Empirical Study. Defended 10/25/97. Washington University, Department of Computer Science. Degree from the Royal Institute of Technology, Stockholm, Sweden. First appointment after graduation: an ecommerce startup company in Sweden.
24. *M.S. advisor*, Qianbo Huai. 8/97–10/99. Worked on *eAuctionHouse*, a next generation Internet auction prototype. Graduated May-99. Washington University, Department of Computer Science. First appointment after graduation: Microsoft.
25. *Licensiate (M.S.) thesis advisor*, Vincent Ferrandon. Safe Exchange Planner. Thesis done while Vincent was a visiting scholar in Dr. Sandholm’s lab at Washington University, Department of Computer Science, 3/99–12/99. Thesis for Advanced Automatics and System Engineering, Ecole Nationale Supérieure de l’Aéronautique et de l’Espace, Toulouse, France.
26. *Academic advisor*, Alan Huffman. Graduated with an M.S. in August-99. Washington University, Department of Computer Science. Thesis advised by Dr. Ron Cytron.
27. *M.S. advisor (course option)*, John Olsen. Graduated May-99. Washington University, Department of Computer Science.
28. *D.Sc. committee member*, Michael DeVore. Automatic Target Recognition from Synthetic Aperture Radar Imagery. Washington University, Department of Electrical Engineering.
29. *D.Sc. committee member*, Srinivasan Venkatachary. Efficient Algorithms for IP Lookups and Packet Classification. Dissertation defense 6/29/99. Dissertation proposal defense 4/14/99. Washington University, Department of Computer Science. First appointment after graduation: researcher at Microsoft Research.
30. *Ph.D. committee member*, Huibin Yan. Coalitional Bargaining with a Random Proposer. Washington University, Department of Economics. First appointment after graduation: tenure-track assistant professor at University of California Santa Cruz, Department of Economics.

31. *Ph.D. committee member*, Yuxin Chen. Targetability and Individual-Marketing Competition. Dissertation defense 4/28/99. Washington University, Olin School of Business. First appointment after graduation: tenure-track assistant professor at New York University's Stern School of Management.
32. *Ph.D. committee member*, Sami Dakhli. The role of critical equilibria in applied general equilibrium models. Dissertation defense 5/1/98. Washington University, Department of Economics. First appointment after graduation: postdoctoral research fellow at the University of Montreal.
33. *M.S. committee member*, Mihai Tutunaru. Value Numbering for Java Programs. Graduated 5/98. Washington University, Department of Computer Science.
34. *M.S. committee member*, Junyao Zhang. New Selection Schemes for Genetic Algorithms. Graduated 5/98. Washington University, Department of Mechanical Engineering.
35. *M.S. committee member*, Sathyamoorthi Krishnamurthy. Robot Navigation. Defended 4/15/98. Washington University, Department of Computer Science.
36. *M.S. committee member*, Marin Bezic. Design and Implementation of a Distributed Data Exploration and Processing System. Graduated 9/97. Washington University, Department of Computer Science.
37. *B.S. honors project supervisor*, Zhijian Lim, Carnegie Mellon University, 9/03–6/04. Topic: Building an expressive negotiation server for donations to charities.
38. *Data analysis project reading committee*, Michael Spece Ibanez, PhD student, Machine Learning Department, CMU. Project topic: Prioritized sweeping in the counterfactual regret algorithm. 1/2012–12/2012.

## OTHER PAST RESEARCH SUPERVISING

1. Noam Goldberg (Research Associate), 1/2013–8/2013. Topic: Combinatorial advertising markets, integer programming. First appointment after the postdoc: faculty position at Bar Ilan University.
2. Pingzhong Tang (postdoctoral researcher), 7/2010–8/2012. Topics: Revenue-maximizing combinatorial auctions, repeated auctions, voting, automated proofs in game theory and social choice theory, optimal auctions for spiteful bidders. First appointment after the postdoc: Assistant Professor of computer science in Yao's class at Tsinghua University.
3. Kevin Su (BS & MS Student), 10/2012–1/2013. Topics: Leveraging machine learning for action abstraction in incomplete information games, poker.
4. Siddhartha Jain (PhD Student), 9/2011–2/2013. Topic: Automated Dantzig-Wolfe decompositions for integer programming, combinatorial advertising markets.
5. Eric Zawadzki (PhD Student), 9/08–3/10. Topics: Search, branching, kidney exchange.
6. Kevin Waugh (PhD Student), 9/09–3/10. Topic: Equilibrium finding algorithms in sequential incomplete-information games.
7. Ankit Sharma (PhD Student), 9/2009–1/2010. Topic: Bidders with asymmetric spite in auctions; information acquisition and deliberation in auctions.
8. Michael Spece Ibanez (PhD Student), 5/15/10–12/10. Topic: Algorithms for  $\epsilon$ -equilibrium in two-person zero-sum incomplete-information games.

9. Prof. Craig Boutilier (sabbatical visitor in Dr. Sandholm's Laboratory at Carnegie Mellon University; on leave from his position as tenured full professor of Computer Science at University of Toronto), 2008–2009. Topics: Display advertising markets, TV advertising markets, combinatorial auctions, preference elicitation in combinatorial auctions, automated mechanism design.
10. Pranjal Awasthi (PhD Student), 11/07–1/09. Topic: Sample trajectory based online algorithms for kidney exchange, branching rules for search and integer programming.
11. Troels Bjerre Sørensen (doctoral student visitor), 7/06–12/06. Topic: Fast algorithms for solving for Nash equilibrium and its refinements in sequential games of incomplete information, automated approximate abstraction, fast compact indexing schemes, poker bots.
12. Robert Shields (PhD Student), 9/05–12/06. Topic: Novel Techniques for Search and Mixed Integer Programming. Left to become a researcher at my company, CombineNet, Inc.
13. Prof. Rudolf Müller, (visitor from University of Maastricht, School of Business and Economics, Department of Quantitative Economics), 9/2005. Topics: Optimal multi-item auctions, automated mechanism design.
14. Dr. Felix Brandt (Postdoctoral Researcher), 9/03–8/04. Topics: Privacy in social choice (particularly in voting and auctions), spiteful bidding in auctions. First appointment after the postdoc: highly selective Habilitation fellowship in Germany. Now Heisenberg Professor at TU Munich.
15. Prof. Paolo Santi. Visiting Scientist (postdoctoral) in Dr. Sandholm's Agent-Mediated Electronic Marketplaces Laboratory at Carnegie Mellon University, 5/03–12/03. Topic: Poly-query preference elicitation in combinatorial auctions.
16. David Abraham (PhD Student), (co-advisor with Avrim Blum), 9/04–9/07. Topic: Kidney Exchanges.
17. Dr. Alexander Nareyek (Postdoctoral Researcher), 1/03–12/03. Topic: Integrating Automated Negotiation and Real-Time Negotiation Planning into Video Games. First appointment after the postdoc: research staff at the Cork Constraint Computation Centre (4C), Ireland.
18. Prof. Makoto Yokoo (visitor from NTT Laboratories and later Kyushu University), 10/2001. Topic: Exchange design.
19. Prof. Sviatoslav Braynov (Postdoctoral Research Associate in Dr. Sandholm's Multiagent Systems Laboratory at Washington University, 6/98–8/00; had received his Ph.D. in Mathematics, Computer Center, Russian Academy of Sciences, Moscow just before). Topics: Incentive-compatible trust mechanisms for ecommerce, deviation-proof multiagent plans, coalition-proof mechanisms, auctions without common knowledge. First appointment after the postdoc: Assistant Professor of computer science at SUNY Buffalo 8/00.
20. Prof. Dov Monderer (sabbatical visitor in Dr. Sandholm's Multiagent Systems Laboratory at Washington University; on leave from his position as tenured full professor of Industrial Engineering at the Technion, Haifa, Israel), 8/99–8/00. Topics: Nonmanipulable reputation mechanisms and collaborative filters, cryptography. Received an endowed chair at the Technion 8/00.
21. Prof. Fernando Tohmé (visiting associate professor in Dr. Sandholm's Multiagent Systems Laboratory at Washington University, 8/96–8/00 (in several slots of a few months each). On leave from his position as tenured associate professor of Mathematical Economics at the Universidad Nacional del Sur, Bahia Blanca, Argentina. Topic: Coalition formation under communication and limited computing.

22. Anton Likhodedov (doctoral student), 1/03–12/05. Topic: Optimal and Approximately Optimal Automated Mechanism Design for Combinatorial and Multi-Unit Auctions.
23. Benoit Hudson (doctoral student), 9/01–1/03. Topic: Preference Elicitation in Combinatorial Auctions.
24. B.S. Andy Martignoni (doctoral student), 9/99–12/00 (stayed behind at Washington University for family reasons as I moved to CMU). Topic: Experiments on a new backup rule for gametree search.
25. Aaron Averbuch (undergraduate researcher), 9/98–12/98. Helped implement safe exchange planning software.

## UNIVERSITY SERVICE

- 10/2013– **Dean Search Committee**  
Carnegie Mellon University, School of Computer Science.
- 6/2007– **Olympus Advisory Cabinet**  
Carnegie Mellon University, School of Computer Science.  
Project Olympus is a new initiative designed to create and sustain  
Next Generation Computing innovation for Western Pennsylvania.
- 8/2004– **AI Area Advocate**  
Decides on all graduate students' place-out requests for AI-related courses.  
Carnegie Mellon University
- Fall 2003– **Speaker's Club**  
*Faculty member (that evaluates graduate students' speech requirements)*  
Carnegie Mellon University
- 1/2004– **University Committee on Special Faculty Appointments**  
Carnegie Mellon University
- 12/2007–5/2010 **Graduate Admission Committee**  
*Chair 6/2009–5/2010*  
*Member 12/2007–5/2010*  
Carnegie Mellon University, Computer Science Department.
- 11/2006–6/2007 **AI faculty hiring filter**  
Carnegie Mellon University, Computer Science Department
- 11/2005–6/2006 **Faculty hiring subcommittee on Foundations of Computing**  
Carnegie Mellon University, Computer Science Department
- 2/2005–10/2005 **Computer Science Department external review preparation committee**  
Carnegie Mellon University
- 9/2005–2010 **University tenure committee**  
Carnegie Mellon University
- 1/2005–6/2005 **AI faculty hiring committee**  
Carnegie Mellon University
- 8/2003–2010 **Berkman Faculty Development Fund award selection committee**  
Carnegie Mellon University
- 8/2001–8/2004 **AI seminar (invited speaker) series**  
*Organizer*  
Carnegie Mellon University, Computer Science Department

- 3/21/2003      **AI at CMU presentation**  
At the Open House for Potential New Graduate Students,  
Carnegie Mellon University, Computer Science Department
- 10/2002–3/2003      **Written and Oral PhD comprehensive exam committee,**  
**Kevin Tantisevi**  
Carnegie Mellon University, Department of Civil and Environmental Engineering
- 11/2001–2007      **Research Qualifier Committee, Trey Smith**  
Carnegie Mellon University, Robotics Institute
- 7/1997–12/2000      **Graduate Student Admissions Committee**  
*Chair*  
Entirely new admissions procedure instantiated  
Washington University, Department of Computer Science
- 10/1998–12/2000      **Faculty Recruiting Committee**  
Washington University, Department of Computer Science
- 8/1998–8/2000      **Undergraduate Advisor**  
To about 25 undergraduate students  
Washington University, Department of Computer Science
- 8/1998–8/2000      **Graduate Advisor**  
To about 10 M.S. students  
Washington University, Department of Computer Science
- 7/1997–12/2000      **Master’s Program Committee**  
Washington University, Department of Computer Science
- 7/1997–12/1998      **International Exchange Committee**  
*Representative of the Department of Computer Science*  
Washington University
- 8/1996–12/2000      **Graduate Student Admissions Committee**  
Washington University, Department of Computer Science
- 6/1997–7/1997      **Doctoral Candidacy Qualifier System Revision Ad Hoc**  
**Committee**  
*One of three members*  
New system instantiated  
Washington University, Department of Computer Science
- 8/1996–12/2000      **AI curriculum enhancement and modernization planning**  
*Alone and with Assoc. Prof. Loui and Assoc. Prof. Gillett*  
3 new courses instantiated  
Washington University, Department of Computer Science

- 5/22/2000      **Doctoral Oral Qualifier, Dan Dooly**  
*One of three members*  
 4 papers on combinatorial auctions  
 Washington University, Department of Computer Science
- 5/22/2000      **Doctoral Oral Qualifier, Kate Larson**  
*Chair*  
 4 papers on cryptographic techniques for constructing secure auction servers  
 Washington University, Department of Computer Science
- 4/10/2000      **Doctoral Oral Qualifier, Yunhong Zhou**  
*One of five members*  
 3 papers on the theory of nearest neighbors  
 Washington University, Department of Computer Science
- 10/28/1999      **Doctoral Oral Qualifier, Michael DeVore**  
*One of five members*  
 Automatic Target Recognition from Synthetic Aperture Radar Imagery  
 Washington University, Department of Electrical Engineering
- 5/10/1999      **Doctoral Oral Qualifier, Sanghyun Kim**  
*One of five members*  
 3 papers on reinforcement learning  
 Washington University, Department of Systems Science and Mathematics
- 5/7/1999      **Doctoral Oral Qualifier, T. Eugene Day**  
*One of five members*  
 2 papers on optimally locating two facilities with a minimum separation  
 constraint  
 Washington University, Department of Systems Science and Mathematics
- 6/16/1998      **Doctoral Oral Qualifier, Amy Murphy**  
*One of three members*  
 Papers on modeling in mobility  
 Washington University, Department of Computer Science
- 1/28/1997      **Doctoral Oral Qualifier, Ram Sethuraman**  
*One of three members*  
 Washington University, Department of Computer Science